



## **RECORD OF ACTION/APPROVAL**

**Executive Committee  
Wednesday, August 31, 2022**

### **TOPIC/ISSUE:**

Performance Negotiations

### **BACKGROUND:**

Every two years the local workforce development boards are given the option to negotiate with the Department of Economic Opportunity their annual performance measures for the Adult, Dislocated Worker, Youth and Wagner Peyser programs. On August 16<sup>th</sup>, 2022, the DEO released proposed performance figures for the next two program years: 2022-2023 and 2023-2024. The regions were instructed to respond with acceptance or intent to negotiate by August 22, 2022 with all negotiations to take place prior to August 31, 2022. We have attached our proposed goals and DEO's response.

### **POINTS OF CONSIDERATION:**

- For program year 22-23 we are proposing slight decreases in one Adult Measure and three DW measures. We feel that with ongoing impacts of the COVID-19 virus and reduced DW caseloads continue to impact performance. DEO accepted these proposals.
- For program year 23-24 all measures will remain the same as year one with a slight increase negotiated on the DW Employed 2<sup>nd</sup> Quarter After Exit.

### **STAFF RECOMMENDATIONS:**

Approve performance negotiations based on the following charts for program years 22-23 and 23-24.

### **COMMITTEE ACTION:**

### **BOARD ACTION:**

**PY 2022 & 2023 Local Performance Levels Negotiation Response**

Local Workforce Development Board (LWDB): 10	Career Source Citrus Levy Marion
LWDB Contact Name: Thomas "Rusty" Skinner, Chief Executive Officer	
LWDB Contact Email:	rskinner@careersourceclm.com
LWDB Contact Email:	
LWDB Contact Email:	

Measures	PY 2022 Proposed Performance Levels	Accept Proposed Performance Levels? (Select Yes or No From Drop Down)	Proposed Level of Performance (Leave blank if accepting Performance Level)	Rationale for Proposed Level of Performance (Leave blank if accepting Performance Level)	DEO Counter Proposal Response	Measures	PY 2023 Proposed Performance Levels	Accept Proposed Performance Levels? (Yes or No)	Proposed Level of Performance (Leave blank if accepting Performance Level)	Rationale for Proposed Level of Performance (Leave blank if accepting Performance Level)	DEO Counter Proposal Response	Accept Proposed Performance Levels? (Yes or No)
<b>Adults:</b>						<b>Adults:</b>						
Employed 2nd Qtr After Exit	93.6%	NO	92	Current goal, attainable, but tough to exceed.	Accepted	Employed 2nd Qtr After Exit	93.6%	NO	92	Current goal, attainable, but tough to exceed.	Accepted	
Employed 4th Qtr After Exit	90.0%	YES				Employed 4th Qtr After Exit	90.0%	YES				
Median Wage 2nd Quarter After Exit	\$7,961	YES				Median Wage 2nd Quarter After Exit	\$7,961	YES				
Credential Attainment Rate	75.0%	YES				Credential Attainment Rate	75.0%	YES				
Measurable Skill Gains	79.7%	YES				Measurable Skill Gains	79.7%	YES				
<b>Dislocated Workers:</b>						<b>Dislocated Workers:</b>						
Employed 2nd Qtr After Exit	91.1%	NO	82	Current goal is 85, we only met one quarter this year due to ongoing decrease in DW enrollments.	Accepted	Employed 2nd Qtr After Exit	91.1%	NO	82	Current goal is 85, we only met one quarter this year due to ongoing decrease in DW enrollments.	86.0%	YES
Employed 4th Qtr After Exit	86.8%	YES				Employed 4th Qtr After Exit	86.8%	YES				
Median Wage 2nd Quarter After Exit	\$9,797	NO	9000	Current goal, only met one quarter this year due to low wages.	Accepted	Median Wage 2nd Quarter After Exit	\$9,797	NO	9000	Current goal, only met one quarter this year due to low wages.	Accepted	
Credential Attainment Rate	83.8%	YES				Credential Attainment Rate	83.8%	YES				
Measurable Skill Gains	82.3%	NO	75	Current goal, we only met twice this year due to decrease in DW enrollments	Accepted	Measurable Skill Gains	82.3%	NO	75	Current goal, we only met twice this year due to decrease in DW enrollments	Accepted	
<b>Youth:</b>						<b>Youth:</b>						
Employed 2nd Qtr After Exit	80.6%	YES				Employed 2nd Qtr After Exit	80.6%	YES				
Employed 4th Qtr After Exit	78.6%	YES				Employed 4th Qtr After Exit	78.6%	YES				
Median Wage 2nd Quarter After Exit	\$3,737	YES				Median Wage 2nd Quarter After Exit	\$3,737	YES				
Credential Attainment Rate	91.2%	YES				Credential Attainment Rate	91.2%	YES				
Measurable Skill Gains	89.2%	YES				Measurable Skill Gains	89.2%	YES				
<b>Wagner-Peyser:</b>						<b>Wagner-Peyser:</b>						
Employed 2nd Qtr After Exit	69.4%	YES				Employed 2nd Qtr After Exit	69.4%	YES				
Employed 4th Qtr After Exit	68.1%	YES				Employed 4th Qtr After Exit	68.1%	YES				
Median Wage 2nd Quarter After Exit	\$5,122	YES				Median Wage 2nd Quarter After Exit	\$5,122	YES				



## **RECORD OF ACTION/APPROVAL**

**Executive Committee  
Wednesday, August 31, 2022**

### **TOPIC/ISSUE:**

2020 Local Workforce Services plan approval

### **BACKGROUND:**

Local workforce development boards are required to submit a workforce services plan every four years. Our last plan was instituted in 2020 with a subsequent plan modification due by October 3, 2022. Plan modifications require local workforce boards to detail any updates or revisions to their full workforce services plans two years after publishing the original plan.

Once changes are approved the plan will be posted for public comment for a minimum of 14 days. A copy of the plan will be sent to all committee, board and consortium members for review and comment.

### **POINTS OF CONSIDERATION:**

The following items have been updated in the plan modification:

- Updated Consortium member roster
- Updated CLM Board of Directors roster
- Acquired grants since full plan development – YouthBuild 2021
- Additional customer outreach at community partners
  - New Directions
  - Brother's Keeper
  - Community Home Project
  - Lowell Correctional facility
- Updated marketing plan to include a focus on:
  - Digital marketing
  - Podcasts
  - Live broadcasts on Facebook Live for monthly business showcases
- Cooperative agreement with Nature Coast Business Development Council
- Rapid Response funding and staffing plan
- Development and implementation of the new strategic plan
- Addition of ITA and OJT spending caps

- Recovery Navigator funding and staffing plan

***STAFF RECOMMENDATIONS:***

Approve the local plan updates and approve release for public comment on September 5, 2022

***COMMITTEE ACTION:***