



College of Central Florida
Enterprise Center, Building 42
3003 SW College Rd, Suite 206
Ocala, FL 34474

Business and Economic Development Committee AGENDA

Thursday, February 11, 2021 – 9:00 a.m.

Join Zoom Meeting: <https://us02web.zoom.us/j/89837421440>
Phone No: 1-646-558-8656 (EST) Meeting ID: 89837421440

Call to Order		K. Cunningham
Roll Call		C. Schnettler
Approval of Minutes, November 5, 2020	Pages 2 - 10	K. Cunningham

DISCUSSION ITEMS

State Update		R. Skinner
Workforce Issues that are Important to Our Community		R. Skinner
Industry Videos	Page 11	C. Weaver

PUBLIC COMMENT

ACTION ITEMS

None

PROJECT UPDATES

Economic Development Partner Reports		
Citrus		D. Pieklik
Levy		
Marion		K. Sheilley
MRMA	Pages 12 - 13	K. Betz
Event Report	Page 14	C. Weaver
Talent Center	Page 15	C. Weaver
YouthBuild	Page 16	C. Weaver
Experiential Learning	Page 17	C. Weaver
Metrix Users Report	Page 18	C. Weaver

MATTERS FROM THE FLOOR

ADJOURNMENT

2020 – 2021 MEETING SCHEDULE						
Performance/ Monitoring	Business and Economic Development	Career Center	Marketing/ Outreach	Executive	Full Board	
All in-person committee meetings are held at the CF Ocala Campus, Enterprise Center, Room 206. All teleconference meetings will be held through Zoom.						
Tuesday, 9:00 am	Thursday, 9:00 am	Thursday, 9:30 am	Wednesday, 9:00 am	Wednesday, 9:30 am	Wednesday, 11:30 am	
8/11/2020	8/13/2020	8/20/2020	8/26/2020	9/2/2020	9/9/2020	Zoom
11/3/2020	11/5/2020	11/19/2020	11/18/2020	12/2/2020	12/9/2020	CF Ocala
2/9/2021	2/11/2021	2/18/2021	2/24/2021	3/3/2021	3/24/2021	CF Ocala
5/11/2021	5/13/2021	5/20/2021	5/26/2021	6/2/2021	6/9/2021	CF Ocala

OUR VISION STATEMENT

To be recognized as the number one workforce resource in the state of Florida by providing meaningful and professional customer service that is reflected in the quality of our job candidates and employer services.



**CAREERSOURCE CITRUS LEVY MARION
Business and Economic Development Committee**

MINUTES

DATE: November 5, 2020
PLACE: Teleconference Only
TIME: 9:00 a.m.

MEMBERS PRESENT

Pete Beasley, Chair
Bruce Register
Jeff Chang
John Cook
John Hemken
Kathleen Betz
Kevin Sheilley
Mark Paugh
Phillip Geist

MEMBERS ABSENT

David Pieklik
Kevin Cunningham
Mark Vianello

OTHER ATTENDEES

Dale French, CSCLM
Cory Weaver, CSCLM

Laura Byrnes, CSCLM
Cira Schnettler, CSCLM

CALL TO ORDER

The meeting was called to order by Pete Beasley, at 9:02 a.m.

ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

APPROVAL OF MINUTES

Phil Geist made a motion to approve the minutes from the August 13, 2020 meeting.
Kevin Shielley seconded the motion. Motion carried.

DISCUSSION ITEMS

State Update

Dale French notified the committee that Adrienne Johnston will replace Ruth Dillard as Director of Workforce Services for DEO. Adrienne is experienced in the workforce system and we expect a positive transition. He also notified the committee that DEO has sent two policies for public comment. One policy covering board governance and the other board composition. CLM management is reviewing the proposed policies and

will submit feedback by their deadline.

Workforce Issues that are Important to Our Community

None

PUBLIC COMMENT

None

ACTION ITEMS

None

PROJECT UPDATES

Economic Development Partner Reports

Citrus:

- Bruce Register shared that there are no new projects in development, but noted ongoing efforts with existing projects, specifically, the expansion of the Suncoast Highway and the positive effect it will have on the local economy.

Levy:

- David Pieklik was not in attendance.

Marion

- Kevin Sheilley was enthusiastic about the expansion activities happening in Marion County. Up to three million square feet of new industrial construction is expected for 2021. Two new projects, Project Guard and Project Glass, are in development. Ocala has recently been highlighted as third in the nation for job growth for a city of its size. He also announced that the Ocala CEP was named Chamber of the Year.

MRMA

Kathleen Betz explained that due to the pandemic the golf tournament has been postponed to May 2021. The golf tournament proceeds have benefited fifty-six students with scholarships and they are looking forward to another successful tournament. Four new board members have joined the MRMA. Kathleen Betz also acknowledged the efforts of the CLM staff in assisting with the successful virtual Manufacturing Career Fair.

Events

Dale French highlighted items from the Event Report, noting hiring events for the Dollar Tree Distribution Center and Amazon. He also noted that the virtual hiring events are recorded and provided to the employer. During the hiring events the employers are engaged to discuss topics such as, what they are looking for in candidates and about their company culture. The employers receive the recorded event and can use the videos as a recruitment tool.

Talent Center

Before reviewing the report, Dale French updated the committee on center activities. All centers have resumed normal operations this week. To reduce exposures and to

ensure stability in keeping the centers open, the staff will be working in the offices on rotating teams.

Dale French reviewed the July through September quarterly Talent Center report noting the fluctuations in traffic prior to and through the pandemic. The Talent Center has re-opened for walk-in traffic also. Placements are increasing as businesses reopen

YouthBuild

Dale French explained that although the grant funds for the 2018/2019 program year were received in 2017 follow-up measurables are to be tracked after the youth finish the program for 12 months. The 2017 grant has been completed and 48 youth successfully completed the program. Some challenges were faced due to the pandemic affecting the first cohort for the 2020 grant, but there is potential to add more participants to the upcoming cohorts and still be successful in meeting the goals of the grant.

Metrix Online Learning Platforms

Cory Weaver provided participant activity for the region, distinguishing those individuals who utilized the platforms at CF and those who utilized the platform elsewhere. The platform was initially rolled out in Levy County and will now be offered in Citrus and Marion counties. Locations with computers and internet access are being explored.

Laura Byrnes presented the marketing plan for promoting the platform, which is attached to these minutes.

Experiential Learning

Cory Weaver summarized each section of the report and notated several successful hires with the employers participating in the programs.

Talent Pipeline Videos

Laura reviewed the report attached to these minutes, noting that next production cycle will begin in January featuring up to ten businesses.

MATTERS FROM THE FLOOR

None

ADJOURNMENT

There being no further business, the meeting was adjourned at 9:50 a.m.

APPROVED:



PHASE I – LAUNCH

News Release Aug. 5 *Workforce resiliency promoted with free job training*

<https://careersourceclm.com/news/help-is-here-workforce-resiliency-promoted-with-free-job-training-and-certification/>

News Release Aug. 14 *Internet access to SkillUp program offered at CF's Levy Campus*

<https://careersourceclm.com/news/cfs-levy-campus-offers-computer-access-to-skillup/>

Sample of Resulting News Coverage

Ocala Star-Banner Aug. 14, 2020

[New way to work on employment skills](#)

Cedar Key News Aug. 14, 2020

[College of Central Florida offers computer access to online training platform](#)

HardisonInk.com Aug. 14, 2020

[CF offers computer access to new SkillUp online training platform](#)

Riverland News Aug. 13, 2020

[Free online job training](#)

WOCA Newstalk Aug. 12, 2020

[Business Showcase: SkillUp Citrus Levy Marion](#)

Ocala-News.com Aug. 9, 2020

[CareerSource CLM offers platform to improve training skills](#)

Metrix Learning News/Press Aug. 9, 2020

[CareerSource Citrus Levy Marion offers platform to improve employment skills](#)

Ocala Gazette Aug/ 7-13, 2020

[Help is here: workforce resiliency promoted through free job training](#)

HardisonInk.com Aug. 5, 2020

[Workforce resiliency promoted with free job training and industry certification](#)

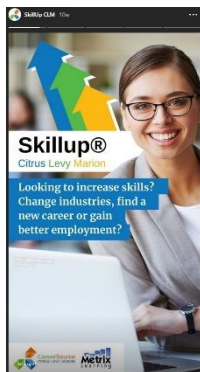
Southeast and Country Club Living September 2020

[Help is Here: SkillUp CLM offers free online job training and certification](#)

Country Club Neighbors (Citrus County) September 2020

[Help is Here: SkillUp CLM offers free online job training and certification](#)

Owned Media/Social – to date, 66 posts across Twitter, Facebook, Linked In and Instagram (CSCLM, Jobs352 and Talent Center). Examples of social posts:



- Website Quick Link on the Home Page plus information on the training page <https://careersourceclm.com/candidates/training/paid-work-training/>
Note: we did have a direct link at the top of each page (blue alert bar), but have had to switch virtual job fairs for the time being.
- Custom Fliers distributed at our Career Centers, libraries and other locations

Placed Media (see sampling below)

- Radio spot (:30) on WZCC and WMLQ targeting Levy County; also a 60-second version for WIND FM and K-Country covering Levy County (Citrus and Marion as well)
- Live WOCA AM Ocala Live broadcast/streaming and podcast (starts at around 3 minutes): <https://www.youtube.com/watch?v=b5sVXY77KW8>
- Sample of print and digital ads 16x (Ocala Star-Banner, Ocala Gazette Citrus, County Chronicle, **Chiefland Citizen**, **Williston Pioneer**, South Marion Citizen, Riverland News) and Best Version Media magazines; and digital **HardisonInk.com** and **Patriot Press** (College of Central Florida)



PHASE II – LAUNCH REFOCUSED SKILLUP CAMPAIGN

(Early November through end of year/into new year)

- Leverage Statewide Marketing Cooperative spend to amp up SkillUp CLM awareness, specifically targeting Levy County
- Revise and leverage successful Help Is Here branding to develop unique [Landing Page for Candidates](#) (changing the tagline to “Here to help ...”)
- Landing Page will feature SkillUp and highlight the partnership with CF in Levy County. Other Candidate services will be included as well, but after SkillUp.
- Leverage the power of Google Ads (paid search) to highlight SkillUp (free online classes, career change, job openings).
- Place targeted Facebook ads to include Build Skills, Job Training and Here to Help
- Leverage the creative used across digital campaigns to develop and place traditional placed media (print ads)
- Mirror language and Call to Action used in the campaign in scripts/radio spots
- Continue organic social media placement across all platforms
- Replicate design and content for fresh fliers for Chiefland Career Center and area libraries, community centers, chambers and nonprofits
- Make all shareable with CF Marketing/Outreach to expand reach
- Develop a SkillUp presentation as part of the Speaker’s Kit for Staff and Board Members; make short tutorial/webinar about program available on website.

CAREER AWARENESS – TALENT PIPELINE VIDEOS

BACKGROUND The initiative features videos that showcase the variety, strength and growth of businesses in Advanced Manufacturing, Information Technology, Healthcare, Transportation/Logistics and other in-demand/target industries. Initially launched in partnership with the Mid-Florida Regional Manufacturers Association (MRMA), these videos are largely underwritten by CareerSource CLM. There are currently 37 videos with at least 10 more needed in the next few months.

ADDING BUSINESSES TO THE VIDEO SERIES

Businesses are recruited by members of the Business Development team. We met with BDMs and BDCs on Sept. 21 to review [updated tools and talking points](#) to assist in their efforts.

Our arrangement with Digital Fury is \$7,500 for up to 12 videos per production cycle (which brings the cost per video to \$625; if 10 videos the cost is \$750, if eight (8) it is \$937.50 and so on).

Recruiting efforts for the 50-60 second videos are ongoing and we hope to begin production early in the new year. Meanwhile, we have once again partnered with MRMA on industry tour videos which were highlighted during last month's Manufacturing and Logistics Virtual Career Fair.

[SPX Flow](#)
[Winco Mfg, LLC](#)

Note: The Talent Pipeline Playlist can be accessed via a Quick Link on our home page as well as dedicated link in our About Us section. Additionally, they can be found on our YouTube Channel and Facebook Video Library where, to date, the Business Videos have garnered more than 55,000 views.

HIRING NOW | USING VIDEOS TO HELP FILL OPEN POSITIONS

Since Sept. 21, we have leveraged our [Jobs352 at CareerSource Citrus Levy Marion](#) Facebook and [Twitter](#) pages because both platforms are geared to general job candidates. We are working on similar tactics for the Talent Center's Facebook and Twitter networks; this will be on a case-by-case basis as not all open positions are appropriate for the Talent Center's audience.

HIRING NOW promotions are based on open positions for businesses in the Talent Pipeline series (not all businesses with videos have current open positions; businesses will be added to the rotation as openings occur). To date, these promotions have been exclusively organic. We are also redirecting/driving traffic to Jobs352 if candidates land on our CSCLM (business centric) Facebook page.

Jobs352 – HIRING NOW posts featuring job openings/videos have reached 816 unique viewers
Twitter (2x/weekday) – 70 individual tweets have netted 12,168 impression




Jobs352 at CareerSource Citrus Levy Marion posted a video to playlist **Business Videos - Talent Pipeline.** September 24 · 🌐

HIRING NOW: Florida Express Environmental is hiring now for multiple positions! If you or someone you know is in need of work, apply for these positions at [EmployFlorida.com](https://www.employflorida.com) with the Job Order numbers below.

Roll Off Driver: Job Order # 11211540
 Operations Manager: Job Order # 11203382
 Portable Toilet Driver: Job Order # 11211544
 Outside Sales Representative: Job Order # 11211551

Employer offers benefits including medical, dental, vision, monthly safety bonus, IRA match gym membership and life insurance to all full time employees. Wages vary and DOE. Full-time positions available. Watch their video to learn more.

#Floridajobs #HiringNow #JobSearch




Jobs352 at CareerSource Citrus Levy Marion posted a video to playlist **Business Videos - Talent Pipeline.** September 23 · 🌐

HIRING NOW: Classic Kitchens Inc is hiring Cabinet Builders now! If you or someone you know is in need of work, apply for this position at [EmployFlorida.com](https://www.employflorida.com) with the Job Order number below.

Cabinet Builder: Job Order # 11230318

Wage \$12 - \$14/hr. Depends on experience. Full-time position. Watch their video to learn more.

#Cabinetmaking #HiringNow #JobSearch




Jobs352 at CareerSource Citrus Levy Marion posted a video to playlist **Business Videos - Talent Pipeline.** September 25 · 🌐

HIRING NOW: Winco Manufacturing is hiring a Shipping Coordinator now! If you or someone you know is in need of work, apply for this position at [EmployFlorida.com](https://www.employflorida.com) with the Job Order number below.

Shipping Coordinator: Job Order # 11224168

Winco has been a leader in the manufacturing of medical furnishings for over 60 years. This is a full-time position. Wages: \$15.38/hr. DOE. Watch their video to learn more.

#ShippingCoordinator #Winco #HiringNow



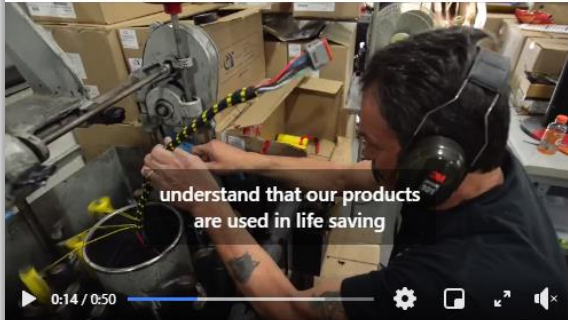
Jobs352 at CareerSource Citrus Levy Marion posted a video to playlist **Business Videos - Talent Pipeline.** September 23 · 🌐

HIRING NOW: GML Industries is hiring Automotive Wiring Harness Production workers now! If you or someone you know is in need of work, apply for this position at [EmployFlorida.com](https://www.employflorida.com) with the Job Order number below.

Automotive Wiring Harness Production: Job Order # 11204677

Employer offers Health, Dental and Vision. Wage starts at \$10/hr. and depends on experience. Full-time position. Watch their video to learn more.

#Manufacturing #HiringNow #JobSearch



INDUSTRY TOUR VIDEOS

Debuted 1/28/2021

Views as of 2/4/2021

A video tour of 7 demand industries

- Industry footage
- Interviews with local business reps
- Labor Market Information

AGRICULTURE/EQUINE



277
VIEWS

7:13

HOSPITALITY



112
VIEWS

6:18

CONSTRUCTION/UTILITIES



137
VIEWS

8:21

HEALTHCARE



210
VIEWS

6:29

MANUFACTURING/DISTRIBUTION



103
VIEWS

4:56

IT



129
VIEWS

4:42

PUBLIC SERVICES



110
VIEWS

2:59



Executive Director Report

Period covering November 1, 2020 – February 1, 2021

Some of the more pertinent Mid-FL Regional Manufacturers Association (MRMA) activities since November 1st include:

- MRMA held our Annual meeting virtually in December and included an interactive Member Poll to assist the Board of Directors in planning 2021; MRMA will hold our Monthly Member meeting and C-Suite Forum in February offering both an in-person meeting and Zoom meeting option for attendees.
- The monthly newsletter features are showing results for members and we continue to receive good feedback.
- Continue to assist MRMA members including research, connecting resources and providing data. The most recent request was from a member seeking information on the turnover rate for manufacturing and manufacturing – durable goods. They requested 2 – 3 years of history; they were looking for a national average reported quarterly to compare their employee turnover rate to see how they compare. In addition, they asked for local information to show them local trends. In response, MRMA reached out to CareerSource CLM and the Florida SBDC to see what data we could provide. The information we acquired was presented to the company within 24 hours. Full credit was given to our partners. Over the several months requests for assistance have continued to increase.
- Two members requested assistance and MRMA provided the following assistance: connections to the Business Development Team at CareerSource CLM for assistance with posting open positions through the CareerSource website; assistance in finding the employees needed now and going forward; assistance with hiring fairs both in person and virtual; applicant assistance for applicants that need additional training pre and post hire; Skill UP assistance for current employees; Apprenticeship programs – to prepare for their future needs; Talent Center resources; connections to Sam Ajlani and Bonnie Hays at CF for interns; Loren Carr and Lucy Torman at Corporate College for training; our connections at WTC, MTC, and Lake Tech to see if they have any graduates or upcoming graduates that may be available; in addition connected them with Henry Alayah for Veteran placement services.
- MRMA held meetings with two new CareerSource CLM key personnel for MRMA; Melissa Saco the new Business Development Manager and Sandy Crawford the new Apprenticeship Coordinator. We will work closely with both individuals in providing the resources back to our members.
- Continue referral process with partners CareerSource CLM, the Talent Center, Bonnie Hays at CF, the CEP and CareerSource Central Florida to answer requests for assistance to fill open positions and internship requests
- Programming: Continuing our work with Withlacoochee Technical College (WTC) on the development of their new Automation and Industrial Controls Technicians Program.
- Programming: The Dean of Workforce Development at Lake-Sumter State College (LSSC), Dr. Amy Albee reached out to us to be a Strategic Partner and asked MRMA to work with them on a new Mechatronics program slated for this fall.

- MRMA, Sumter County Economic Development, FloridaMakes, GrowFL, CareerSource Central Florida, Sumter County Schools – CTE, WTC, and Lake Technical College meet monthly to strategize and develop ways to improve business services to Sumter county businesses. This is accomplished by maximizing our network partnerships, programs, and through introducing Best Practices to the group.
- MRMA participated in the Accreditation interviews held by International Economic Development Council (IEDC) for Sumter County Economic Development agency; we received an update they have successfully received their accreditation.
- Participated in a virtual meeting with Congresswoman Kat Cammack hosted by the CEP. Joe Corley, ANCORP and Mindy Beegle, Dimension Works joined me in the meeting. Congresswoman Cammack, representing the 3rd District of Florida updated us on her first days in Congress, a discussion of the business climate in Ocala, what to expect in 2021.
- MRMA was an invited guest of the CEP along with Greg Swearingen from ClosetMaid, Kevin Pine from Custom Window Systems, Kyle Peterson from Cardinal Glass, Mike Gleason from SPX Flow and Hannah Baderschneider from Signature Brands to meet Dr. Diane Gullett, Superintendent of MCSS for a manufacturing specific discussion on what is working, what is not working and what do we need.
- The Marion County Career Youth Expo 2021 held on January 28th and 29th was a huge success with record turnout. MRMA is very proud to be a part of the event and congratulates the CareerSource CLM team on an excellent event.
- MRMA looks forward to being part of the upcoming virtual Citrus County Career Youth Expo scheduled for May. The event in 2020 was important to building the partnership we have with WTC today.
- MRMA continues to be an active Advisory Committee member for CF, MTI, CTE and MTC in all related meetings to Manufacturing, Logistics and Supply Chain Management including topics such as Accounting Specialization, and Office Administration; MRMA has recently been added to similar opportunities to engage in Sumter county and in Citrus county with WTC.
- Participate in BCRC meetings chaired by Bonnie Hays, CF with SBDC, SCORE, CareerSource CLM, CEP, MTC, and MCPS representatives; purpose of the meeting is to connect the business community with resources.

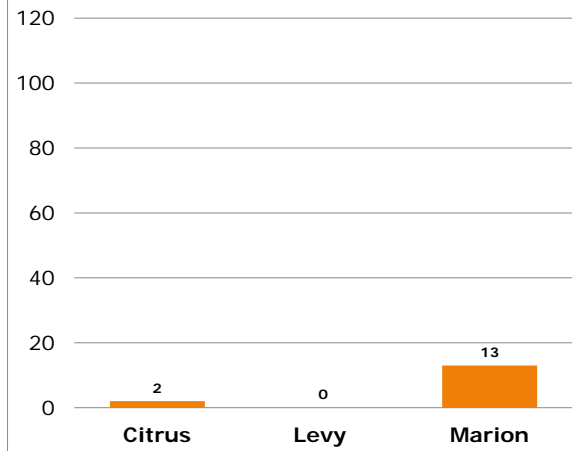
PY 20 - 21 Individual Events

Total Events: 15
Attendees: 336
Reported Hires: 245

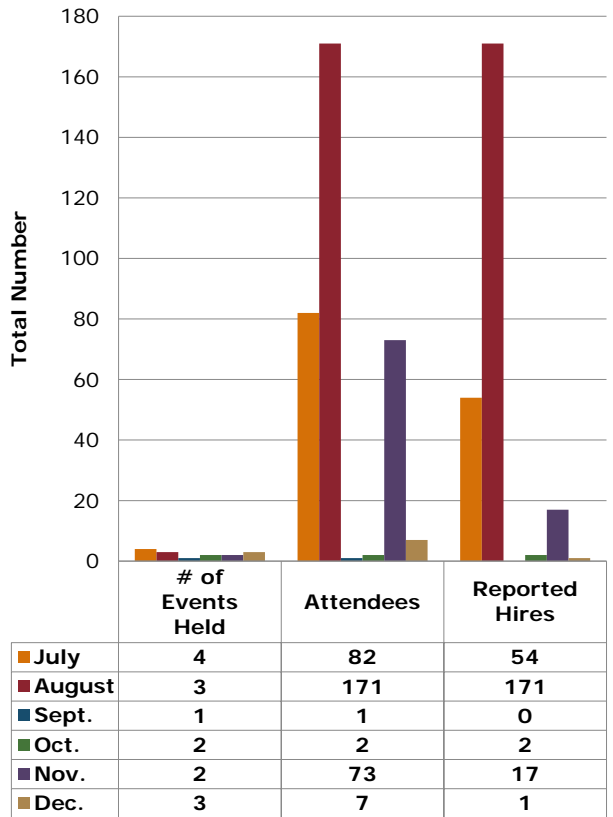
PY 20 - 21 Job Fairs & Expos

Attendees: 1,545
Businesses: 63

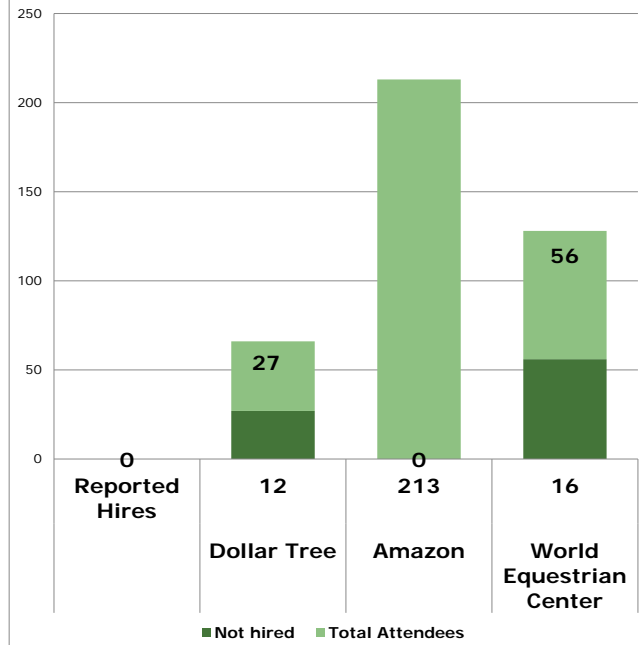
Hiring Events by County PY20-21



Individual Hiring Events



Events by Employer



Other Recruitment Events 07/2020 - 12/2020

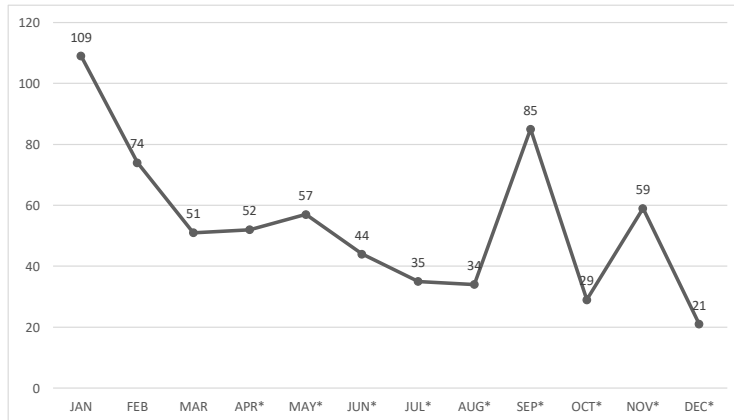
Event Date	Event Name	Target Audience	Event Location	County
7/21/2020	Home Instead Senior Care	Caregivers	Virtual	Marion
9/23/2020	Dial America	Customer Service	Virtual	Marion
10/1/2020	Home Instead Senior Care	Caregivers	14th Street	Marion
10/20/2020	TKC Holdings	Food Service	Virtual	Marion
11/4/2020	Family Life Care	Caregivers/CNAs	Family Life Care	Citrus
12/9/2020	The Centers	Healthcare	14th Street	Marion
12/15/2020	Rose of Sharon of Central Florida	Caregivers	14th Street	Marion/Citrus
12/18/2020	Rose of Sharon of Central Florida	Caregivers	Lecanto Office	Marion/Citrus

TRAFFIC COUNT

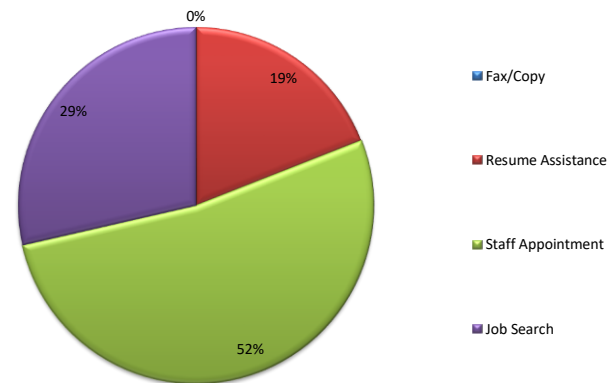
							2020 / 2021						YTD
	JAN	FEB	MAR	APR*	MAY*	JUN*	JUL*	AUG*	SEP*	OCT*	NOV*	DEC*	
REFERRALS	16	13	27	14	15	23	14	23	19	16	16	13	209
PLACEMENTS	5	4	10	7	4	6	1	9	10	5	4	2	67
INTERNSHIPS	1	0	3	0	1	1	0	0	1	1	0	0	8
OJT/WEX/CBT	1	0	1	0	0	0	0	0	1	0	0	0	3
TRAFFIC	109	74	51	52	57	44	35	34	85	29	59	21	650

SERVICES BREAKDOWN

CENTER TRAFFIC BY MONTH



* Center traffic counted by in office and virtual services provided



YouthBuild Performance Update

2020-2022

YB Cohort 1: (July 1, 2020 – December 31, 2020)

Enrolled: 11

Completed: 8

Receiving HS Diploma: 8

Receiving Additional Certs: Certifications Total= 74 NRF- 8, AHLEI Front Desk-7, AHLEI Restaurant Server-8, AHLEI Guestroom Attendant-8, AHLEI Maintenance Employee-8, Forklift-9, Safe Staff-9, OSHA-9, Warehouse- 8

Exited with Employment: Pending

Exited with Education: Pending

Exited as Outcome: None

YB Cohort 2: 2/8/2021 (pending start)

Enrolled: **Will know by 2/5/2021**

Completed:

Receiving HS Diploma:

Receiving Additional Certs:

Exited with Employment:

Exited with Education:

YB Cohort 3: TBD

Enrolled:

Completed:

Receiving HS Diploma:

Receiving Additional Certs:

Exited with Employment:

Exited with Education:

YB Cohort 4: TBD

Enrolled:

Completed:

Receiving HS Diploma:

Receiving Additional Certs:

Exited with Employment:

Exited with Education:



CareerSource
CITRUS | LEVY | MARION

Experiential Learning Contracts

PY2020-2021

Customized Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
Winco Mfg., LLC	Manufacturing	2	\$684.00	\$684.10	3/4/2020	3/4/2021	In Process
Ancorp	Manufacturing	59	\$18,433.00	\$18,432.83	4/1/2020	10/1/2020	Completed - Retained
Bullitt	Other	1	\$2,410.00	\$2,410.00	6/1/2020	8/3/2020	Completed - Retained
OneRestore	Construction	3	\$1,237.50	\$1,237.50	4/24/2020	2/24/2021	In Process
Sibex, Inc	Manufacturing	1	\$1,158.00	\$1,158.00	10/12/2020	10/15/2020	Completed - Retained
Sibex, Inc	Manufacturing	1	\$759.50	\$759.50	10/19/2020	10/20/2020	Completed - Retained
Winco Mfg., LLC	Manufacturing	2	\$1,262.98	\$1,262.97	10/19/2020	10/22/2020	Completed - Retained
Winco Mfg., LLC	Manufacturing	1	\$1,447.99	\$1,447.99	1/11/2021	1/13/2021	Completed - Retained

On the Job Training

Business	Industry	Total Trained	Employer Contribution	CareerSource Reimbursement	Begin	End Date	Status
Vanguard Manufacturing	Manufacturing	1	\$2,002.00	\$3,751.13	6/16/2020	10/7/2020	Unsuccessful Completion
Vanguard Manufacturing	Manufacturing	1	\$3,718.00	\$3,717.00	6/29/2020	10/18/2020	Completed - Retained
Caliber Engineering and Design LLC	Professional	1	\$6,250.40	\$6,250.40	9/21/2020	1/10/2021	Completed - Retained

Paid Work Experience

Business	Industry	Total Trained	Wage	Begin	Status
Right Rudder Aviation	Professional	1	\$9.90	3/9/2020	Completed - Hired
Early Learning Coalition of Marion	Social Services	1	\$15.00	6/24/2020	Completed - Hired
Interfaith Emergency Services	Social Services	1	\$15.00	7/6/2020	Completed - Hired
Interfaith Emergency Services	Social Services	1	\$15.00	7/22/2020	Completed - Not Hired
Marion County Veterans Helping Veterans	Other	1	\$15.00	7/6/2020	Completed - Not Hired
Quad Nurse	Healthcare	1	\$9.00	8/3/2020	Completed - Hired
Marion County Veterans Helping Veterans	Other	1	\$15.00	8/10/2020	Completed - Hired
Interfaith Emergency Services	Social Services	1	\$15.00	8/17/2020	Completed - Not Hired
Interfaith Emergency Services	Social Services	1	\$15.00	8/21/2020	Completed - Hired
NuCore Products	Manufacturing	1	\$10.80	11/9/2020	Completed - Not Hired
Marion County Board of Cnty Commission	Other	1	\$15.00	12/16/2020	In Process

Internships

Business	Industry	Total Trained	Wage	Begin	Status
Winco Mfg., LLC	Manufacturing	1	\$12.15	5/4/2020	Completed - Hired
Hospice of Marion County	IT	1	\$14.40	6/8/2020	Completed - Not Hired
Hospice of Marion County	IT	1	\$14.40	9/8/2020	Completed - Not Hired
Phoenix Wood Products	Manufacturing	1	\$14.85	10/15/2020	Completed - Hired
Himanshu S Kairab	Healthcare	1	\$12.60	1/18/2021	In Process
IFS Telecommunications Corp	Professional	1	\$10.80	1/20/2021	In Process

SKILL UP USERS

LOCATION	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Total
Citrus	15	4	1	6	2	24	52
Citrus - CF	3	3	2	3	2	8	21
Levy	4	1	1	2	2	6	16
Levy - CF	4		1	1	0	5	11
Marion	39	11	9	7	7	36	109
Marion - CF	9	3	2	11	5	44	74
TOTAL	74	22	16	30	18	123	283

Popular Pathways

1. Business (Administrative/Management)
2. Healthcare
3. Information Technology
4. Government/Public Sector
5. Transportation/Logistics

Popular Courses

1. Microsoft Excel
2. CompTIA
3. Business Analysis
4. Human Resources Development
5. Leadership
6. ITIL® - IT Service Management
7. Microsoft Outlook
8. Time Management
9. Administrative Support
10. HIPAA - Privacy Rule for Covered Entities