



Consortium Meeting  
College of Central Florida  
Enterprise Center, Suite 206  
3003 SW College Rd., Ocala, FL

## AGENDA

Monday, February 25, 2019 – 1:00 p.m.

<http://careersourceclm.adobeconnect.com/consortium2-25-2019/>

Conference Call: 1-866-848-2216 – after prompt, enter code 5355193397#

Call to Order		J. Smith
Roll Call		C. Schnettler
Approval of Minutes, July 12, 2018	Pages 2 - 3	J. Smith

### **ACTION ITEMS**

Local Designation	Pages 4 - 9	R. Skinner
Board Appointments	Pages 10 - 11	R. Skinner

### **DISCUSSION ITEMS**

2018 Annual Report	Pages 12 - 24	R. Skinner
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### **PROJECT UPDATES**

State of the Workforce Conference		R. Skinner
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### **MATTERS FROM THE FLOOR**

### **ADJOURNMENT**

2018 – 2019 MEETING SCHEDULE						
Business and Economic Development	Performance/ Monitoring	Marketing/ Outreach	Career Center	Executive	Full Board	
All committee meetings are held at the CF Ocala Campus, Enterprise Center, Room 206						
Tuesday, 9:00 am	Tuesday, 9:00 am	Wednesday, 9:00 am	Thursday, 9:30 am	Wednesday, 9:30 am	Wednesday, 11:30 am	
8/14/18	8/21/18	8/15/18	8/23/18 (10:30 am)	8/29/18	9/12/18	CF Chiefland
11/6/18 (cancelled)	11/13/18	11/7/18	11/15/18	12/5/18	12/12/18	MTC Ocala
				1/31/19 (1 pm)		
2/19/19	2/26/19	2/20/19	2/21/19	3/6/19	3/13/19	CF Lecanto
4/30/19	5/7/19	5/8/19	5/2/19	6/5/19	6/12/19	CF Ocala

### **OUR VISION STATEMENT**

*To be recognized as the number one workforce resource in the state of Florida by providing meaningful and professional customer service that is reflected in the quality of our job candidates and employer services.*



**CAREERSOURCE CITRUS LEVY MARION  
Consortium**

**MINUTES**

DATE: July 12, 2018  
PLACE: College Of Central Florida, Enterprise Center, Building 42, Ocala, FL  
TIME: 10:00 a.m.

**MEMBERS PRESENT**

Commissioner Jeff Gold  
Commissioner Matt Brooks  
Commissioner Jimmie T. Smith

**MEMBERS ABSENT**

**OTHER ATTENDEES**

Rusty Skinner, CSCLM  
Cira Schnettler, CSCLM  
Robert Stermer, Attorney

**CALL TO ORDER**

The meeting was called to order by Commissioner Jimmie T. Smith, Chair, at 9:57 a.m.

**ROLL CALL**

Cira Schnettler called roll and a quorum was declared present.

**APPROVAL OF MINUTES**

Commissioner Jeff Gold made a motion to approve the minutes from the March 26, 2018 meeting. Commissioner Matt Brooks seconded the motion. Motion carried.

**ACTION ITEMS**

Rusty Skinner reviewed budget highlights and revenue streams. Commissioner Gold made a motion to approve the 2018-2019 Budget and Plan of Services. Commissioner Brooks seconded the motion. Motion carried.

**DISCUSSION ITEMS**

Rusty Skinner explained that the Executive Committee will be reviewing board attendance and board vacancies. A letter will be sent to all board members with less than 50% attendance confirming ability to continue to serve. There are currently four vacant seats for Levy County in the private sector. Rusty Skinner requested assistance from the Commissioners to help fill those slots.

**PROJECT UPDATES**

None

**MATTERS FROM THE FLOOR**

None

**ADJOURNMENT**

There being no further business, the meeting was adjourned at 10:05 am.

**APPROVED:**

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## **RECORD OF ACTION/APPROVAL**

**Consortium – Monday, February 25, 2019**

**Executive Meeting - Thursday, January 31, 2019**

### **TOPIC/ISSUE:**

Area Re-designation; Board Certification

### **BACKGROUND:**

WOA requires each workforce development area and Board to be recertified every two years

### **POINTS OF CONSIDERATION:**

The re-designation must be approved by the Consortium and the local Director.

### **STAFF RECOMMENDATIONS:**

Request approval to sign the certification and submit it and the Board information to the Consortium for their approval.

### **COMMITTEE ACTION:**

#### **Executive Committee**

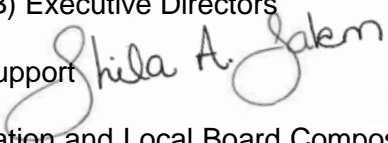
Al Jones approved Rusty confirming the area designation and re-certification. Pete Beasley seconded the motion. Motion carried.

### **BOARD ACTION:**

## MEMORANDUM

**DATE:** January 16, 2019

**TO:** Local Workforce Development Board (LWDB) Executive Directors

**FROM:** Shila A. Salem, Chief, One-Stop Program Support 

**SUBJECT:** Local Workforce Development Area Designation and Local Board Composition & Certification

The purpose of this memorandum is to inform Local Workforce Development Boards of the upcoming due date to submit applications for Subsequent Local Workforce Development Area Designation and Local Board Composition Rosters. As required under section 106 of the Workforce Innovation and Opportunity Act (WIOA), CareerSource Florida will grant subsequent designation of a local area if, for the two most recent program years, the local workforce development area performed successfully and sustained fiscal integrity. Additionally, every two years, CareerSource Florida must certify each local board as required under section 107, WIOA.

Please refer to the authority section in the table below for details on the requirements for each of these actions. Applications for Subsequent Local Workforce Development Area Designation and Local Board Composition Rosters and are due on or before close of business **April 15, 2019**. Submit the completed documents to the email addresses below. Contact Trina Travis at (850) 245-7446 with questions related to these requirements.

Action	Authority	Submit to
1. Complete the <a href="#">Application for Subsequent Local Workforce Development Area Designation</a>	Sec. 106, WIOA <a href="#">CareerSource Florida Administrative Policy 94</a>	<a href="mailto:WIOA@deo.myflorida.com">WIOA@deo.myflorida.com</a>
2. Complete the <a href="#">Local Board Composition Roster</a>	Sec. 107, WIOA <a href="#">CareerSource Florida Administrative Policy 91</a>	<a href="mailto:Trina.Travis@deo.myflorida.com">Trina.Travis@deo.myflorida.com</a>

SAS/tt

Attachments: [Local Board Composition Roster](#)  
[Application for Subsequent Local Workforce Development Area Designation](#)

cc: Katie Crofoot Trina Travis Casey Penn

**APPLICATION FOR SUBSEQUENT LOCAL WORKFORCE DEVELOPMENT AREA DESIGNATION**

<b>LOCAL WORKFORCE AREA INFORMATION</b>	
<b>NAME OF LOCAL AREA:</b> CareerSource Citrus Levy Marion	
<b>LWDB NUMBER:</b> 10	
<b>DATE OF SUBMISSION:</b>	
<b>CONTACT PERSON NAME:</b>  Thomas E. Skinner, Jr.	<b>PHONE:</b> 352-873-7939 ext. 1204  <b>EMAIL ADDRESS:</b> rskinner@careersourceclm.com
<b>PERFORMED SUCCESSFULLY</b>	
THE TERM “PERFORMED SUCCESSFULLY” MEANS THE LOCAL WORKFORCE DEVELOPMENT AREA MET OR EXCEEDED THE ADJUSTED LEVELS OF PERFORMANCE FOR PRIMARY INDICATORS OF PERFORMANCE FOR THE LAST TWO CONSECUTIVE YEARS FOR WHICH DATA ARE AVAILABLE, AND THE LOCAL AREA HAS NOT FAILED THE SAME INDIVIDUAL MEASURE FOR THE LAST TWO CONSECUTIVE PROGRAM YEARS.	
<b>SUSTAINED FISCAL INTEGRITY</b>	
THE TERM “SUSTAINED FISCAL INTEGRITY” MEANS THAT THE SECRETARY OF LABOR HAS NOT MADE A FORMAL DETERMINATION, DURING EITHER OF THE LAST TWO CONSECUTIVE YEARS PRECEDING THE DETERMINATION REGARDING SUCH INTEGRITY, THAT EITHER THE GRANT RECIPIENT OR THE ADMINISTRATIVE ENTITY OF THE AREA HAS MISEXPENDED FUNDS PROVIDED.	

**BY SIGNING BELOW, THE LOCAL CHIEF ELECTED OFFICIAL AND THE LOCAL WORKFORCE BOARD EXECUTIVE DIRECTOR CERTIFY THAT THE LOCAL AREA HAS PERFORMED SUCCESSFULLY AND SUSTAINED FISCAL INTEGRITY FOR SUBSEQUENT DESIGNATION OF THE EXISTING LOCAL AREA.**

<b>LOCAL WORKFORCE BOARD EXECUTIVE DIRECTOR</b>
<b>NAME:</b> Thomas E. Skinner, Jr.
<b>SIGNATURE:</b>
<b>DATE:</b>

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE: Jimmie T. Smith, Commissioner	COUNTY: Citrus; Consortium Chair
SIGNATURE:	DATE:

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE:	COUNTY:
SIGNATURE:	DATE:

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE:	COUNTY:
SIGNATURE:	DATE:

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE:	COUNTY:
SIGNATURE:	DATE:

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE:	COUNTY:
SIGNATURE:	DATE:

LOCAL CHIEF ELECTED OFFICIAL	
NAME AND TITLE:	COUNTY:
SIGNATURE:	DATE:

# PY2017 COMMON INDICATORS OF PERFORMANCE

RWB 10 - JUL 2017-JUNE 2018

Measures	PY2017-2018 1st Quarter Performance	PY 2017-2018 % of Performance Goal Met For Q1	PY2017-2018 2nd Quarter Performance	PY 2017-2018 % of Performance Goal Met For Q2	PY2017-2018 3rd Quarter Performance	PY 2017-2018 % of Performance Goal Met For Q3	PY2017-2018 4th Quarter Performance	PY 2017-2018 % of Performance Goal Met For Q4	PY 2017-2018 Performance Goals
<b>Adults:</b>									
Employed 2nd Qtr After Exit	85.00	95.51	97.60	109.66	91.50	102.81	90.70	101.91	89.00
Median Wage 2nd Quarter After Exit	\$5,403	68.83	\$6,577	83.78	\$7,150	91.08	\$6,361	81.03	\$7,850
Employed 4th Qtr After Exit		0.00		0.00	81.00	95.29	90.50	106.47	85.00
<b>Dislocated Workers:</b>									
Employed 2nd Qtr After Exit	75.00	90.36	83.30	100.36	85.70	103.25	88.90	107.11	83.00
Median Wage 2nd Quarter After Exit	\$11,913	173.91	\$11,913	173.91	\$12,124	176.99	\$12,124	176.99	\$6,850
Employed 4th Qtr After Exit		0.00		0.00	75.00	94.94	83.30	105.44	79.00
<b>Youth:</b>									
Employed 2nd Qtr After Exit	72.22	95.03	78.90	103.82	78.60	103.42	83.50	109.87	76.00
Employed 4th Qtr After Exit							68.40	99.13	69.00
<b>Wagner Peyser:</b>									
Employed 2nd Qtr After Exit	67.54	105.53	67.15	104.92	68.70	107.34	68.90	107.66	64.00
Median Wage 2nd Quarter After Exit	\$4,729	97.51	\$5,184	106.89	\$4,834	99.67	\$4,890	100.82	\$4,850
Employed 4th Qtr After Exit		0.00		0.00	68.00	103.03	68.70	104.09	66.00
		Not Met (less than 90% of							
		Met (90-100% of negotiated)							
		Exceeded (greater than 100%)							



# PY2018 COMMON INDICATORS OF PERFORMANCE

RWB 10 - JUL 2018-SEPTEMBER 2018

Measures	PY2017-2018 4th Quarter Performance	PY 2017-2018 % of Performance Goal Met For Q4	PY 2017-2018 Performance Goals	PY2018-2019 1st Quarter Performance	PY 2018-2019 % of Performance Goal Met For Q1	PY 2018-2019 Performance Goals
<b>Adults:</b>						
Employed 2nd Qtr After Exit	90.70	101.91	89.00	90.40	106.35	85.00
Median Wage 2nd Quarter After Exit	\$6,361	81.03	\$7,850	\$8,090	118.10	\$6,850
Employed 4th Qtr After Exit	90.50	106.47	85.00	88.70	108.17	82.00
Credential Attainment Rate				88.70	104.35	85.00
<b>Dislocated Workers:</b>						
Employed 2nd Qtr After Exit	88.90	107.11	83.00	100.00	120.48	83.00
Median Wage 2nd Quarter After Exit	\$12,124	176.99	\$6,850	\$11,339	165.53	\$6,850
Employed 4th Qtr After Exit	83.30	105.44	79.00	85.70	114.27	75.00
Credential Attainment Rate				100.00	133.33	75.00
<b>Youth:</b>						
Employed 2nd Qtr After Exit	83.50	109.87	76.00	87.00	116.00	75.00
Employed 4th Qtr After Exit	68.40	99.13	69.00	65.90	95.51	69.00
Credential Attainment Rate				92.80	109.18	85.00
<b>Wagner Peyser:</b>						
Employed 2nd Qtr After Exit	68.90	107.66	64.00	66.70	107.58	62.00
Median Wage 2nd Quarter After Exit	\$4,890	100.82	\$4,850	\$4,841	99.81	\$4,850
Employed 4th Qtr After Exit	68.70	104.09	66.00	69.00	107.81	64.00
Not Met (less than 90% of negotiated)						
Met (90-100% of negotiated)						
Exceeded (greater than 100% of negotiated)						



## **RECORD OF ACTION/APPROVAL**

**Consortium  
Monday, February 25, 2019**

### **TOPIC/ISSUE:**

Board Appointments

### **BACKGROUND:**

### **POINTS OF CONSIDERATION:**

### **STAFF RECOMMENDATIONS:**

Accept appointments of the following individuals:  
Bruce Register, Economic Development, Citrus County  
Tabitha Wells, Private Sector, Citrus County  
Brandon Whiteman, Private Sector, Marion County  
Jeff Chang, Private Sector, Marion County

### **BOARD ACTION:**

## BOARD MEMBERSHIP TERMS - 6/13/18

WORKFORCE REP(20%)=8 MEMBERS (AT 33 TOTAL)						
SECTOR	NAME	APPOINTED	LENGTH	TERM EXPIRES	COUNTY	Appointments
1 Apprenticeship	Vacant			2019	Marion	
2 CBO/ Barriers	Theresa Flick	6/28/2016	4	2020	Citrus	
3 CBO/ Barriers	Charles Harris	1/25/2018	3	2021	Marion	
4 CBO/Barriers-Vet	Ted Knight	6/28/2016	3	2019	Citrus	
5 Labor	Fred Morgan	6/28/2016	5	2021	Marion	
6 Labor	Nelson Mathis, Jr	6/28/2016	4	2020	Levy	
7 Youth Serving Organization	Jorge Martinez	6/28/2016	3	2019	Marion	
8 Youth Serving Organization	Carol Jones	3/1/2017	2	2019	Levy	
<b>GOVERNMENT/ EDC 4 SEATS</b>						
9 Economic Development	David Pieklik	7/1/2018	1	2019	Levy	
10 Economic Development	Vacant	7/1/2018	1	2019	Citrus	*Bruce Register
11 Trans/ Public Housing	Judy Houlios	6/28/2016	3	2019	Marion	
12 Voc Rehab	Y. Lewis-Brown	5/1/2017	2	2019	All	
<b>EDUCATION 4 SEATS</b>						
13 Education-Adult	Mark Vianello	3/1/2017	2	2019	Marion	
14 Education-Higher Private	Pete Beasley	6/28/2016	4	2020	Marion	
15 Education-Higher Public	Mark Paugh	6/28/2016	5	2021	All	
16 Education-School District	Debra Stanley	3/1/2017	2	2019	Citrus	
<b>PRIVATE SECTOR 17 SEATS</b>						
17 Private Sector- Retail	Darlene Goddard	6/28/2016	5	2021	Marion	
18 Private Sector	Vacant		4	2019	Levy	*Jeff Chang - Manufacturing
19 Private Sector-Manufacturing	Solomon Sarway	3/1/2017	2	2019	Marion	
20 Private Sector-Healthcare	Rachel Riley	6/28/2016	4	2020	Citrus	
21 Private Sector	Vacant	5/1/2017	2	2019	Marion	*Brandon Whitmore - Insurance
22 Private Sector	Vacant		2	2020	Levy	
23 Private Sector-IT	Mike Melfi	6/28/2016	3	2019	Citrus	
24 Private Sector	Vacant		3	2019	Citrus	*Tabitha Wells - Finance
25 Private Sector-Retail	Al Jones	3/1/2017	2	2019	Citrus	
26 Private Sector-Finance	Scott Owen	1/25/2018	1	2018	Marion	
27 Private Sector-Business Support Services	William Burda	3/1/2017	4	2021	Citrus	
28 Private Sector-Manufacturing	Pat Reddish	6/28/2016	3	2019	Marion	
29 Private Sector-	Vacant		2	2021	Levy	
30 Private Sector-Real Estate	Kevin Cunningham	6/28/2016	5	2021	Citrus	
31 Private Sector-Utilities	Kathy Judkins	6/28/2016	5	2021	Marion	
32 Private Sector-Utilities	Kim Baxley	1/25/2018	3	2021	Levy	
33 Private Sector	Vacant		4	2023	Levy	



## 2018 Annual Report

The “Workforce” business swings between our two customers- businesses in need of talent and job candidates seeking employment. 2018 was marked by the pendulum fully reaching the business end of its path. A falling unemployment rate, even with an expanding labor force, combined with the uptick in the economy calling for more goods and services they provide has left businesses struggling to fill the jobs they need to meet this demand.

CareerSource CLM began refocusing its services in anticipation of this market shift in late 2016, with our Talent Pipeline strategy. The absorption of skilled workers by an expanding labor market puts an emphasis of new talent development. Also responding to the demand are our educational partners- the College of Central Florida, the School Districts of Citrus, Levy and Marion Counties, and our private sector educational partners. Each have been expanding their training programs to respond to the demands for skilled workers.

As we initiated Talent Pipeline, we stressed career awareness. This has involved three elements: information- our Talent Pipeline Video Series and Career Expos. The video series has two elements. The business element seeks to educate students, their parents and other members of the communities we serve on “where the jobs are” and the skills they require. The videos are provided to the school districts, our economic development partners and the businesses retain a copy for their use. CareerSource CLM “markets” each video through its website and social media outlets.

We are grateful to the Duke Energy Foundation for their financial support of our Educational element of the video series. Learning about career opportunities is useless unless you know where to find the training that will open that career path. In 2018 we completed the Marion County and Levy County School District series. As we move to 2019, we are working with the Citrus School District to complete their section of the series. This series will be available to the school districts, our economic development

partners and CareerSource will promote these across our social media and on our website.

In the Career Expo arena, this was our third year connecting students in Marion with area employers. We appreciate the support of the CEP and the Educational Foundation in Marion County for their partnership. These events feature one-on-one opportunities for the students to talk with employers and learn about their businesses and products. We are working with our Levy and Citrus Districts to partner on similar events that fit their districts schedules for 2019.

We are pleased to be part of the partnership that has brought CDL training to Marion County. After almost two years of planning and research, the Marion County School District, Mid-Florida Regional Manufacturers Association, CEP and a long list of industry leaders put in the “final push” that brought this to reality in August. CareerSource CLM has worked with the School District and some key employers to complete a promotional video that will be used by the District and our other partners to promote the program, which features a simulator that replicates unique driving situations that cannot be done in the on-the-road classroom.

Historically, labor markets have been viewed as narrowly geographically-based-Ocala/Marion County, Levy County or Citrus County. The reality of the late 20<sup>th</sup> and start of the 21<sup>st</sup> Century is that now, more than ever, labor markets are regional. In our three counties, the people who live in the area work in a county other than the one in which they live ranges from 45.7% to slightly over 70%. Labor markets overlap each other, with a “labor market zone” equating to a one to one and a half hour commute. This year CareerSource CLM commissioned a “Labor Shed” Report by the Department of Economic Opportunity that highlights the impact in each county. One of the telling facts is that 22-24% of those leaving their county of residence to work are under 29 years of age. This is a great potential talent source for employers and our economic development partners as they work to bring business expansion and relocations to our area. Anecdotally, the out-of-area work trip is driven by career options and salary.

We were awarded another YouthBuild grant that enables us and our Youth Services contractor, Eckerd Connects, to work with our Habitat for Humanity partner, the City of Ocala and Marion County Board of County Commissioners to build skills in young adults aged 18-24 and provide affordable housing to area families.

I am attaching a more visual Year In Review report and data about our services to businesses and job candidates for your review.



# CITRUS COUNTY

**SERVICES: JAN-DEC 2018**

## UNEMPLOYMENT DATA

	DEC 2018	NOV 2018
CITRUS	4.9% (2,372)*	4.5% (2,149)*
FLORIDA	3.3%	3.3%
US	3.9%	3.7%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2017	2016
CITRUS	\$36,520	\$35,485
FLORIDA	\$48,460	\$47,055

## JOB CANDIDATE SERVICES

- Online Job Listings and Referrals
- Computers and Office Equipment (Copiers, Fax and Telephones)
- Resume Writing Assistance
- Networking Events and Job Fairs
- Employability Workshops
- Career Counseling

## BUSINESS SERVICES

- Recruitment Assistance
- Targeted Industry Talent Marketplaces
- Outplacement Services
- Training Grants
- Labor Market Data
- Financial Incentives

TOTAL RECEIVING SERVICES	CENTER TRAFFIC
2,894	6,167
VETERANS SERVED	TRAINING PROVIDED
205	91
EMPLOYERS SERVED	WELFARE TO WORK TRANSITION
248	305
POSITIONS POSTED	TOTAL PLACEMENTS
1,189	341
	Average Placement Wage: \$12.05

## Your Employment Solution Starts Here

CareerSource Citrus Levy Marion brings together business and community partners, economic development leaders and educational providers to connect employers with qualified, skilled talent and job seekers with employment and career development opportunities. **Contact us at 1.800.434.5627.**

CareerSource Citrus Levy Marion is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers listed above may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711. If you need accommodations, please call 1 800 434-5627, ext. 7878 or e-mail [accommodations@careersourceclm.com](mailto:accommodations@careersourceclm.com). Please make request at least three business days in advance. CareerSource Florida Member.



# LEVY COUNTY

**SERVICES: JAN-DEC 2018**

## UNEMPLOYMENT DATA

	DEC 2018	NOV 2018
LEVY	3.6% (617)*	3.3% (569)*
FLORIDA	3.3%	3.3%
US	3.9%	3.7%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2017	2016
LEVY	\$31,512	\$30,912
FLORIDA	\$48,460	\$47,055

## JOB CANDIDATE SERVICES

- Online Job Listings and Referrals
- Computers and Office Equipment (Copiers, Fax and Telephones)
- Resume Writing Assistance
- Networking Events and Job Fairs
- Employability Workshops
- Career Counseling

## BUSINESS SERVICES

- Recruitment Assistance
- Targeted Industry Talent Marketplaces
- Outplacement Services
- Training Grants
- Labor Market Data
- Financial Incentives

TOTAL RECEIVING SERVICES	CENTER TRAFFIC
909	4,284
VETERANS SERVED	TRAINING PROVIDED
51	27
EMPLOYERS SERVED	WELFARE TO WORK TRANSITION
84	128
POSITIONS POSTED	TOTAL PLACEMENTS
536	142
	Average Placement Wage: \$11.67

## Your Employment Solution Starts Here

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# MARION COUNTY

**SERVICES: JAN-DEC 2018**

## UNEMPLOYMENT DATA

	DEC 2018	NOV 2018
Marion	3.9% (5,378)*	3.7% (4,979)
FLORIDA	3.3%	3.3%
US	3.9%	3.7%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2017	2016
Marion	\$37,232	\$37,097
Florida	\$48,460	\$47,055

## JOB CANDIDATE SERVICES

- Online Job Listings and Referrals
- Computers and Office Equipment (Copiers, Fax and Telephones)
- Resume Writing Assistance
- Networking Events and Job Fairs
- Employability Workshops
- Career Counseling

## BUSINESS SERVICES

- Recruitment Assistance
- Targeted Industry Talent Marketplaces
- Outplacement Services
- Training Grants
- Labor Market Data
- Financial Incentives

TOTAL RECEIVING SERVICES	CENTER TRAFFIC
9,968	26,319
VETERANS SERVED	TRAINING PROVIDED
789	577
EMPLOYERS SERVED	WELFARE TO WORK TRANSITION
679	954
POSITIONS POSTED	TOTAL PLACEMENTS
6,007	2,345
	Average Placement Wage: \$11.51

## Your Employment Solution Starts Here

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# MOBILE RESOURCE UNIT 1

**SERVICES: JAN-DEC 2018**

## JOB CANDIDATE AND BUSINESS SERVICES

**MOBILE RESOURCES**  
Our largest Mobile Resource Unit, MOBY1, will bring job search and business services right to your door. Fully equipped and staff supported. No charge for services!

- Business Hiring Events/Job Fairs
- Onsite Workshops/Training
- Job Seeker Support
- Outplacement Services
- Job Seeker Self Services/Staff Assisted Services
- Career Research & Counseling

Please visit  
**[www.careersourceclm.com](http://www.careersourceclm.com)**  
for upcoming schedules and events.

## SERVICES RENDERED

	REACT	Job Search Support	Hiring Event	Other	Total Served
CITRUS	11	96	0	2	109
MARION	180	166	42	86	474
LEVY	0	0	300	5	305
Hurricane Michael Relief	0	0	0	478	478
TOTAL	191	262	342	571	1,366

## Your Employment Solution Starts Here

The 40-foot MRU-1 is equipped with 10 computer workstations, internet access and office equipment to assist both businesses and job seekers.

Each month, MRU-1 visits numerous public library branches and community centers in Citrus and Marion Counties as well as the Ocala campus of the college of Central Florida.  
**Contact us at 1.800.434.5627.**



# MOBILE RESOURCE UNIT 2

## SERVICES: JAN-DEC 2018

### SCHEDULE

Location	Date/Time	Place
Bronson	F 10:30-3 PM	Bronson Library
Inglis	2 <sup>nd</sup> /4 <sup>TH</sup> W 10-3 PM	Town Hall
Williston	TH 10-3 PM	Williston Library

### JOB CANDIDATE SERVICES

- Online Job Listings & Referrals
- Registration with the Employ Florida Marketplace
- Computers, Printers, Faxes & Copiers
  - Resume Writing Assistance
  - Career & Wage Information
  - Career Research & Counseling

### SERVICES RENDERED

	REACT	Job Search Support	Hiring Event	Other	Total Served
<b>CITRUS</b>	0	0	6	0	6
<b>LEVY</b>	0	202	0	0	202
<b>MARION</b>	0	0	4	0	4
<b>Hurricane Michael Relief</b>	0	0	0	390	390
<b>TOTAL</b>	<b>0</b>	<b>202</b>	<b>10</b>	<b>390</b>	<b>602</b>

## Your Employment Solution Starts Here

Our 22-foot MRU-2 provides four computer work stations and also has internet access and office equipment available. It visits locations in Levy and Marion Counties.

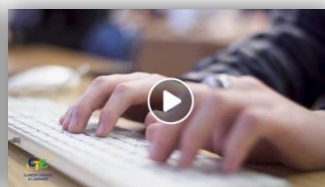
Please visit the Events calendar at [www.careersourceclm.com](http://www.careersourceclm.com) for upcoming schedules and events.



## 2018 YEAR IN REVIEW



- Marion County Fire Rescue Paid Training Academy Hiring Event
- MCPS Career Academy Videos (Gaming; Global Logistics and Supply Chain Technology; Robotics, Animation and Design; and Mobile Apps)
- Consumer Sentiment highest in 16 years at 99.8 (January for December)
- EVP Kathleen Woodring, who serves on UWMC board, addresses the 57<sup>th</sup> annual meeting promoting Strong Families initiative and helps launch Progress Dunnellon.



- Ribbon Cutting and Open House for new Chiefland Career Center
- Third Annual Marion County Youth Career Expos (separate events for Middle, High and Home-Schooled students)





# 2018 YEAR IN REVIEW



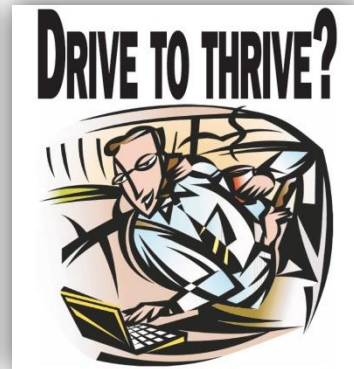
- Phoenix Rising YouthBuild VII Wall Raising
- Job Fair in partnership with KCountry and WIND FM
- Kathy Judkins of SECO, then CSCLM board chair, recognized for her company's efforts at UWMC's annual Thank You luncheon
- Rusty Skinner and Kathy Judkins address both the Citrus County and Levy County Boards of County Commissioners
- Gov. Rick Scott and DEO Director Cissy Proctor release jobs report in downtown Ocala prior to new hotel ground breaking



# 2018 YEAR IN REVIEW



- Rusty Skinner and Kathy Judkins address the Marion County Board of County Commissioners
- Citrus County Spring Career Fair
- Marion County Spring Career Fair
- Labor Shed analysis commissioned by CSCLM
- Business Showcase Videos (Duke Energy, ANCORP, Think Technologies, and CHAMPS Software).



- Joined other community partners for the *Community Help, Hope and Resource Fair* for displaced Hurricane Maria survivors
- Business Showcase Videos (Sumter Electric, Ocala Tractor, American Panel and Scorpion Performance)
- Fifth Annual Youth Job Fair





# 2018 YEAR IN REVIEW



- Phoenix Rising YouthBuild VII Graduation
- Construction Job Fair
- Phoenix Rising YouthBuild VIII Orientation
- Duke Foundation Grant for additional school videos in the Career Awareness/Talent Pipeline series



- Named Central Florida Community Action Agency's Partner of the Year for Marion County



# 2018 YEAR IN REVIEW



- US Rep. Daniel Webster tours career center in Ocala
- Rusty Skinner addresses Citrus County School District middle and high school principals about the career awareness/talent pipeline project
- Phoenix Rising YouthBuild VII House Blessing and Key Ceremony
- Phoenix Rising YouthBuild VIII Wall Raising
- Staff veterans recognized
- Medical Career Fair
- CDL Program launched (collaboration of MCPS, CEP and CSCLM)



- Mark Vianello named Florida's Workforce Professional Partner of the Year; Carol Davidyock selected as region's Workforce Professional Champion (both recognized at the annual Florida Workforce Professional Development Summit in Orlando)
- Brenda Chrisman and Mark Vianello participate in CEP's *Pipeline of Opportunity* forum (featured in CEP Network magazine)
- Skilled Trades Job Fair
- Production begins on CDL Program promotion video





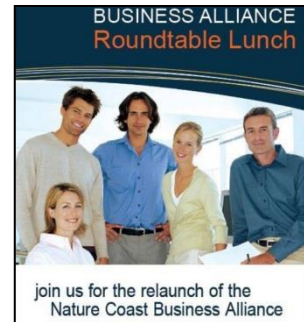
# 2018 YEAR IN REVIEW



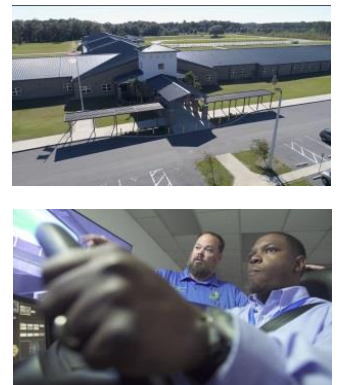
- Teams head to Panhandle to assist region hit by Hurricane Michael with disaster unemployment assistance and other aid.
- Collaborate with other community partners for Stay Local Career Fair



- Supported relaunch of the Nature Coast Business Alliance
- Begin production on Levy County schools' career program videos (five)



- Phoenix Rising YouthBuild VIII Graduation
- Production begins on CareerSource CLM Brand Awareness Video
- Levy County school career program videos completed
- CDL Program video completed



- New Websites roll out (Talent Center and CareerSource Levy Marion)

