



**Performance and Monitoring Committee  
AGENDA**

**Tuesday, November 3, 2020 – 9:00 a.m.**

**Join Zoom Meeting: <https://us02web.zoom.us/j/81728665547>  
Phone No: 1-646-558-8656 (EST) Meeting ID: 81728665547**

Call to Order		T. Knight
Roll Call		C. Schnettler
Approval of Minutes, August 11, 2020	Pages 2 - 4	T. Knight

**DISCUSSION ITEMS**

State Update		R. Skinner
Workforce Issues that are Important to Our Community		R. Skinner
Independent Monitoring Update		D. French

**PUBLIC COMMENT**

**ACTION ITEMS**

Subrecipient Monitoring	Pages 5 - 8	D. French
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**PROJECT UPDATES**

Talent Center – September 2020	Page 9	D. French
Event Report – July - Sept 2020	Page 10	D. French
Workforce Intelligence – August 2020	Pages 11 - 17	C. Weaver
Performance Measures – September 2020	Pages 18	C. Weaver
Quarterly Reports – Centers – July – Sept 2020	Pages 19 - 21	C. Weaver
Contract Reports (Chamber, etc)	Page 22	C. Weaver
Experiential Learning Contracts	Page 23	C. Weaver
YouthBuild Reports	Pages 24 - 25	D. French
Net Promoter	TBD	S. Litzinger

**MATTERS FROM THE FLOOR**

**ADJOURNMENT**

2020 – 2021 MEETING SCHEDULE						
Performance/ Monitoring	Business and Economic Development	Career Center	Marketing/ Outreach	Executive	Full Board	
All in-person committee meetings are held at the CF Ocala Campus, Enterprise Center, Room 206. All teleconference meetings will be held through Zoom.						
Tuesday, 9:00 am	Thursday, 9:00 am	Thursday, 9:30 am	Wednesday, 9:00 am	Wednesday, 9:30 am	Wednesday, 11:30 am	
8/11/2020	8/13/2020	8/20/2020	8/26/2020	9/2/2020	9/9/2020	Zoom
11/3/2020	11/5/2020	11/19/2020	11/18/2020	12/2/2020	12/9/2020	CF Ocala
2/9/2021	2/11/2021	2/18/2021	2/24/2021	3/3/2021	3/24/2021	CF Lecanto
5/11/2021	5/13/2021	5/20/2021	5/26/2021	6/2/2021	6/9/2021	CF Ocala

*meaningful and professional customer service that is reflected in the quality of our  
job candidates and employer services.*



**CAREERSOURCE CITRUS LEVY MARION  
Performance and Monitoring Committee**

**MINUTES**

DATE: August 11, 2020  
PLACE: Teleconference Only  
TIME: 9:00 a.m.

**MEMBERS PRESENT**

Brandon Whiteman  
Fred Morgan  
Ted Knight, Chair  
William Burda

**MEMBERS ABSENT**

Pat Reddish

**OTHER ATTENDEES**

Rusty Skinner, CSCLM  
Kathleen Woodring, CSCLM  
Dale French, CSCLM

Steven Litzinger, CSCLM  
Cory Weaver, CSCLM  
Cira Schnettler, CSCLM

**CALL TO ORDER**

The meeting was called to order by Ted Knight, Chair, at 9:03 a.m.

**ROLL CALL**

Cira Schnettler called roll and a quorum was declared present.

**APPROVAL OF MINUTES**

William Burda made a motion to approve the minutes from the May 5, 2020 meeting. Brandon Whiteman seconded the motion. Motion carried.

**DISCUSSION ITEMS**

**State Updates**

Rusty Skinner explained to the committee that the State has extended the waiver of workforce registration until September 5. Until the waiver is lifted registration data is not being transferred to Employ Florida.

**Workforce Issues that are Important to Our Community**

None

## **PUBLIC COMMENT**

None

## **ACTION ITEMS**

### **Performance Negotiations**

Dale French explained to the committee that performance goals are negotiated with the State every two years. He reviewed the 2019 actual performance goals and outlined the proposed performance goals for the 2020-21 and 2021-22 program years.

After Dale French reviewed the Indicators of Performance Report, Brandon Whiteman asked if annual reports were provided by the State. Cory Weaver stated that annual reports are no longer provided by the State. Brandon Whiteman also asked if there were any board to board comparison reports. Cory Weaver stated that other board performance data reports are available and can be provided to this committee for review and comparison.

A discussion was held in regard to contractor performance and how these relate to the master contracts that are approved in June for the next fiscal year. This discussion resulted in a decision made to provide reporting to the committee that shows who is contracting under these master agreements and for those who are, including specific performance outcome data by contract.

William Burda made a motion to accept the proposed performance goals for the next two program years. Brandon Whiteman seconded the motion. Motion carried.

## **PROJECT UPDATES**

### **Talent Center – June 2020**

Dale French reviewed the June Talent Center report noting the decline in traffic due to the pandemic and summer break for CF. Talent Center staff are assisting customers remotely. Recently, Talent Center staff worked with the CF nursing program and students provided tremendously positive feedback regarding the assistance provided through Talent Center. Those comments will be provided at the next meeting.

### **Event Report – April – June 2020**

Dale French highlighted items from the Event Report, noting hiring events for the Dollar Tree Distribution Center and Vanguard Manufacturing. The K Country job fair was hosted through the Zoom platform and was successful. We will be looking at how to maximize the technology to host other job fairs and individual hiring events.

### **Workforce Intelligence – June 2020**

### **Performance Measures – April 2020**

Cory Weaver presented the two reports, noting that the State systems that provide the full picture of data has been down since May. These reports were generated with data that was available through other resources.

Annual Reports – Centers - 2020

Annual Reports – MCC – 2020

County Annual Comparison Reports

Cory Weaver summarized the reports and welcomed questions from the committee members.

**MATTERS FROM THE FLOOR**

William Burda requested performance reports of all board approved contracts be provided to the committee. Rusty Skinner stated that the data for each contract will be compiled and provided in a format that will respond to his concerns.

**ADJOURNMENT**

There being no further business, the meeting was adjourned at 10:10 a.m.

**APPROVED:**

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## **RECORD OF ACTION/APPROVAL**

### **Performance and Monitoring Tuesday, November 3, 2020**

#### ***TOPIC/ISSUE:***

Sub-recipient Monitoring – Eckerd Connects

#### ***BACKGROUND:***

We are required to conduct monitoring of our sub-recipient youth provider annually. Our current provider is Eckerd Connects

#### ***POINTS OF CONSIDERATION:***

The following report details the areas that were monitored and any issues found. The only issue reported was a difference in total contract payment activity that resulted from an end of year accrual difference in contract closeout. This issue is being reviewed and corrected by the finance team.

#### ***STAFF RECOMMENDATIONS:***

Accept the attached monitoring report from Powell and Jones for sub-recipient monitoring.

#### ***COMMITTEE ACTION:***

#### ***BOARD ACTION:***



**Powell & Jones**  
Certified Public Accountants

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Marian Jones Powell, CPA

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## **Report on Sub-recipient Monitoring**

October 1, 2020

**Audit Committee and Workforce Administrative Team  
CareerSource Citrus Levy Marion**

We have performed the procedures listed below to assist the CareerSource Citrus Levy Marion (CLM) with its annual sub-recipient monitoring responsibilities. Those responsibilities include testing compliance of CLM's sub-recipients with the regulations of the Department of Economic Opportunity (DEO). This engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

For the year ended June 30, 2020, CLM held a contract with a sub-recipient, Eckerd Youth Alternatives, Inc. (Eckerd) from July 1, 2019 through June 30, 2020. Our procedures were performed with respect to this contract for the same period.

The procedures and the associated findings, if any, are as follows:

**PROCEDURE 1:** Review the sub-recipient contract for terms, conditions and federal requirements.

### *Results of Procedures:*

The terms, conditions, and federal requirements listed in the DEO Financial Monitoring Tool were included in the subrecipient contract.

**PROCEDURE 2:** Review the most recent single audit report of Eckerd Youth Alternatives, Inc. to:

- ensure dollars included are properly identified, and
- determine if any findings and related corrective actions were addressed.

### *Results of Procedures:*

- **Current year findings 2020-1:** In the current year we compared the amount recorded by CareerSource Citrus, Levy, Marion for contractual payments to Eckerd for WIOA Youth of \$1,082,816 to the amount on Eckerd's financial statements in the Schedule of Federal Awards of \$1,066,959. This variance of \$15,857 is likely due to a 2020 year end accrual difference. Youthbuild contractual payments of \$206,994 were listed in the Eckerd SEFA as WIOA Youth. All other amounts agreed with the CareerSource's records. There were no findings or questioned costs regarding WIOA or Youthbuild funding.

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**PROCEDURE 3:** Review the Corporation's most recent sub-recipient fiscal monitoring report and determine if any findings and related corrective actions were addressed.

*Prior year findings fiscal year 2019:*

In the prior year we noted that the passthrough grant from CareerSource Citrus, Levy, Marion to Eckerd Youth Alternatives Inc, in the 2019 Schedule of Federal Awards in the Eckerd annual audited financial statements was \$5,676 more than the amount recorded by CareerSource Citrus, Levy, Marion. This difference was attributed to a difference in year end accruals. \$206,994 received by Eckerd for Youthbuild which were included in the contractual payments made by the Workforce Board appeared to be classified as WIOA Youth on the Schedule of Federal Awards in the Eckerd annual audited financial statements.

In the prior year we noted that two of the Eckerd invoices did not have adequate documentation to provide a preaudit of the expenditures for which they were reimbursed. The lack of documentation was addressed by the CareerSource. During the current fiscal year, all of the invoices were sufficient to allow a preaudit of the amounts charged on the contract.

**PROCEDURE 4:** Review sub-recipient financial procedures to determine if they have good internal controls.

*Results of Procedures:*

We reviewed the internal controls over the expenditure of grants funds using the DEO fiscal monitoring tool. We noted no deficiencies in internal control over financial procedures that would have an effect on compliance with Federal awards requirements.

**PROCEDURE 5:** Interview sub-recipient finance staff via internet to corroborate internal controls addressed in procedure #4.

*Results of Procedures:*

The Eckerd staff provided us with answers to a internal control questionnaire. There were no additional findings in the current year.

**PROCEDURE 6:** Review the sub-recipient invoices to date and determine if they are in compliance with the terms of the contract.

*Results of Procedures:*

The invoices were in compliance with the terms of the contract.

**PROCEDURE 7:** Select samples of sub-recipient payroll, fringe benefits, operating costs, performance payments. Test for allowability, allocability, reasonableness, and compliance with contract terms.

We selected the following from invoices for the period from July 1, 2019 to June 30, 2020:

1. We selected 66 disbursements and inspected copies of supporting documentation.
2. We selected 26 employee payments and inspected copies of time sheets and traced the

**Employee Earnings History.**

3. We created a spreadsheet of the payroll costs by employee and compared to approved salary ranges. All salaries charged to the contract were within the limits specified in the contract.
4. We created a spreadsheet to review all fringe benefit costs analytically. Fringe benefits including taxes were billed at 22.86%.

**Results of Procedures:** All of the supporting documentation was available and adequate, properly allocated and reasonable.

**PROCEDURE 8:** Review approval of sub-recipient's indirect cost rate submitted with the proposal and approved federal indirect cost rate.

**Results of Procedures:** We reviewed the indirect cost rate used by Eckerd. Eckerd used an indirect costs rate of 14.47% of total direct costs. The computation of indirect costs based upon the Eckerd final billing was 14.47%.

**PROCEDURE 9:** Agree sub-recipient performance payments to participant data in Employ Florida Marketplace (EFM), State of Florida database system.

**Results of Procedures:** Eckerd met the criteria for their performance payments based upon data provided by the Corporation staff.

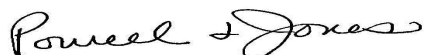
**PROCEDURE 10:** Determine if the In-school/Out-of-School and Work Experience percentages on the subrecipient invoices are supported by participant data in EFM.

**Results of Procedures:** The percentage of In-School /Out of School Youth were supported by participant data in EFM. The program required percentage of participants involved in Work Experience was also met.

We were not engaged to and did not conduct an examination, the objective of which would be the expression of an opinion on compliance with the regulations of DEO. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Audit Committee and Workforce Administrative Team of the Corporation, and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,



**POWELL & JONES**  
Certified Public Accountants



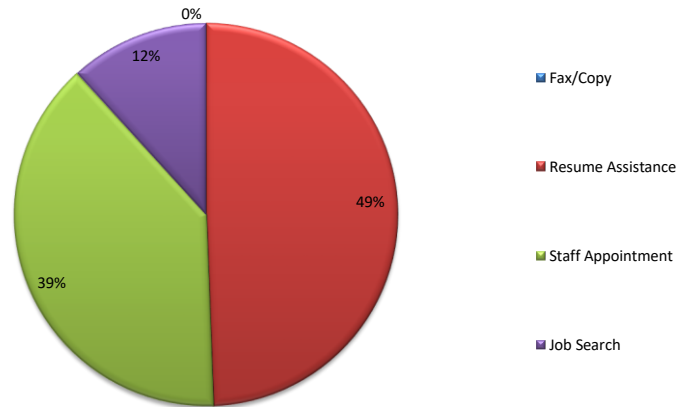
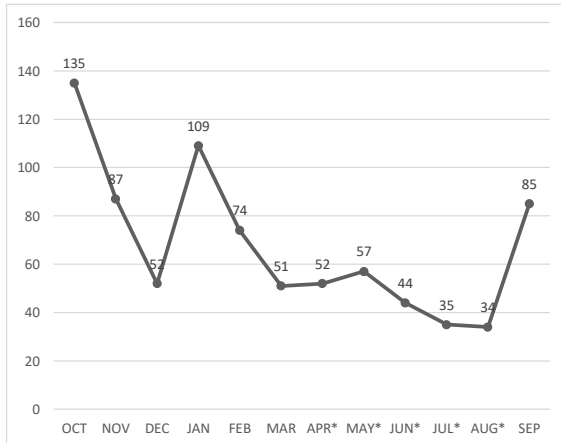


**TRAFFIC COUNT**  
**PY 19-20 and PY 20-21**

										2020 / 2021			YTD
	OCT	NOV	DEC	JAN	FEB	MAR	APR*	MAY*	JUN*	JUL*	AUG*	SEP	
<b>REFERRALS</b>	36	12	17	16	13	27	14	15	23	14	23	18	228
<b>PLACEMENTS</b>	8	2	7	5	4	10	7	4	6	1	9	10	73
<b>INTERNSHIPS</b>	0	0	0	1	0	3	0	1	1	0	0	1	7
<b>OJT/WEX/CBT</b>	0	0	0	1	0	1	0	0	0	0	0	1	3
<b>TRAFFIC</b>	135	87	52	109	74	51	52	57	44	35	34	85	<b>815</b>

**SERVICES BREAKDOWN**

**CENTER TRAFFIC BY MONTH**



\* Center traffic counted by virtual services provided

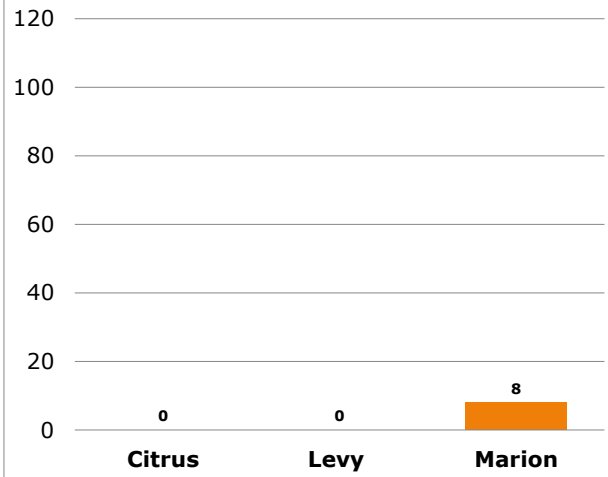
## PY 20 - 21 Individual Events

**Total Events: 8**  
**Attendees: 254**  
**Reported Hires: 225**

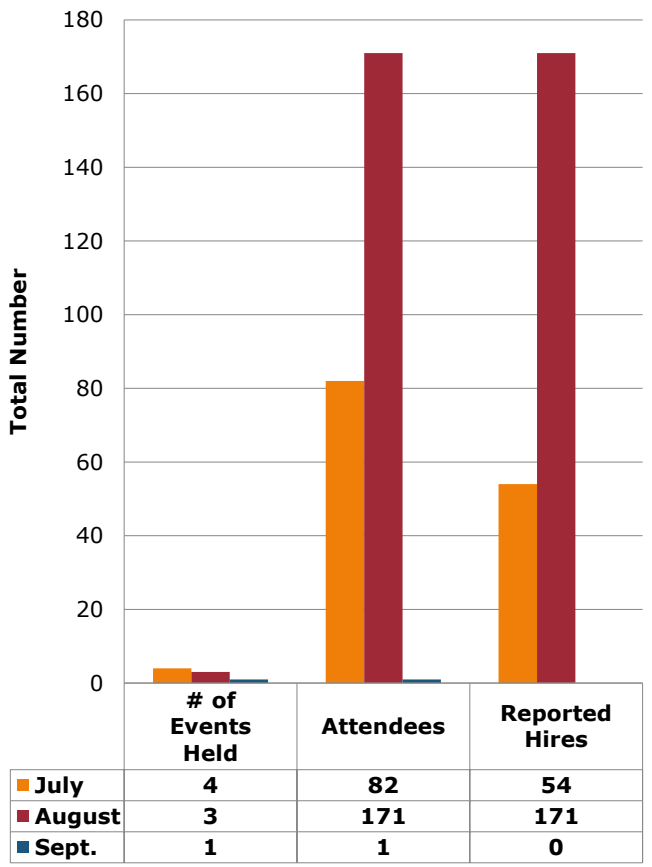
## PY 20 - 21 Job Fairs & Expos

**Attendees: TBD**  
**Businesses: TBD**

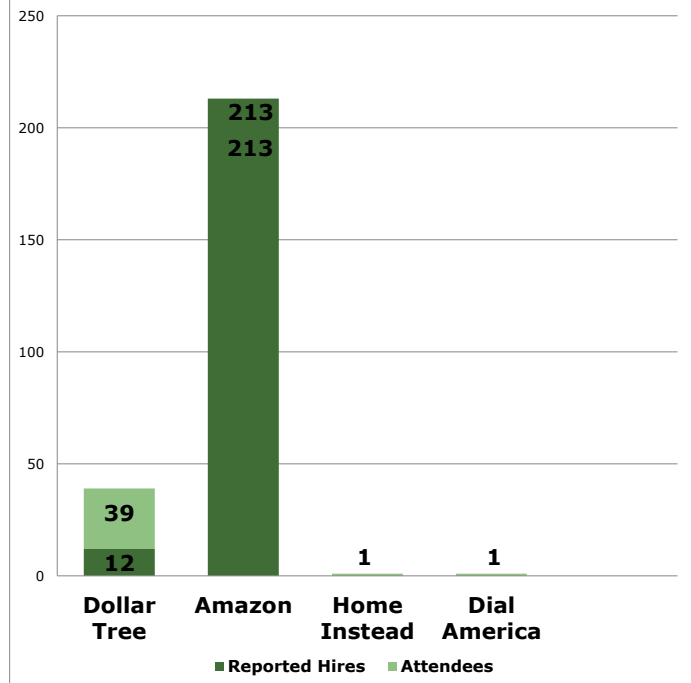
### Hiring Events by County PY20-21



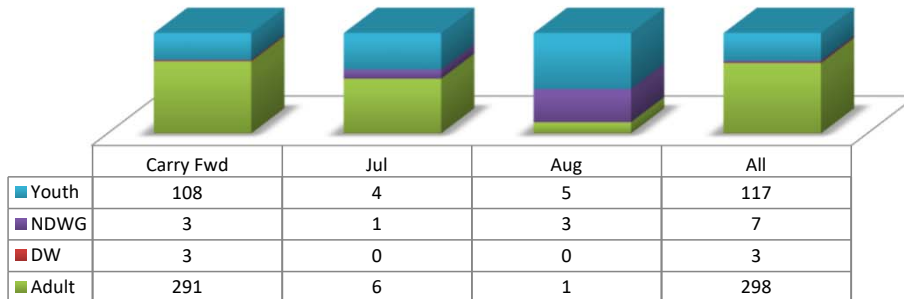
### Individual Hiring Events



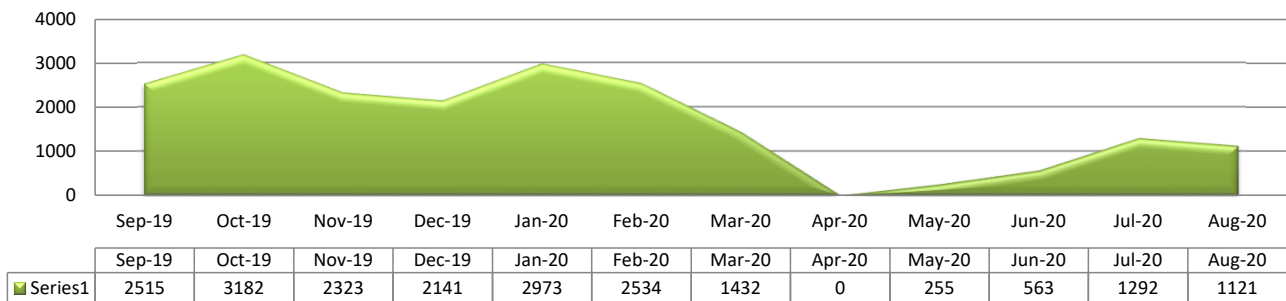
### Events by Employer



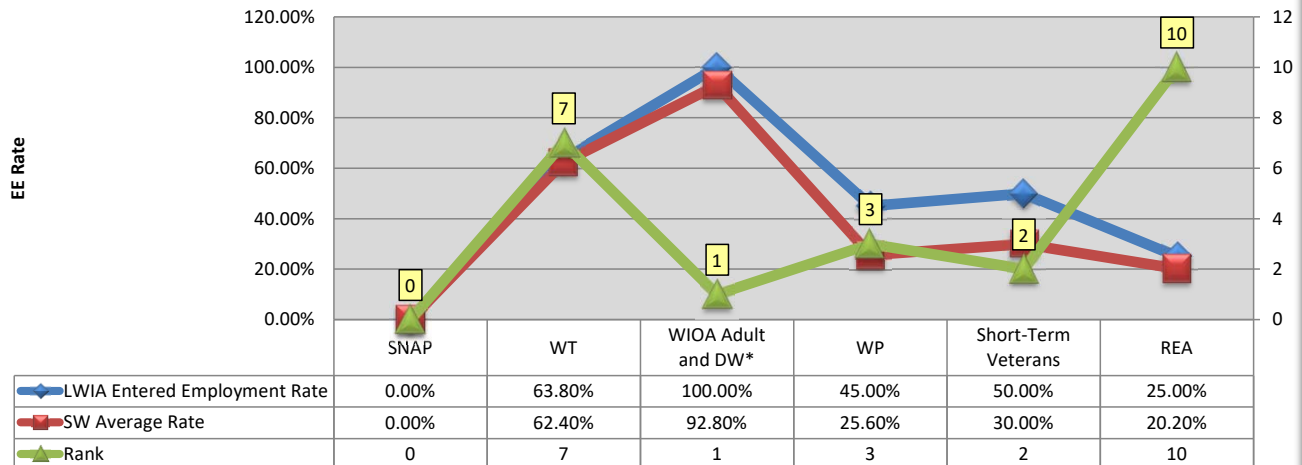
### All WIOA Participant Enrollments



### Center Traffic - 12 Months

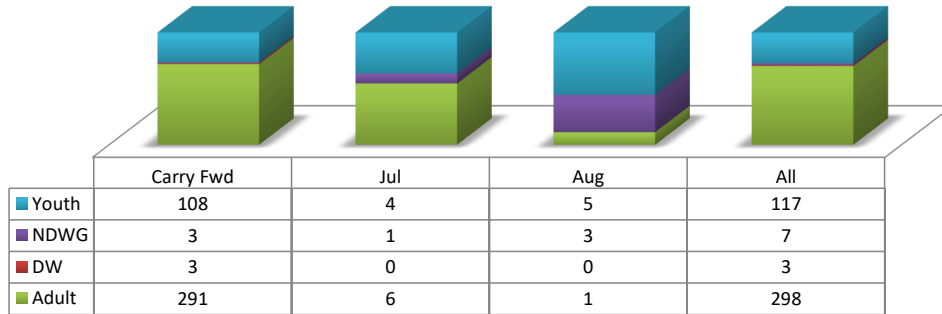


### MMR Entered Employment Rates by Program\*

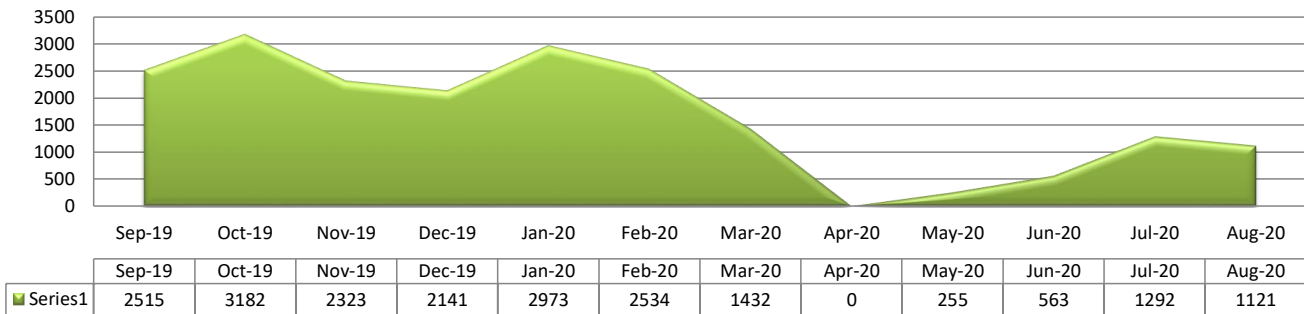


\* SNAP measures will be updated when the data becomes available

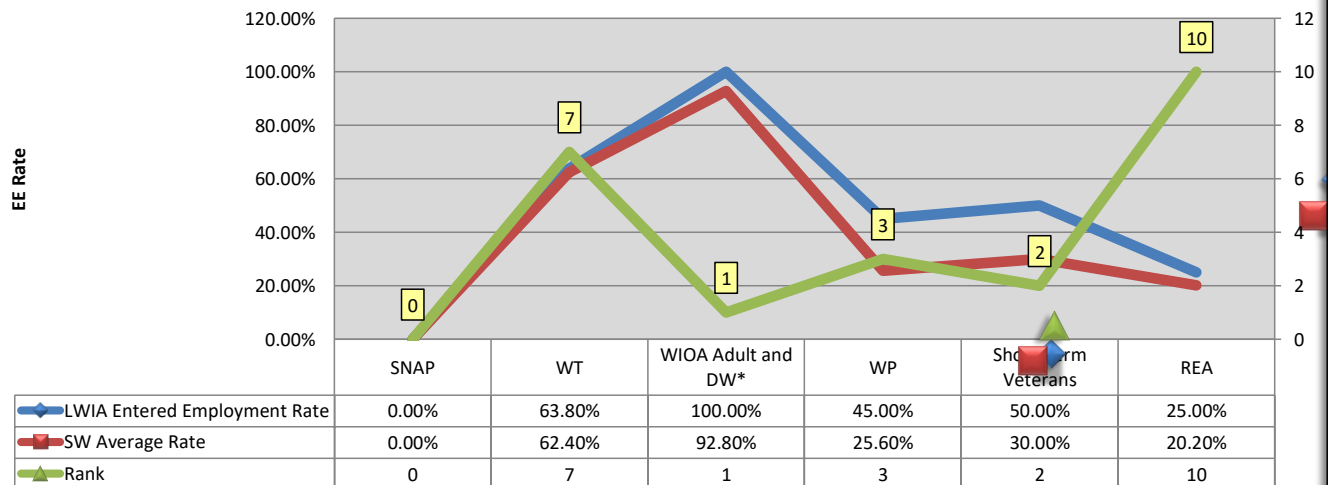
## All WIOA Participant Enrollments



## Center Traffic - 12 Months

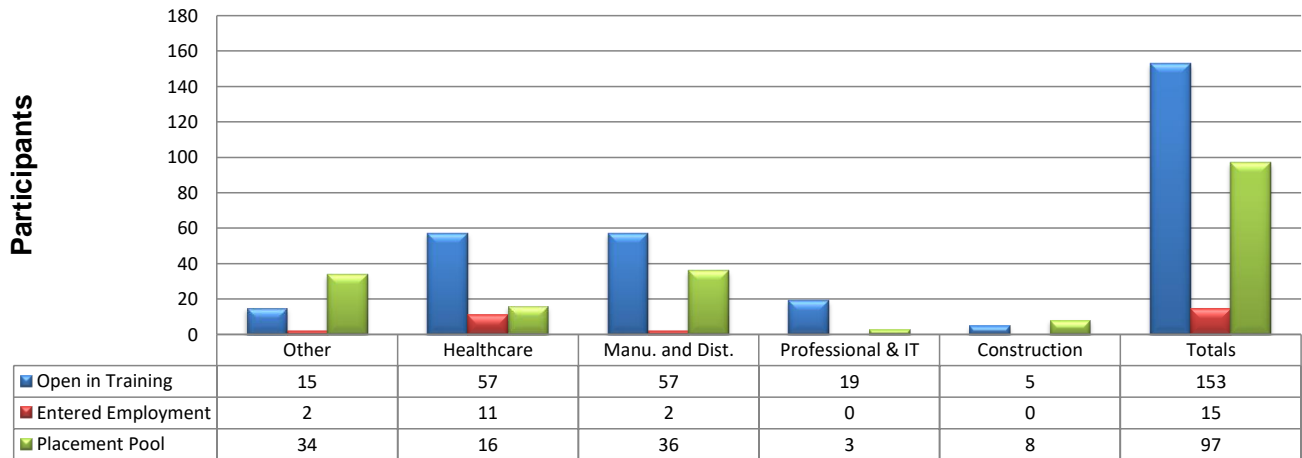


## MMR Entered Employment Rates by Program\*

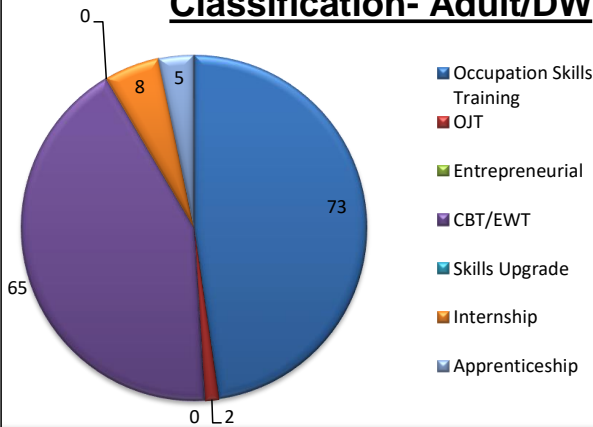


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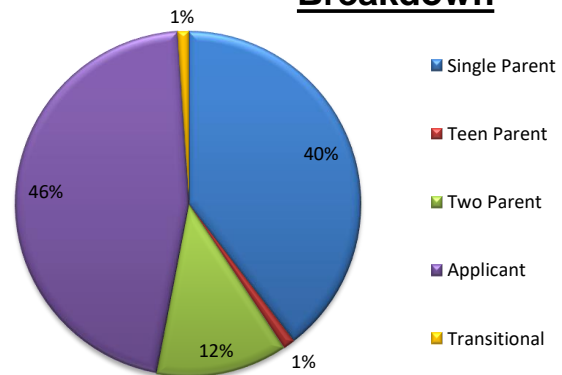
## WIOA Industry Training Comparison\*



## Open WIOA Training Activity Classification- Adult/DW

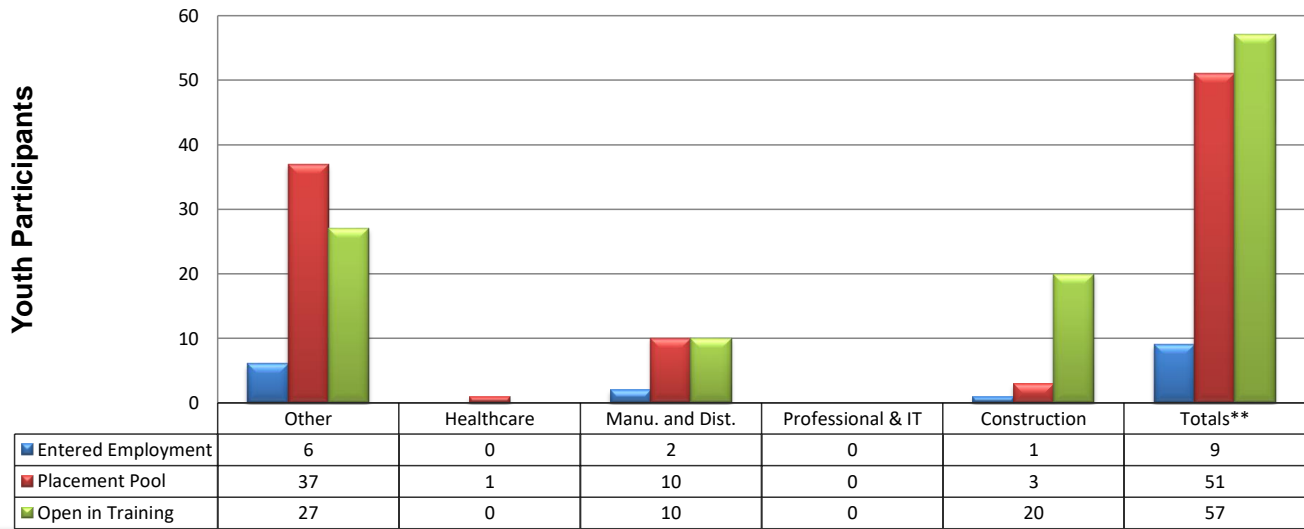


## Current WT Caseload Breakdown

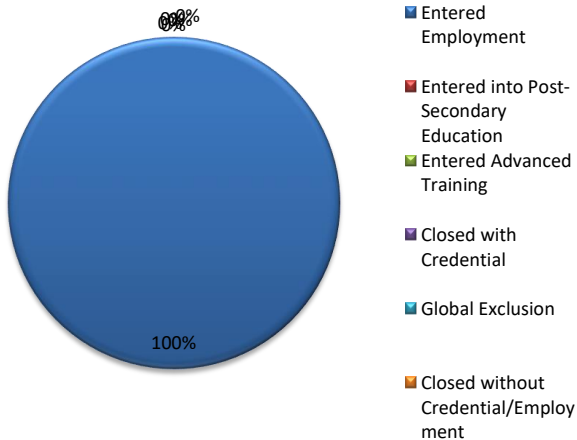


Traffic	Aug-19	Aug-20	YTD 19.20	YTD 20.21
Newly Registered Job Seekers	323	188	683	1,150
Total Job Referrals	2,031	692	4,187	1,711
Managed Job Orders	508	566	1,005	1,110
External Job Orders	1,221	3,695	4,597	7,458
Overall Traffic	2,935	1,121	6,480	2,413
Receiving Reemployment Assistance	886	3,996	1,514	9,233
Welfare Transition	Aug-19	Aug-20		
Participation Rate All Family	36.5%	0.0%		
Case Load	252	146		

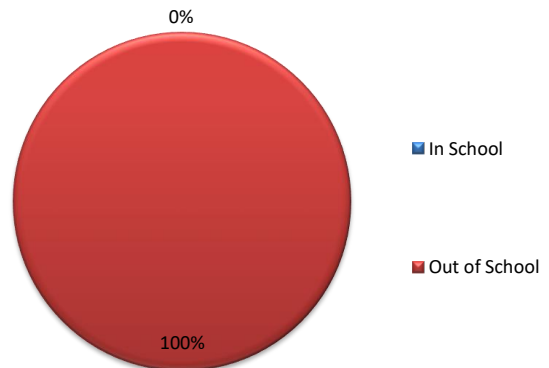
## WIOA Youth Industry Training Comparison



## Youth Placements Breakdown



## Youth Breakdown by Enrollment Code



<b>Youth Carry Forward:</b>	<b>106</b>	<b>AVG Closure Wage (With Credential):</b>	<b>\$11.14</b>
<b>Total Youth Closed:</b>	<b>13</b>	<b>AVG Closure Wage (No Credential):</b>	<b>\$0.00</b>
<b>Total Youth Served:</b>	<b>115</b>	<b>ROI for PY 20/21 Youth Services:</b>	<b>\$230,392</b>
<b>Average Training Lifespan:</b>	<b>166</b>		



Traffic		PY 13-14	PY 14-15	PY 15-16	PY 16-17	PY 17-18	PY 18-19	PY 19-20	PY2020 2021			
									JUL	AUG	YTD	
Center Traffic	14th Street	44,783	36,852	34,101	35,557	28,800	23,726	15,245	629	598	1,227	
	Lecanto	10,675	9,231	8,448	8,071	6,278	6,392	4,255	276	298	574	
	Chiefland	6,838	6,066	5,653	5,431	4,085	4,136	3,132	352	191	543	
	Talent Center		1,214	1,458	697	1,319	1,072	846	35	34	69	
	*MCC 1	1,413	1,280	1,257	800	902	862	426	-	-	0	
	*MCC 2	970	750	342	282	359	398	151	-	-	0	
	<b>Total</b>	<b>64,679</b>	<b>55,393</b>	<b>51,259</b>	<b>50,141</b>	<b>41,743</b>	<b>36,586</b>	<b>24,055</b>	<b>1,292</b>	<b>1,121</b>	<b>2,413</b>	
Online Traffic	Citrus	139,121	98,047	71,187	57,011	37,587	22,002	17,190	1,442	956	2,398	
	Levy	32,850	23,645	14,461	12,971	10,745	6,089	3,999	282	165	447	
	Marion	363,536	242,259	180,839	155,810	116,901	67,101	40,990	3,801	1,996	5,797	
	Other	55,999	36,540	23,425	8,356	12,218	6,387	3,337	2	164	166	
		<b>Total</b>	<b>591,506</b>	<b>400,491</b>	<b>289,912</b>	<b>234,148</b>	<b>177,451</b>	<b>101,579</b>	<b>65,516</b>	<b>5,527</b>	<b>3,281</b>	<b>8,808</b>
Events	Events			22	126	147	135	68	4	3	7	
	Attendees			1,808	4,535	4,028	3,406	1,042	82	171	253	
Wagner Peyser		PY 13-14	PY 14-15	PY 15-16	PY 16-17	PY 17-18	PY 18-19	PY 19-20	PY2020 2021			
									JUL	AUG	YTD	
Newly Registered Job Seekers	Marion	5,050	4,440	3,981	4,081	3,883	2,573	4,903	665	133	798	
	Citrus	1,970	1,665	1,420	1,442	1,323	995	2,007	232	43	275	
	Levy	537	403	339	376	375	272	442	65	12	77	
		<b>Total</b>	<b>7,557</b>	<b>6,508</b>	<b>5,808</b>	<b>5,899</b>	<b>5,581</b>	<b>3,840</b>	<b>7,352</b>	<b>962</b>	<b>188</b>	<b>1,150</b>
Total Employers Posting Jobs	Marion	801	848	748	724	705	724	654	315	337	375	
	Citrus	308	307	305	308	283	155	183	76	79	93	
	Levy	72	84	90	82	77	54	56	15	17	21	
		<b>Total</b>	<b>1,181</b>	<b>1,239</b>	<b>1,143</b>	<b>1,114</b>	<b>1,066</b>	<b>933</b>	<b>893</b>	<b>406</b>	<b>433</b>	<b>489</b>
Managed Job Orders	Marion	2396	2801	3054	3326	3514	4854	4568	398	439	837	
	Citrus	704	686	736	815	934	1157	1114	124	108	232	
	Levy	171	156	214	163	213	238	232	17	19	36	
	Other	114	102	177	177	73	78	41	5	0	5	
		<b>Subtotal</b>	<b>3385</b>	<b>3745</b>	<b>4181</b>	<b>4481</b>	<b>4734</b>	<b>6327</b>	<b>5955</b>	<b>544</b>	<b>566</b>	<b>1110</b>
	External Job Orders	22415	30704	33972	31693	28587	32498	28846	3,763	3,695	7,458	
		<b>Total</b>	<b>25800</b>	<b>34649</b>	<b>38121</b>	<b>36174</b>	<b>33321</b>	<b>38825</b>	<b>34801</b>	<b>4,307</b>	<b>4,261</b>	<b>8,568</b>
	% of internal vs. total	13.12%	11.39%	10.88%	12.39%	14.21%	16.30%	17.11%	12.63%	13.28%	12.96%	
Welfare Transition		PY 13-14	PY 14-15	PY 15-16	PY 16-17	PY 17-18	PY 18-19	PY 19-20	PY2020 2021			
									JUL	AUG	YTD	
Open Case Load	Marion	1,216	1,355	1,286	1,073	942	902	963	233	101	308	
	Citrus	353	422	384	379	311	272	268	64	33	93	
	Levy	186	161	180	150	136	108	135	38	12	46	
		<b>Total</b>	<b>1,755</b>	<b>1,938</b>	<b>1,850</b>	<b>1,602</b>	<b>1,389</b>	<b>1,282</b>	<b>1,366</b>	<b>335</b>	<b>146</b>	<b>447</b>
Participation Rate	All Family	41.20%	44.10%	35.80%	30.70%	36.50%	36.90%	30.30%	0.30%	0.00%	0.20%	



# Training & Placements

August 2020

Training		PY 12-13	PY 13-14	PY 14-15	PY 15-16	PY 16-17	PY 17-18	PY 18-19	PY 19-20	PY2020 2021		
										JUL	AUG	YTD
Occupation Skills Training	Citrus	172	118	115	142	121	91	122	31	5	6	6
	Levy	53	73	68	54	34	24	19	6	2	2	2
	Marion	617	389	339	224	233	335	365	157	66	65	67
	<b>Subtotal</b>	<b>842</b>	<b>580</b>	<b>522</b>	<b>420</b>	<b>388</b>	<b>450</b>	<b>506</b>	<b>194</b>	<b>73</b>	<b>73</b>	<b>75</b>
Skills Upgrade	Citrus	0	0	0	0	0	0	6	1	0	0	0
	Levy	0	0	0	0	0	0	2	1	0	0	0
	Marion	4	0	0	0	0	2	59	35	0	0	0
	<b>Subtotal</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>67</b>	<b>37</b>	<b>0</b>	<b>0</b>	<b>0</b>
OJT	Citrus	11	3	8	8	13	4	3	0	0	0	0
	Levy	0	0	1	0	0	0	3	0	1	1	1
	Marion	29	18	22	11	14	81	97	8	2	1	2
	<b>Subtotal</b>	<b>40</b>	<b>21</b>	<b>31</b>	<b>19</b>	<b>27</b>	<b>85</b>	<b>103</b>	<b>8</b>	<b>3</b>	<b>2</b>	<b>3</b>
Entrepreneurial	Citrus	0	0	0	0	0	3	0	0	0	0	0
	Levy	0	1	1	0	0	0	0	0	0	0	0
	Marion	0	0	0	0	0	1	0	0	0	0	0
	<b>Subtotal</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Internships	Citrus	5	4	1	5	2	4	3	2	1	1	1
	Levy	1	1	0	0	0	0	0	3	0	0	0
	Marion	11	6	0	4	3	9	12	11	5	7	8
	<b>Subtotal</b>	<b>17</b>	<b>11</b>	<b>1</b>	<b>9</b>	<b>5</b>	<b>13</b>	<b>15</b>	<b>16</b>	<b>6</b>	<b>8</b>	<b>9</b>
Customized Training	Citrus	233	214	8	5	2	7	0	6	6	6	6
	Levy	10	7	2	0	1	6	1	32	32	32	32
	Marion	186	110	26	21	21	58	10	38	27	27	27
	<b>Subtotal</b>	<b>429</b>	<b>331</b>	<b>36</b>	<b>26</b>	<b>24</b>	<b>71</b>	<b>11</b>	<b>76</b>	<b>65</b>	<b>65</b>	<b>65</b>
Apprenticeship	Citrus	0	0	0	0	0	0	0	1	1	1	1
	Levy	0	0	0	0	0	0	0	0	0	0	0
	Marion	0	0	0	0	0	0	0	8	4	4	4
	<b>Subtotal</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9</b>	<b>5</b>	<b>5</b>	<b>5</b>
<b>Total</b>		<b>1332</b>	<b>943</b>	<b>590</b>	<b>474</b>	<b>444</b>	<b>621</b>	<b>702</b>	<b>340</b>	<b>152</b>	<b>153</b>	<b>157</b>
Placements		PY 12-13	PY 13-14	PY 14-15	PY 15-16	PY 16-17	PY 17-18	PY 18-19	PY 19-20	PY2020 2021		
										JUL	AUG	YTD
Citrus		703	374	343	260	225	189	122	58	5	7	12
Levy		178	129	93	87	86	70	52	15	2	0	2
Marion		2418	1640	1171	1275	944	1008	643	244	28	9	37
External/New Hire Report		8309	11428	9735	8680	6167	3002	1865	946	150	46	196
<b>Total</b>		<b>11608</b>	<b>13571</b>	<b>11342</b>	<b>10302</b>	<b>7422</b>	<b>4269</b>	<b>2682</b>	<b>1263</b>	<b>185</b>	<b>62</b>	<b>247</b>

\*Training data is reported by activity. This data does not represent distinct individuals.



<b>Term</b>	<b>Definition</b>
CBT	Custom Business Training
DW	Dislocated Worker (funding stream for WIOA)
Entered Employment Rate	The number of individuals exiting the system with employment divided by the total number of exiters.
LWIA	Local Workforce Investment Area
MMR	Monthly Management Report - produced by the State for the local areas
OJT	On the Job Training
RA	Reemployment Assistance (used to be Unemployment Compensation)
REA	Reemployment Assistance Act
Spidered Job Order	Job Orders pulled into the system from outside sources
WE	Work Experience
WIOA	Workforce Innovation and Opportunity Act (Training Program)
WP	Wagner Peyser Act (Universal Jobseeker Program)
WT	Welfare Transition Program

# PERFORMANCE MEASURES

PY 2020/2021

Numbers current as of 09/30/2020

Performance Measure	Performance PY2018	Performance PY2019	Previous Month Performance August 2020	Current Month Performance September 2020	Performance YTD PY2020/2021	Previous Month Ranking	State Ranking YTD PY2020/2021
WP Entered Employment Rate	42.80%	38.30%	45.00%	36.50%	38.60%	4	5
WIOA AD/DW Entered Employment Rate	98.10%	96.70%	100.00%	100.00%	100.00%	1	1
WTP Entered Employment Rate	33.00%	33.90%	63.80%	50.00%	59.80%	10	13
All Family Partic. Rate	36.90%	33.30%	n/a	n/a	n/a		
2-Parent Partic. Rate	53.10%	53.40%	n/a	n/a	n/a		
			Previously Reported Quarter	Current Reported Quarter			
IEP/ISS/IRP Quality Pass Rate	93.30%	90.00%	80.00%	100.00%	90.00%	n/a	n/a
Case Note Quality Pass Rate	99.30%	100.00%	100.00%	100.00%	100.00%	n/a	n/a

MMR:  
Run Date: October 2020  
All Family/2 Parent program data not reported due to Statewide Participation Waiver in response to COVID-19

Based on Local Monitoring Case Notes & IEP/ISS: PY2019



# CITRUS COUNTY

**SERVICES: JUL-SEP 2020**

## UNEMPLOYMENT DATA

	JUL 2020	AUG 2020
CITRUS	11.2% (5,078)*	7.3% (3,406)
FLORIDA	11.6%	7.7%
US	10.5%	8.5%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2018	2017
CITRUS	\$37,288	\$36,520
FLORIDA	\$50,092	\$48,452

CANDIDATE SERVICES	BUSINESS SERVICES
<ul style="list-style-type: none"> <li>• Online Job Listings and Referrals</li> <li>• Computers and Office Equipment (Copiers, Fax and Telephones)</li> <li>• Resume Writing Assistance</li> <li>• Networking Events and Job Fairs</li> <li>• Employability Workshops</li> <li>• Career Counseling</li> </ul>	<ul style="list-style-type: none"> <li>• Recruitment Assistance</li> <li>• Targeted Industry Talent Marketplaces</li> <li>• Outplacement Services</li> <li>• Training Grants</li> <li>• Labor Market Data</li> <li>• Financial Incentives</li> </ul>

<b>TOTAL RECEIVING SERVICES</b>	<b>CENTER TRAFFIC</b>
772	910
<b>VETERANS SERVED</b>	<b>TRAINING PROVIDED</b>
50	47
<b>BUSINESSES SERVED</b>	<b>WELFARE TO WORK TRANSITION</b>
83	110
<b>POSITIONS POSTED</b>	<b>TOTAL PLACEMENTS</b>
504	37
	Average Placement Wage: \$15.83

## Your Employment Solution Starts Here

CareerSource Citrus Levy Marion brings together business and community partners, economic development leaders and educational providers to connect employers with qualified, skilled talent and candidates with employment and career development opportunities. **Contact us at 1.800.434.5627.**

CareerSource Citrus Levy Marion is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers listed above may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711. If you need accommodations, please call 1 800 434-5627, ext. 7878 or e-mail [accommodations@careersourceclm.com](mailto:accommodations@careersourceclm.com). Please make request at least three business days in advance. CareerSource Florida Member.



# LEVY COUNTY

**SERVICES: JUL-SEP 2020**

## UNEMPLOYMENT DATA

	JUL 2020	AUG 2020
LEVY	7.9% (1,236)*	5.2% (833)
FLORIDA	11.6%	7.7%
US	10.5%	8.5%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2018	2017
LEVY	\$32,670	\$31,512
FLORIDA	\$50,092	\$48,452

## CANDIDATE SERVICES

- Online Job Listings and Referrals
- Computers and Office Equipment (Copiers, Fax and Telephones)
- Resume Writing Assistance
- Networking Events and Job Fairs
- Employability Workshops
- Career Counseling

## BUSINESS SERVICES

- Recruitment Assistance
- Targeted Industry Talent Marketplaces
- Outplacement Services
- Training Grants
- Labor Market Data
- Financial Incentives

<b>TOTAL RECEIVING SERVICES</b>	<b>CENTER TRAFFIC</b>
208	698
<b>VETERANS SERVED</b>	<b>TRAINING PROVIDED</b>
10	53
<b>BUSINESSES SERVED</b>	<b>WELFARE TO WORK TRANSITION</b>
28	50
<b>POSITIONS POSTED</b>	<b>TOTAL PLACEMENTS</b>
61	7
Average Placement Wage: Information Not Available	

## Your Employment Solution Starts Here

CareerSource Citrus Levy Marion brings together business and community partners, economic development leaders and educational providers to connect employers with qualified, skilled talent and candidates with employment and career development opportunities. **Contact us at 1.800.434.5627.**



# MARION COUNTY

**SERVICES: JUL-SEP 2020**

## UNEMPLOYMENT DATA

	JUL 2020	AUG 2020
MARION	9.3% (12,808)*	6.3% (8,781)
FLORIDA	11.6%	7.7%
US	10.5%	8.5%

*Not seasonally adjusted*

## AVERAGE ANNUAL WAGE

	2018	2017
MARION	\$38,265	\$37,233
FLORIDA	\$50,092	\$48,452

CANDIDATE SERVICES	BUSINESS SERVICES
<ul style="list-style-type: none"> <li>• Online Job Listings and Referrals</li> <li>• Computers and Office Equipment (Copiers, Fax and Telephones)</li> <li>• Resume Writing Assistance</li> <li>• Networking Events and Job Fairs</li> <li>• Employability Workshops</li> <li>• Career Counseling</li> </ul>	<ul style="list-style-type: none"> <li>• Recruitment Assistance</li> <li>• Targeted Industry Talent Marketplaces</li> <li>• Outplacement Services</li> <li>• Training Grants</li> <li>• Labor Market Data</li> <li>• Financial Incentives</li> </ul>

<b>TOTAL RECEIVING SERVICES</b>	<b>CENTER TRAFFIC</b>
2,125	2,160
<b>VETERANS SERVED</b>	<b>TRAINING PROVIDED</b>
137	185
<b>BUSINESSES SERVED</b>	<b>WELFARE TO WORK TRANSITION</b>
263	366
<b>POSITIONS POSTED</b>	<b>TOTAL PLACEMENTS</b>
1874	126
	Average Placement Wage: \$13.93

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Contract Performance  
PY2020-2021



	Q1 PY19-20			Q2 PY19-20			Q3 PY19-20			Q4 PY19-20			ANNUAL		
County Chamber/EDC	# Goals	Goals Met	Rate	# Goals	Goals Met	Rate	# Goals	Goals Met	Rate	# Goals	Goals Met	Rate	# Goals	Goals Met	Rate
CITRUS (Citrus Chamber)	5	4	80.00%	5		0.00%	5		0.00%	5		0.00%	5		0.00%
LEVY (Nature Coast)	6	4	66.67%	5		0.00%	5		0.00%	5		0.00%	6		0.00%
MARION (CEP)	6	3	50.00%	6		0.00%	7		0.00%	6		0.00%	7		0.00%

	Q1 PY19-20			Q2 PY19-20			Q3 PY19-20			Q4 PY19-20			ANNUAL		
Eckerd Youth Connects	Rate	# Closed Successfully	Payment	Rate	# Closed Successfully	Payment	Rate	# Closed Successfully	Payment	Rate	# Closed Successfully	Payment	Rate	# Closed Successfully	Payment
Youth Positive Outcomes (Goal: 80%)	100%	22	\$7,406.96												



### Customized Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
Winco Mfg., LLC	Manufacturing	2	\$684.00	\$684.10	3/4/2020	3/4/2021	In Process
Ancorp	Manufacturing	59	\$18,433.00	\$18,432.83	4/1/2020	10/1/2020	In Process
Bullitt	Other	1	\$2,410.00	\$2,410.00	6/1/2020	8/3/2020	Completed - Retained
OneRestore	Construction	3	\$1,237.50	\$1,237.50	4/24/2020	2/24/2021	In Process
Sibex, Inc	Manufacturing	1	\$1,158.00	\$1,158.00	10/12/2020	10/15/2020	Completed - Retained
Sibex, Inc	Manufacturing	1	\$759.50	\$759.50	10/19/2020	10/20/2020	Completed - Retained
Winco Mfg., LLC	Manufacturing	2	\$1,262.98	\$1,262.97	10/19/2020	10/22/2020	In Process

### On the Job Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
Vanguard Manufacturing	Manufacturing	1	\$2,002.00	\$3,751.13	6/16/2020	10/7/2020	Unsuccessful Completion
Vanguard Manufacturing	Manufacturing	1	\$3,718.00	\$3,717.00	6/29/2020	10/18/2020	Completed - Retained
Caliber Engineering and Design LLC	Professional	1	\$6,250.40	\$6,250.40	9/21/2020	1/10/2021	In Process

### Paid Work Experience

Business	Industry	Total Trained	Wage	Begin	Status
Right Rudder Aviation	Professional	1	\$9.90	3/9/2020	Completed - Hired
Early Learning Coalition of Marion	Social Services	1	\$15.00	6/24/2020	Completed - Hired
Interfaith Emergency Services	Social Services	1	\$15.00	7/6/2020	Completed - Hired
Interfaith Emergency Services	Social Services	1	\$15.00	7/22/2020	Completed - Not Hired
Marion County Veterans Helping Veterans	Other	1	\$15.00	7/6/2020	Completed - Not Hired
Quad Nurse	Healthcare	1	\$9.00	8/3/2020	Completed - Hired
Marion County Veterans Helping Veterans	Other	1	\$15.00	8/10/2020	In Process
Interfaith Emergency Services	Social Services	1	\$15.00	8/17/2020	In Process
Interfaith Emergency Services	Social Services	1	\$15.00	8/21/2020	In Process

### Internships

Business	Industry	Total Trained	Wage	Begin	Status
Winco Mfg., LLC	Manufacturing	1	\$12.15	5/4/2020	Complete - Hired
Hospice of Marion County	IT	1	\$14.40	6/8/2020	Complete - Not Hired

# YouthBuild Performance Update (2017 YB Grant)

## Completed

### **YB Cohort 1: (January 1, 2018 – June 30, 2018)**

Enrolled: 13

Completed: 13

# Receiving HS Diploma: 13

# Receiving Additional Certs: 13 HBI, 12 NRF, 13 Food Handling, 13 OSHA, 13 Forklift and 13 Warehouse Certifications

Total= 77 Credentials total

# Exited with Employment: 12 (1 is in Military-Marines)

# Exited with Education: 0 (2 now are in post-secondary)

# Exited as Outcome: 1 due to incarceration. (excluded from performance)

### **YB Cohort 2: (July 1, 2018 – December 30, 2018)**

Enrolled:12

Completed: 10

# Receiving HS Diploma:12

# Receiving Additional Certs: 10 HBI, 11 NRF, 12 Food Handling, 12 OSHA, 12 Forklift, 12 Warehouse Certifications: 69  
Credentials total

# Exited with Employment: 11

# Exited with Education: 1

### **YB Cohort 3: (January 1, 2019 – June 30, 2019)**

Enrolled: 12

Completed: 10

# Receiving HS Diploma: 9, 1 was a HS grad, 2 working on diploma completion

# Receiving Additional Certs: 4 HBI, 12 OSHA, 12 Forklift, 11 Warehouse, 12 Food Handling, 7 NRF, 3 received various  
hospitality credentials: 71 total

# Exited with Employment: 7 (1 is employed & excited with education) (2 more pending employment verification)

# Exited with Education: 2

### **YB Cohort 4: (July 1, 2019 – December 30, 2019) to date**

Enrolled: 15

Completed: 15

# Receiving HS Diploma: 15

# Receiving Additional Certs: 15 OSHA, 15 Forklift, 15 Warehouse, 14 NRF, 13 Safe Staff, 4 AHLEI Restaurant Server, 4  
AHLEI Guestroom Attendant, 3 AHLEI Maintenance Employee, and 3 AHLEI Front Desk (*please note more credentials  
have been obtained for AHLEI after Jan. 2020 for approximate AHLEI total 40*)

# Exited with Employment: 12

# Exited with Education: 2

# Exited Outcome: 1



# YouthBuild Performance Update (2020 YB Grant)

## 2020-2022

### **YB Cohort 1: (July 1, 2020 – December 31, 2020)**

Enrolled: **11**

Completed: N/A

# Receiving HS Diploma: **6**

# Receiving Additional Certs: Certifications Total= **77 Total** (Breakdown: OSHA-10, Forklift-10, Warehouse-9, Safe Staff-11, NRF Customer Service-9, AHLEI Restaurant Server-7, AHLEI Front Desk-6, AHLEI Guestroom Attendant-8, AHLEI Maintenance-7)

# Exited with Employment: N/A

# Exited with Education: N/A

# Exited as Outcome: N/A

### **YB Cohort 2: TBD**

Enrolled:

Completed:

# Receiving HS Diploma:

# Receiving Additional Certs:

# Exited with Employment:

# Exited with Education:

### **YB Cohort 3: TBD**

Enrolled:

Completed:

# Receiving HS Diploma:

# Receiving Additional Certs:

# Exited with Employment:

# Exited with Education:

### **YB Cohort 3: TBD**

Enrolled:

Completed:

# Receiving HS Diploma:

# Receiving Additional Certs:

# Exited with Employment:

# Exited with Education: