

Consortium AGENDA

Wednesday, June 21, 2023 - 11:00 a.m.

Zoom Meeting: https://us02web.zoom.us/j/89193685135
Phone 1-646-558-8656 Meeting ID: 891 9368 5135

	Phone 1-646-558-8656	weeting iD:	891 9368 5135	
Call to Order Roll Call			D 0	C. Zalak C. Schnettler
Approval of Minutes, A	April 14, 2023		Pages 2 - 3	C. Zalak
ACTION ITEMS				
Member Appointments	S		Pages 4 - 8	R. Skinner
2023/2024 Budget			Pages 9 – 11	R. Skinner
990			Pages 12 - 56	R. Skinner
By-Laws Amendment	– Term Limits		Pages 57 - 78	R. Skinner
One Stop Operator			Pages 79 - 91	R. Skinner
DISCUSSION ITEMS				
State Update				R. Skinner
Workforce Transition /	Regional Planning		Pages 92 - 99	R. Skinner
	ortant to Our Community		· ·	R. Skinner
Member Vacancies	·		Page 100	R. Skinner
PUBLIC COMMENT				
PROJECT UPDATES				
Board Member Agend			Pages 101 - 103	R. Skinner

MATTERS FROM THE FLOOR

ADJOURNMENT

OUR VISION STATEMENT



CAREERSOURCE CITRUS LEVY MARION Consortium

MINUTES

DATE: April 14, 2023

PLACE: College of Central Florida – Enterprise Center

TIME: 9:30 a.m.

MEMBERS PRESENT MEMBERS ABSENT

Commissioner Finegan Commissioner Hodge Commissioner Zalak

OTHER ATTENDEES

Rusty Skinner, CSCLM Dale French, CSCLM Robert Stermer, Attorney Cira Schnettler, CSCLM

CALL TO ORDER

The meeting was called to order by Commissioner Zalak, at 9:31 a.m.

ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

APPROVAL OF MINUTES

Commissioner Finegan made a motion to approve the minutes from the March 1, 2023, meeting. Commissioner Hodge seconded the motion. Motion carried.

PUBLIC COMMENT

None

ACTION ITEMS

Area Recertification

Dale French explained that the re-certification occurs every two years. Commissioner Hodge made a motion to approve the recertification request for signatures. Commissiner Finegan seconded the motion. Motion carried.

Direct Service Provider Extension

Dale French explained that the extension is applied for every three years. Commissioner Zalak asked if it is common for boards to also serve as the service provider. Dale French explained that many other regions work under this waiver as we do, but there are a few regions that have contracts for direct service providers. Commissiner Finegan made a motion to approve the extension request for signatures. Commissioner Hodge seconded the motion. Motion carried.

DISCUSSION ITEMS

State Update

Rusty Skinner provided the following updates:

- The RFP for a One Stop Operator has not garnered a response. An extension for the proposal has been filed and the RFP has been reposted. Staff have taken numerous steps and done their due diligence in requesting proposals. Updates will be provided as they develop.
- CareerSource Florida is moving to the next steps in the realignment process. The committee discussed the dynamics of regionalism and regional planning.
- Two legislative bills based on the Ernst and Young recommendations are being proposed. We are following the bills and will update the committee as needed. There are no major concerns with either of them, as they will mostly affect educational partners.

Workforce Issues Important to Our Community

Commissioner Zalak stated that many employers are still struggling to fill positions. Rusty Skinner explained that we are working with educational partners to create career pathways for graduating seniors.

Commissioner Hodge has reached out to a manufacturer and found they are already working with CareerSource. There was discussion about a logging employer needing employees, but efforts to bolster interest in the positions through training programs have not been successful in the past.

PROJECT UPDATES

None

MATTERS FROM THE FLOOR

None

ADJOURNMENT

ADDDOVED.

There being no further business, the meeting was adjourned at 9:53 a.m.

APPROVED.			



RECORD OF ACTION/APPROVAL

Consortium Meeting Wednesday, June 21, 2023

TOPIC/ISSUE:
Board Appointment
BACKGROUND:
POINTS OF CONSIDERATION:
STAFF RECOMMENDATIONS:
OTALI NEGOMMENDATIONS.
Accept appointment of the following individuals to the CareerSource CLM board of
Accept appointment of the following individuals to the Careersource CLM board of

directors:

Andrea Juaristic, Ocala Housing Authority Kevin Sheilley, Ocala/Marion County Chamber & Economic Partnership Larry White, Primoris Services Staci Bertrand, Duke Energy

CONSORTIUM ACTION:



NOMINATION FORM

FAX: 352 873-7956

EMAIL: rskinner@careersourceclm.com
Phone: 352 873-7939, Ext 1203

Name: Angela Jua	ristic	
Title: Resident S	ervices Manager	
Name of Business: Oc	ala Housing Autho	ority
Address: 1629 NV		
	_{County:} Marion	Zip 34475
•	352-369-2361	Fax
Private Bus	siness Owner/Chief Executive	
	mpany Representing – Must booking authority	pe representative with optimum
Home Address: 4101	SW 7th Ave Rd	
_{City:} Ocala	_{County:} Marion	Zip Code: 34471
Cell #: 352-427-8	655	
	ristic@gmail.com	
INFORMATIO	N REQUIRED BY THE STATI	E - Check all that Apply
Sex: Male	Female X	
Sex: Male Race: White X White/Hispanic_	Black Other	

CareerSource Citrus Levy Marion is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers listed above may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711. If you need accommodations, please call 800 434-5627, ext. 7878 or e-mail accommodations@careersourceclm.com. Please make request at least three business days in advance.



NOMINATION FORM

FAX: 352 873-7956

EMAIL: rskinner@careersourceclm.com
Phone: 352 873-7939, Ext 1203

Name: Kevin T. Sheil	ley	
Title: President/CE		
Name of Business: Ocal	a Metro Chamber	& Economic Partnership
Address: 310 SE 3rd	Street	
_{City:} Ocala	_{County:} Marion	Zip 34471
Business Telephone-Ext:		_{Fax} 352.629.7651
Private Busin	ess Owner/Chief Executiv	/e
XAgency/Comp		t be representative with optimum
Home Address: 1141 S	SE 8th Street	
Home Address.		
City: Ocala		Zip Code: 34471
	_{County:} Marion	Zip Code: 34471
_{City:} Ocala	_{County:} Marion 9	Zip Code: 34471
City: Ocala Cell #: 352.857.2499 E-Mail Address: kevin@	Marion Ocalacep.com	Zip 34471 Code: 34471 ATE - Check all that Apply
City: Ocala Cell #: 352.857.2499 E-Mail Address: kevin@	Marion Ocalacep.com	
City: Ocala Cell #: 352.857.2499 E-Mail Address: kevin@	Marion Ocalacep.com REQUIRED BY THE ST	

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NOMINATION FORM

FAX: 352 873-7956

EMAIL: <u>rskinner@careersourceclm.com</u> **Phone:** 352 873-7939, Ext 1204

Name: CARRY WhITE
Title: Pre Triper
Address: 2820 N BRENTWOOD CIR
City: CECANTO County: Corns Zip Code 34461
Private Business Owner/Chief Executive
Agency/Company Representing – Must be representative with optimum Policy-making authority
Name of Business: PRIMORS SERVICES
Address: 10518 U5-301
City: <u>DADE C179</u> County: Zip Code: 33525 Business Telephone: 2111-222-813-996-0019 Fax #:
Business Telephone: 214-773-813-996-0019 Fax #:
Cell #: 352-613-4975
E-Mail Address: WREC 1988 QUAHOO, COM
INFORMATION REQUIRED BY THE STATE - Check all that Apply
Sex: Male Female
Race: White Hispanic Black Other
Veteran: Yes No Disabled Disabled

Revised 4-26-16

CareerSource Citrus Levy Marion is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers listed above may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711. If you need accommodations, please call 352-840-5700, ext. 7878 or e-mail accommodations@careersourceclm.com at least three business days in advance. CareerSource Florida Member.



NOMINATION FORM FAX: 352 873-7956

EMAIL: rskinner@careersourceclm.com

Phone: 352 873-7939, Ext 1204

Staci Bertrand				
Name:				
Government & Cor	nmunity Relations Ma	ınager		
Title:				
6403 NW 26th	Terr			
Address:				
Gainesville	FL		Zip 32653	
City:	County:		_Code	1 2
Agency/Cor Policy-mal	king authority Energy		esentative with optimu	m
4359 SE Maric				
Address:	•			
Ocala	Marion		Zip 34480	
City:	County:		_Code:	
35	2-519-2399			
Business Telephone: 352-519-2399		Fax #:_		
Cell #:				
Staci.be	ertrand@duke-energy.	.com		
E-Mail Address:	5702000			
	N REQUIRED BY TH			34301
Sex: Male	Female_			
Race: White	Hispanic	Black_	Other	
Veteran: Yes	No Disa	bled		

Revised 4-26-16

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RECORD OF ACTION/APPROVAL

Consortium Meeting, Wednesday, June 21, 2023 Board Meeting, Wednesday, June 7, 2023 Executive Committee, Wednesday, May 31, 2023

TOPIC/ISSUE:

Draft program year 2023 Budget (7/1/23-6/30/24)

BACKGROUND:

2022 vs. 20	23 Funding (Comparison	
			%
	2022	2023	Change
Adult	1,208,208	1,162,150	-4.00%
Dislocated	925,993	574,175	-38.00%
Youth	1,150,624	1,121,786	-3.00%
Welfare Transition	1,762,874	1,547,640	-12.00%
Wagner Peyser	117,879	193,475	64.00%
Total:	5,165,578	4,599,226	-11%

POINTS OF CONSIDERATION:

This budget is based preliminary allocations and estimated carryforwards.

STAFF RECOMMENDATIONS:

Approve draft 2023 Budget.

COMMITTEE ACTION:

Al Jones made a motion to approve the draft 2023 budget. Charles Harris seconded the motion. Motion carried.

BOARD ACTION:

Ben Whitehouse made a motion to approve the preliminary 2023-2024 budget. Kathy Judkins seconded the motion. Motion carried.

CONSORTIUM ACTION:

Functional Budget Comparison

ATTACHMENT 2		
FUNCTIONAL BUDGET		
	7/1/2022- 6/30/2023	7/1/2023- 6/30/2024
Direct charge staff	788,737	652,363
Operational Expenses	559,500	367,523
ITA Training	403,536	180,595
ТІО	25,000	50,000
Training staff	394,532	337,654
Internships	50,000	30,000
Employed worker	25,000	50,000
Eckerd contract	831,145	818,236
Eckerd participant	181,476	181,476
Carryforward: YouthBuild 4, Adult, DW, Youth, Vet Services,		
Reentry Navigator, Recovery Navigator, SNAP, WT, RESEA	2,214,332	787,055
Program Support	3,167,648	2,762,970
Indirect Costs	<u>692,079</u>	<u>670,381</u>
Total Budget	9,332,985	6,888,253

		1												1					
BUDGET - CSCLM				 										 	 	1			
PY 2023(JULY 2023 - JUNE 2024)			0/00/00		10/01/00	0/04/000/			0/00/00	40/04/00		0/00/00	10/01/05	0/00/00		0/00/05			
5/31/2023	ADIII T	VOUTU	9/30/23	. 5101	12/31/23	3/31/2024			9/30/23 WAGNER	12/31/23	WED	9/30/23 SNAP	12/31/23	6/30/23 RAPID	DIME O	9/30/23 REA		TOTAL	ļ
ITA requirement: 35%	ADULT	YOUTH	TAA	DISL. WORKER	LVER	Re-Entry Nav	YTH BUILD 4	VOC REHAB	PEYSER	VETERAN DVOP	WTP	SNAP	RECOVERY NAVIGATOR	RESPONSE	RWB 6	KEA	UN- RESTR	TOTAL	
ITA requirement. 35%				WORKER		Nav	BUILD 4	KEHAB	FEISER	DVOF			NAVIGATOR	RESPUNSE			KESIK		-
REVENUE																			
P.Y. 2023 CONTRACTS	1,162,150	1,121,786	-	574,175	-	86,000	406,453		193,475	43,000	1,547,640	105,000	-	68,000	5,977	-	-	5,313,656	
CARRYFORWARD	241,642	97,937	22,900	153,491	28,858	7,457	-	67,763	-	-	156,492	81,889	32,258	-		174,513	432,865	1,498,065	
INCENTIVES/SUPPLEMENTAL	-	-	-	98,532	-	-	-	-		-	-	-	-	-	-	-	-	98,532	
TRANSFER	300,000			(300,000)	-				-										
TOTAL REVENUE	1,703,792	1,219,723	22,900	526,198	28,858	93,457	406,453	67,763	193,475	43,000	1,704,132	186,889	32,258	68,000	5,977	174,513	432,865	6,910,253	
EXPENDITURES																			
TOTAL ITA	36.03%																		1
TRAINING:	30.03%									-					1	1			
ITA %	35%			41%						-					1	1			
ITA/TRAINING	175,000		3,595	2,000	_	_	_	_	_				-		-		-	180,595	
OJT	50,000	-	- 3,393	2,000		-	-		-	-	-			-	-	-	-	50.000	t
EMPLOYED WORKER	50,000	-	-	-		-	-		-	-	-		-	-	-	-	-	50,000	1
INTERNSHIPS	30,000	-	-	-		-	-		-	-	-	-	-	-	-	-	-	30,000	1
TRAINING SUPPORT	20,000	t	-	2.000	_	-		-	-	-	-	-	-	-	-	-	-	22.000	l .
TRAINING STAFF	168,827	-	_	168,827	-	-	-	-	-	-	-	-	-	-	-	-	-	337,654	1
TOTAL TRAINING	493,827		3.595	172,827	-									l	l	l		670,249	<u> </u>
TOTAL TRAINING	493,027		3,333	172,027		-			-	-		-	-				_	070,243	1
OPERATING:																			ļ
SUPPORTIVE SVS.	80.000	181,476	_	3,000	_	_	196,843	_	_	_	24.500		_		_	_	_	485.819	ļ
DIRECT CHARGE (STAFF)	100.000	181,476	-	3,000		60,522	196,843	19,758			304,611	78,226	6,448	25,000		57,798	-	652,363	1
ECKERD	20,000	584,524	-	20,000	-	- 60,322	193,712	19,756	-	-	304,611	70,220	0,440	25,000	-	57,796	-	818,236	1
DEO STAFF TRAVEL	20,000	-	-	20,000	2.000	-	195,712	-	3,000	6.000	-	-	-	-	-	-	-	11.000	1
OPERATING	-	-	-	-	2,000	-	_	-	10,000	8,000	-			-	-	-	32,180	52,180	1
TOTAL OPERATING	200,000	766,000		23,000	4,000	60,522	390,555	19,758	13,000	14,000	329,111	78,226	6,448			57,798	32,180	2,019,598	ļ
TOTAL OPERATING	200,000	766,000	-	23,000	4,000	60,522	390,555	19,758	13,000	14,000	329,111	78,220	6,448	25,000	-	57,798	32,180	2,019,598	
PROGRAM SUPPORT:																			<u> </u>
FACILITIES	27,799	78,047	1,251	27,799	9,938	9,938	9,243	3,475	70,124	19,877	72,348	10,008	973	2,502	5,977	9,938	-	359,238	-
PROGRAM	108.094	119,338	- 1,201	31,069	623	-	-	3,078	13,635	-	112,119	12,187	1.005	3,895	-	1,548	-	406,591	-
INFORMATION TECHNOLOGY	101,942	112,546	-	29,301	588	8.892	_	2,903	1,910	2,057	105,738	11,494	947		-	1,460	-	383,452	-
OUTREACH	71,801	79,270	-	20,637	414	-	-	2.045	7,608	1,449	74,475	8,095	667		-	1,028	-	270,078	-
BUSINESS	144,829	-	-	41,627	-	-	-	4,124	15,347	-	310,116	16,329	1,346		-	2,075	-	541,011	-
SELF SERVICES	78,429	-	-	22,542	-	-	-	2,233	8,311	-	167,938	8,843	729	2,826	-	1,123	-	292,975	-
CAREER SERVICES	136,427	-	-	39,212	-	-	-	3,885	14,457	-	292,125	15,382	1,268	4,916	-	1,954	-	509,625	-
TOTAL PROGRAM SUPPORT	669,321	389,201	1,251	212,188	11,563	18,831	9,243	21,743	131,392	23,382	1,134,861	82,337	6,935	25,617	5,977	19,127	-	2,762,970	
TOTAL EXPENDITURES	1,363,148	1,155,201	4,846	408,015	15,563	79,353	399,798	41,501	144,392	37,382	1,463,972	160,563	13,383	50,617	5,977	76,925	32,180	5,452,817	
														<u> </u>					Admin %
ADMIN POOL	157,869	38,219	522	44,189	1,350	8,763	(1,890)	4,747	13,704	3,452	172,333	18,539	1,538	5,878	-	8,767	3,934	481,913	7.87%
GENERAL POOL	61,740	14,947	204	17,282	528	3,427	(739)	1,856	5,359	1,350	67,397	7,250	602	2,299		3,429	1,538	188,469	
TOTAL INDIRECT COST RATE	219,608	53,165	726	61,471	1,878	12,190	(2,629)	6,603	19,063	4,801	239,730	25,790	2,140	8,177	-	12,195	5,472	670,381	
D. H. ANGE	101.05	44.0==	47.000	50.710	44.00	4.011	0.055	40.077	00.615	010			10			05.000	005.015	707	ļ
BALANCE	121,035	11,357	17,328	56,712	11,417	1,914	9,283	19,659	30,019	816	431	537	16,735	9,206	0	85,392	395,213	787,055	
INDIRECT RATE CALCULATION	+	+		+										1		-			IDCR %
DIRECT TOTAL COSTS	1,363,148	1,155,201	4,846	408,015	15,563	79,353	399,798	41,501	144,392	37,382	1,463,972	160,563	13,383	50,617	-	76,925	32,180	5,446,840	17.00%
LESS: LEASES	(51,705)	(76,554)	(574)		(4,520)	(7,667)	(24,702)	(2,672)	(32,287)	(9,147)	(54,203)	(8,902)	(800)		-	(5,209)	-	(305,000)	-
	-	-	-	-	- (1,020)	- (1,001)	- (2.1,1.02)	-	-	-	- (0.1,200)	(0,002)	-	- (2,001)	-	-	-	-	
SUBAWARD (ECKERDS)	(20,000)	(766,000)	-	(23,000)	-	-	(390,555)	-		-	-	-	-	-	-	-	-	(1,199,555)) i



RECORD OF ACTION/APPROVAL

Consortium, Wednesday, June 21, 2023 Board Meeting, Wednesday, June 7, 2023 Executive Committee, Wednesday, May 31, 2023

TOPIC/ISSUE:

Form 990 Return of Organization Exempt from Income Tax for program year 7/1/21-6/30/22.

BACKGROUND:

POINTS OF CONSIDERATION:

Form 990 was completed by our auditors Powell and Jones, CPAs after the financial statements were audited.

STAFF RECOMMENDATIONS:

Approve Form 990

COMMITTEE ACTION:

Al Jones made a motion to approve the Form 990 for program year 2021-2022. Kim Baxley seconded the motion. Motion carried.

BOARD ACTION:

This item appeared on the board agenda as a consent agenda item. Mark Paugh made a motion to approve the Performance and Monitoring, Career Center, Marketing and Outreach, and Executive committee consent agenda items. John Murphy seconded the motion. Motion carried.

CONSORTIUM ACTION:

GOVERNMENT COPY

Form 8879-TF

THIS IS NOT A FILEABLE COPY *** IRS e-file Signature Authorization for a Tax Exempt Entity

•			
, 2021, and ending	JUN	30	, 20 2 2

For calendar year 2021, or fiscal year beginning JUL 1

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of filer

▶ Do not send to the IRS. Keep for your records.

► Go to www.irs.gov/Form8879TE for the latest information.

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.

EIN or SSN 59-3409057

Name and title of officer or person subject to tax

THOMAS SKINNER EXECUTIVE DIRECTOR

Type of Return and Return Information Part I

Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and
Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a
or 10a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b, or 10b,
whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more
than one line in Part I.

1a	Form 990 check here > X	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1ь <u>6,567,887</u>
2a	Form 990-EZ check here >	b Total revenue, if any (Form 990-EZ, line 9)	2b
3a	Form 1120-POL check here	b Total tax (Form 1120-POL, line 22)	. 3b
4a	Form 990-PF check here >	b Tax based on investment income (Form 990-PF, Part V, line 5)	4b
5a	Form 8868 check here >	b Balance due (Form 8868, line 3c)	5b
6a	Form 990-T check here >	b Total tax (Form 990-T, Part III, line 4)	
7a	Form 4720 check here >	b Total tax (Form 4720, Part III, line 1)	. 7b
8a	Form 5227 check here >	b FMV of assets at end of tax year (Form 5227, Item D)	8b
9a	Form 5330 check here >	b Tax due (Form 5330, Part II, line 19)	9b
10a	Form 8038-CP check here	b Amount of credit payment requested (Form 8038-CP, Part III, line 22)	10b
Part	II Declaration and Signat	ure Authorization of Officer or Person Subject to Tax	
Jnder	penalties of perjury, I declare that $oxed{X}$	I am an officer of the above entity or I am a person subject to tax with res	spect to (name
of entit	y)	, (EIN) and that I have	e examined a copy of the
021 e	lectronic return and accompanying sch	edules and statements, and, to the best of my knowledge and belief, they are to	rue, correct, and

complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN:	check	one	box	only
------	-------	-----	-----	------

X I authorize RI	CHARD C	POWELL		to enter my PIN	34474
			ERO firm name		Enter five numbers, but

as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the

IRS Fed/State program. I will enter my PIN on the return's disclosure consent screen. officer or person subject to tax ▶ **** THIS IS NOT A FILEABLE COPY

Certification and Authentication Part III

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

59226132025

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2021 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature
RICHARD C, POWELL

Date \triangleright 05/11/23

ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Privacy act and Paperwork Reduction Act Notice, see instructions.

Form **8879-TE** (2021)

Form **8868**

(Rev. January 2022)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the

OMB No. 1545-0047

forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits. Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Name of exempt organization or other filer, see instructions. Taxpayer identification number (TIN) Type or CITRUS, LEVY, MARION REGIONAL WORKFORCE print DEVELOPMENT BOARD, INC. 59-3409057 File by the Number, street, and room or suite no. If a P.O. box, see instructions. filing your 3003 SW COLLEGE ROAD, STE 107, 107 return. See City, town or post office, state, and ZIP code. For a foreign address, see instructions. instructions. 34474 OCALA, FL Enter the Return Code for the return that this application is for (file a separate application for each return) **Application** Return Application Return Is For Is For Code Code Form 990 or Form 990-EZ Form 1041-A 01 80 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF 04 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 12 Form 990-T (trust other than above) Form 8870 06 Form 990-T (corporation) SUSAN HELLER The books are in the care of ► 3003 SW COLLEGE ROAD, STE 107 - OCALA, FL 34474 Telephone No. ▶ 352-873-7939 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this . If it is for part of the group, check this box 🕨 🔲 and attach a list with the names and TINs of all members the extension is for. MAY 15, 2023 , to file the exempt organization return for I request an automatic 6-month extension of time until the organization named above. The extension is for the organization's return for: calendar year or ► X tax year beginning JUL 1, 2021 , and ending JUN 30, 2022 Initial return Final return If the tax year entered in line 1 is for less than 12 months, check reason: Change in accounting period If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less 0. any nonrefundable credits. See instructions. За If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment instructions.

EXTENDED TO MAY 15, 2023

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

2022 A For the 2021 calendar year, or tax year beginning JUL 1, 2021 and ending JUN 30, Check if applicable: C Name of organization D Employer identification number CITRUS, LEVY, MARION REGIONAL WORKFORCE Address change DEVELOPMENT BOARD, INC. Name change CAREERSOURCE CITRUS LEVY MARION 59-3409057 Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ termin-ated 3003 SW COLLEGE ROAD, STE 107 107 352-873-7939 6,567,887. City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Amended return 34474 OCALA, FL H(a) Is this a group return Applica-tion pending F Name and address of principal officer: THOMAS E. SKINNER, for subordinates? Yes X No 3003 SW COLLEGE ROAD, STE 107, OCALA, FL H(b) Are all subordinates included? Tax-exempt status: \mathbf{X} 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527 If "No," attach a list. See instructions J Website: ► WWW.CAREERSOURCECLM.COM **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > Year of formation: 1996 M State of legal domicile: FL Part I Summary Briefly describe the organization's mission or most significant activities: THE ORGANIZATION BRINGS TOGETHER Activities & Governance CITIZENS, EMPLOYERS AND EDUCATIONAL PROVIDERS TO DEVELOP PROGRAMS TO if the organization discontinued its operations or disposed of more than 25% of its net assets. 28 3 Number of voting members of the governing body (Part VI, line 1a) 28 Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of individuals employed in calendar year 2021 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 0. 7h **Prior Year Current Year** 7,406,896. 6,465,022. 8 Contributions and grants (Part VIII, line 1h) 101,154. 102,636. 9 Program service revenue (Part VIII, line 2g) 1.083. 229. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 0. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 7,509,133. 6,567,887. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 798,850. 627,980. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) 4,144,632. 3,918,385. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 2,324,920. 1,972,473. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) $7,268,\overline{402}$ 6,518,838. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 49,049. 240,731. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** 1,453,598. 1,726,643. 20 Total assets (Part X, line 16) 998,911. 436,052. 21 Total liabilities (Part X, line 26) 454,687. 290,591 Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign THOMAS E. SKINNER, JR, EXECUTIVE DIRECTOR Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature 05/11/23 self-employed P01426180 RICHARD C. POWELL Paid Firm's name ► POWELL AND JONES, Firm's EIN **►** 59-2145410 Preparer Firm's address ▶ 1359 SW MAIN BLVD Use Only Phone no. 386-755-4200 LAKE CITY, FL 32025 X Yes May the IRS discuss this return with the preparer shown above? See instructions

Other program services (Describe on Schedule O.)

363,925 including grants of \$ 9,080.) (Revenue \$_____

364.

102,865.)

Total program service expenses

5,785,

Page 3

59-3409057

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			l
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			l
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			l
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	ا ا		_v
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			_v
40	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	4.		v
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			X
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		├^
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	40		y
40	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	4.		v
00-	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		├^
b od	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			v
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I. Parts I and II	21	<u> </u>	X

59-3409057

Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
•	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			Ħ
-	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
		25b		X
26	Schedule L, Part I Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
20	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
		26		x
27	Controlled entity or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part II</i> Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
21	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L. Part III</i>	27		x
00		21		-25
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
_	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If	00-		x
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		
С	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If	00-		x
00	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			- V
•	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			7.7
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			7.7
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			\ _V
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		-
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			\ _V
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			_v
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	_	v	
Par	Note: All Form 990 filers are required to complete Schedule O t V Statements Regarding Other IRS Filings and Tax Compliance	38	Х	
rai				
	Check if Schedule O contains a response or note to any line in this Part V			<u> </u>
.	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		Yes	No
	Enter the flamber of Fermi W Zermoladed of line fat. Enter of infect applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	4.		
	(gambling) winnings to prize winners?	1c		

Part V

Statements Regarding Other IRS Filings and Tax Compliance (continued)

59-3409057

Page 5

Yes No 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax Statements. filed for the calendar year ending with or within the year covered by this return **b** If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Х 2h Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? Х За **b** If "Yes," has it filed a Form 990-T for this year? *If* "No" to line 3b, provide an explanation on Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). X **5a** Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? Х 5b c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Х b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7с d If "Yes." indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7a If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. a Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand X Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or X excess parachute payment(s) during the year? 15 If "Yes," see the instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC. 59-3409057 Page 6 Form 990 (2021) Part VI | Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 28 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent 28 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 X of officers, directors, trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X 4 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 Х 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a Х b Describe on Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Х 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe 12c Х on Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 14 Х 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official Х 15a Х 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure NONE List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available

X Upon request

State the name, address, and telephone number of the person who possesses the organization's books and records

Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial

OCALA

FL

34474

Other (explain on Schedule O)

Own website

for public inspection. Indicate how you made these available. Check all that apply.

Another's website

statements available to the public during the tax year.

SUSAN HELLER - 352-873-7939 3003 SW COLLEGE ROAD, STE 107

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization n	or any related	orga	niza	tion	con	nper	sate	ed any current officer, d	rector, or trustee.	
(A)	(B)			_ (0				(D)	(E)	(F)
Name and title	Average	(do	not c	Posi			one	Reportable	Reportable	Estimated
	hours per	box	, unles	s per	son i	s both	n an	compensation	compensation	amount of
	week		Lei aii	u a u	recio	I I I I I I	iee)	from	from related	other
	(list any hours for	irecto						the	organizations (W-2/1099-MISC/	compensation from the
	related	e or c	stee			sated		organization (W-2/1099-MISC/	1099-NEC)	organization
	organizations	trustee or director	al trus		yee	mper		1099-NEC)	1000 (120)	and related
	below	Individual 1	nstitutional trustee	Je.	Key employee	Highest compensated employee	er	,		organizations
	line)	Indiv	Instit	Officer	Key e	High	Former			
(1) THOMAS SKINNER	40.00									
CEO		Х		Х				139,666.	0.	22,970.
(2) DALE FRENCH	1.00									
EXECUTIVE VICE PRESIDENT		Х		Х				101,977.	0.	18,794.
(3) DARLENE GODDARD	1.00									
BOARD MEMBER		Х						0.	0.	0.
(4) KEVIN CUNNINGHAM	1.00									
BOARD MEMBER		Х						0.	0.	0.
(5) DR. MARK PAUGH	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(6) ANGIE WHITE	1.00	1								_
BOARD MEMBER		Х						0.	0.	0.
(7) PAT REDDISH	1.00	1								_
BOARD MEMBER		Х						0.	0.	0.
(8) PETE BEASLEY	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(9) TED KNIGHT	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(10) THERESA FLICK	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(11) JORGE MARTINEZ	1.00									
BOARD MEMBER		Х						0.	0.	0.
(12) FREDRICK MORGAN	1.00	1						_	_	_
BOARD MEMBER -TREASURER		Х		Х				0.	0.	0.
(13) ARNO PROCTOR	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(14) JUDY HOULIOS	1.00									
BOARD MEMBER		Х						0.	0.	0.
(15) KATHY JUDKINS	1.00	1								_
BOARD MEMBER - PAST CHAIR		Х		X				0.	0.	0.
(16) CARL FLANAGAN	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(17) CHRISTIE MCELROY	1.00	 								
BOARD MEMBER		Х						0.	0.	0.

DEVELOPMENT BOARD, INC.

Section A. Officers, Directors, Trus		oloy	ees,			ghes	st C		s (continued)			
(A)	(B)	(C)					(D)	(E)			(F)	
Name and title	Average	(do		Posi heck r			one	Reportable	Reportable		Es	timated
	hours per	box	, unle	ss per	son i	s both	n an	compensation	compensation			nount of
	week (list any		CCI aii	la a ai	10010	1711 43	100)	from	from related			other
	hours for	lirecto				_		the organization	organizations (W-2/1099-MISC	`/		pensation om the
	related	e or c	tee			sated		(W-2/1099-MISC/	1099-NEC)	,		anization
	organizations	ndividual trustee or director	nstitutional trustee		99/	mpen		1099-NEC)	100011120)			d related
	below	dual 1	ution		Key employee	st co	i i	,				anizations
	line)	Indivi	Instit	Officer	Key eı	Highest compensated employee	Former					
(18) EQUILLA WHEELER	1.00											
BOARD MEMBER		Х						0.		0.		0.
(19) DEBRA STANLEY	1.00											
BOARD MEMBER		Х						0.		0.		0.
(20) JOHN HEMKEN	1.00	1								_		
BOARD MEMBER		Х						0.		0.		0.
(21) JOHN MURPHY	1.00	ļ								_		•
BOARD MEMBER	1 00	Х	_			_		0.		0.		0.
(22) JOYCE WILSON	1.00	.,								_		0
BOARD MEMBER	1 00	Х						0.		0.		0.
(23) LEWRISSA MAINWARING	1.00	. ,								^		0
BOARD MEMBER	1 00	Х						0.		0.		0.
(24) ALBERT JONES BOARD MEMBER	1.00	х						0.		0.		0.
(25) TIFFANY WIGGINS	1.00	Λ						0.		٠.		0.
BOARD MEMBER	1.00	Х						0.		0.		0.
(26) KIM BAXLEY	1.00									-		
BOARD MEMBER - CHAIR		Х		х				0.		0.		0.
1b Subtotal								241,643.		0.	4	1,764.
c Total from continuation sheets to Part VII	, Section A						ightharpoonup	0.		0.		0.
d Total (add lines 1b and 1c)							<u> </u>	241,643.		0.	4	1,764.
2 Total number of individuals (including but no	ot limited to th	ose	liste	d ab	ove) wh	o re	eceived more than \$100,	000 of reportable			
compensation from the organization												2
										1		Yes No
3 Did the organization list any former officer,	•		•		•		_		•			X
line 1a? If "Yes," complete Schedule J for so											3	^_
4 For any individual listed on line 1a, is the su and related organizations greater than \$150											4	Х
5 Did any person listed on line 1a receive or a											-	
rendered to the organization? If "Yes." com	•				•		Jiaco	od organization or marvic	addi for services		5	Х
Section B. Independent Contractors	Dicto Ochicadi	<i>.</i> 0 <i>1</i>	OI SC	<i>1</i> 011 L	<i>/</i> C/3	011						
Complete this table for your five highest conthe organization. Report compensation for the organization.										ensat	tion fro	om
(A)	ino caloridai y	Jui c	, i i Giii	ig w		, vv.		(B)			(0	
Name and business	address							Description of s	ervices	С		nsation
COLLEGE OF CENTRAL FL FOU												
3001 SW COLLEGE ROAD, OCA	LA, FL	34	<u>47</u>	4			\dashv	RENT			15	9,941.
2 Total number of independent contractors (in	ocluding but o	ot lir	nitor	1 +0 +	thoo	منا م	ted	above) who received me	ore than			
\$100,000 of compensation from the organiz		JE III	ııııeC	O I	1		ieu	above, who received file	ore triair			

Form 990 DEVELOPME	INT BOAR	RD,	I	NC					59-340	9057
Part VII Section A. Officers, Directors, Tru	ıstees, Key Er	nplo	yee	s, aı	nd F	ligh	est (Compensated Employe	ees (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average				ition	1		Reportable	Reportable	Estimated
	hours	(cl				арр	ly)	compensation	compensation	amount of
	per							from	from related	other
	week	_				oyee		the	organizations	compensation
	(list any	recto				emply		organization	(W-2/1099-MISC)	from the
	hours for related	or d	tee			sated		(W-2/1099-MISC)		organization and related
	organizations	Individual trustee or director	Institutional trustee		ee/	Highest compensated employee				organizations
	below	dual t	utiona	<u></u>	mplo	st co	i.			organizations
	line)	Indivi	Instit	Officer	Key employee	Highe	Former			
(27) CHARLES HARRIS	1.00									
BOARD MEMBER		х						0.	0.	0.
(28) BRANDON WHITEMAN	1.00									
BOARD MEMBER - VICE CHAIR		Х		Х				0.	0.	0.
(29) JEFF CHANG	1.00									
BOARD MEMBER		Х						0.	0.	0.
(30) LANNY MATHIS	1.00									
BOARD MEMBER		Х						0.	0.	0.
(31) CIRA SCHNETTLER	1.00									
SECRETARY				Х		_		0.	0.	0.
										_
										_
-										
						_	_			
		ŀ								
						-				
		-								
	I						<u> </u>			
Total to Part VII, Section A, line 1c										
Total to Fait VII, Occion A, IIIIe To								1		

		Check if Schedule O contains a response	or note to any lin	o in this Dart VIII			
		Check if Schedule O Contains a response	or note to any iii	(A)	(B)	(C)	(D)
				Total revenue	Related or exempt	Unrelated	Revenue excluded
					function revenue	business revenue	from tax under
							sections 512 - 514
nts nts	1 a	Federated campaigns1a					
irai	b	Membership dues 1b					
Contributions, Gifts, Grants and Other Similar Amounts	С	Fundraising events1c					
iifts ar /	d	Related organizations 1d					
s, G mila	е	Government grants (contributions) 1e 6	465,022.				
Sii	f	All other contributions, gifts, grants, and					
uti		similar amounts not included above 1f					
trib	_	Noncash contributions included in lines 1a-1f 1g \$					
no;	9	<u> </u>	•	6,465,022.			
<u>O</u> 8		Total. Add lines 1a-1f	Business Code	0,405,022.			
	_	DDOGDAM INCOME	561300	102,636.	102,636.		
ice	2 a	PROGRAM INCOME	361300	102,030.	102,030.		_
Program Service Revenue	b						
S c	С	·					
ran lev	d	·					
og F	е						
P	f	All other program service revenue					
	g	Total. Add lines 2a-2f	>	102,636.			
	3	Investment income (including dividends, inter-					
		other similar amounts)		229.	229.		
	4	Income from investment of tax-exempt bond					
	5	Royalties					
		(i) Real	(ii) Personal				
	6 3		 ``				
			+				
		· · · · · · · · · · · · · · · · · · ·	+	-			
		Rental income or (loss) 6c					
		Net rental income or (loss)					
	7 a	Gross amount from sales of (i) Securities	(ii) Other	-			
		assets other than inventory 7a					
	b	Less: cost or other basis					
ne		and sales expenses					
Revenue	С	Gain or (loss) 7c					
	d	Net gain or (loss)	<u> </u>				
her	8 a	Gross income from fundraising events (not					
Œ		including \$ of					
		contributions reported on line 1c). See					
		Part IV, line 18	1				
	b	Less: direct expenses 88					
	С	Net income or (loss) from fundraising events	>				
		Gross income from gaming activities. See	1				
		Part IV, line 199a	.				
	h	Less: direct expenses 9t					
		Nick in common of the control of the					
		Gross sales of inventory, less returns	P				
	IU a	2.					
		and allowances 10		-			
		Less: cost of goods sold [10]					
	С	: Net income or (loss) from sales of inventory					
SI			Business Code				
eor Te	11 a						
llan	b						
Miscellaneous Revenue	С			-			
Ξ̈́	a	All other revenue					
		Total. Add lines 11a-11d	>	6,567,887.	102 865	0.	0.

Part IX | Statement of Functional Expenses

Socti	on 501(c)(3) and 501(c)(4) organizations must comp	loto all columns. All othe	er organizations must com	anloto column (A)	
Secu	Check if Schedule O contains a respons			•	X
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations		ехрепзез	general expenses	ехрепзез
•	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
2	individuals. See Part IV, line 22	627,980.	627,980.		
3	Grants and other assistance to foreign	021,500.	027,3001		
3	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
J	trustees, and key employees	293,628.	155,554.	138,074.	
6	Compensation not included above to disqualified				
•	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,782,405.	2,428,388.	354,017.	
8	Pension plan accruals and contributions (include	, - ,	, , , , , , , ,	- ,	
_	section 401(k) and 403(b) employer contributions)	149,944.	134,670.	15,274.	
9	Other employee benefits	480,791.	405,412.	75,379.	
10	Payroll taxes	211,617.	179,225.	32,392.	
11	Fees for services (nonemployees):				
а	Management				
b	Legal	4,820.	1.	4,819.	
С	Accounting	16,500.		16,500.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A), amount, list line 11g expenses on Sch 0.)				
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties	45 105	45 105		
16	Occupancy	47,187.	47,187.	10.050	
17	Travel	74,182.	55,124.	19,058.	
18	Payments of travel or entertainment expenses				
4.5	for any federal, state, or local public officials	6,275.	2,679.	3,596.	
19	Conferences, conventions, and meetings	20,595.	19,011.	1,584.	
20	Payments to affiliates	40,333•	19,011.	1,304.	
21 22	Depreciation, depletion, and amortization	205,879.	190,049.	15,830.	
23		76,677.	35,243.	41,434.	
23 24	Other expenses. Itemize expenses not covered	, . , .	33,213	, 10 1.	
	above. (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.)				
а	SUBCONTRACT	724,029.	724,029.		
b	COMMUNICATIONS	174,890.	162,282.	12,608.	
С	CONTRACT LABOR OTHER	147,449.	128,789.	18,660.	
d	OUTREACH	130,253.	129,372.	881.	
е	All other expenses SEE SCH O	343,737.	360,369.	-16,632.	
25	Total functional expenses. Add lines 1 through 24e	6,518,838.	5,785,364.	733,474.	0.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				- 000

Form 990 (2021)
Part X Balance Sheet

Par	rt X	Balance Sheet					
		Check if Schedule O contains a response or	note to any l	line in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			1,423.	1	1,833.
	2	Savings and temporary cash investments			484,007.	2	865,029.
	3	Pledges and grants receivable, net			859,097.	3	471,529.
	4	Accounts receivable, net			57,130.	4	5,419.
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, su	bstantial co	ntributor, or 35%			
		controlled entity or family member of any of t	hese person	ns		5	
	6	Loans and other receivables from other disqu					
		under section 4958(f)(1)), and persons descril	oed in sectio	on 4958(c)(3)(B)		6	
s	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
As	9	Prepaid expenses and deferred charges			38,636.	9	50,385.
	10a	Land, buildings, and equipment: cost or othe					
				2,373,666.			
	b	basis. Complete Part VI of Schedule D Less: accumulated depreciation	10b	2,048,204.	6,319.	10c	325,462.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, lin				12	
	13	Investments - program-related. See Part IV, lin			13		
	14	Intangible assets	II.		14		
	15	Other assets. See Part IV, line 11			6,986.	15	6,986.
	16	Total assets. Add lines 1 through 15 (must e			1,453,598.	16	1,726,643.
	17	Accounts payable and accrued expenses		756,856.	17	608,500.	
	18	Grants payable		18			
	19	Deferred revenue		242,055.	19	319,842.	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Comple				21	
s	22	Loans and other payables to any current or fo	ormer office	r, director,			
Liabilities		trustee, key employee, creator or founder, su	bstantial co	ntributor, or 35%			
abi		controlled entity or family member of any of t	hese person	ns		22	
ij	23	Secured mortgages and notes payable to uni	related third			23	
	24	Unsecured notes and loans payable to unrela	ted third pa	urties		24	
	25	Other liabilities (including federal income tax,	payables to	related third			
		parties, and other liabilities not included on lin	nes 17-24). (Complete Part X			
		of Schedule D			0.	25	507,710.
	26	Total liabilities. Add lines 17 through 25			998,911.	26	1,436,052.
		Organizations that follow FASB ASC 958, o	heck here				
seo		and complete lines 27, 28, 32, and 33.		L			
lan	27	Net assets without donor restrictions				27	
Ва	28	Net assets with donor restrictions				28	
pur		Organizations that do not follow FASB ASC	958, chec	k here ▶ X			
r F		and complete lines 29 through 33.					
o s	29	Capital stock or trust principal, or current fun			454,687.	29	290,591.
set	30	Paid-in or capital surplus, or land, building, or			0.	30	0.
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated			0.	31	0.
Ne	32	Total net assets or fund balances			454,687.	32	290,591.
	33	Total liabilities and net assets/fund balances			1,453,598.	33	1,726,643.

Form **990** (2021)

Form **990** (2021)

Pa	T XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI	·····			
1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,56		
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,51		
3	Revenue less expenses. Subtract line 2 from line 1	3		9,0	
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	45	4,6	<u>87.</u>
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8	-21	3,1	45.
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	29	0,5	91.
Pai	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	0.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed				
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate				
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sche				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	ale Audit			
. 23	Act and OMB Circular A-133?	-	За	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required				
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b	Х	

SCHEDULE A

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

CITRUS, LEVY, MARION REGIONAL WORKFORCE

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

DEVELOPMENT BOARD, 59-3409057 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n vour governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Total

DEVELOPMENT BOARD, INC.

59-3409057 Page 2

Schedule A (Form 990) 2021 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	6470273.	6918510.	7408213.	7406896.	6465022.	34668914.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	6470273.	6918510.	7408213.	7406896.	6465022.	34668914.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						34668914.
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
7	Amounts from line 4	6470273.	6918510.	7408213.	7406896.	6465022.	34668914.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,	=	4	4 -0-	4 000		- 40-
	and income from similar sources	709.	1,579.	1,595.	1,083.	229.	5,195.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital	150 510				100 604	061 246
	assets (Explain in Part VI.)	158,712.					261,346.
	Total support. Add lines 7 through 10						34935455.
	Gross receipts from related activities,					12	
13	First 5 years. If the Form 990 is for th	•	st, second, third, f	ourth, or fifth tax y	ear as a section 50	01(c)(3)	. —
Sad	organization, check this box and stop etion C. Computation of Publi						P
	-			olumn (fl)		14	99.24 %
	Public support percentage for 2021 (li Public support percentage from 2020					15	99.24 %
	33 1/3% support test - 2021. If the c						
iva	stop here. The organization qualifies	•		•		•	
h	33 1/3% support test - 2020. If the o						
	and stop here. The organization quali	· ·		,		,	
17a	10% -facts-and-circumstances test						
	and if the organization meets the facts	-					
	meets the facts-and-circumstances te			•		vi new the organiz	
h	10% -facts-and-circumstances test	-					
~	more, and if the organization meets th	•				•	
	organization meets the facts-and-circu		•		•		ightharpoons
18	Private foundation. If the organizatio				•		<u> </u>

59-3409057 Page 3

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below please complete Part II.)

Sec	ction A. Public Support	elow, please comp	Diete Part II.)				
	ndar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organization's benefit and either paid to						
_	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge						
	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and 3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b Net income from unrelated business						
	activities not included on line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	e organization's fi	rst, second, third,	fourth, or fifth tax	year as a section 5	601(c)(3) organization	on,
	check this box and stop here						>
Se	ction C. Computation of Publi	<u>c Support Per</u>	rcentage				
	Public support percentage for 2021 (li		•	column (f))		15	%
	Public support percentage from 2020					16	%
	ction D. Computation of Inves					T T	
	7 Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f)) 17						
	Investment income percentage from 2020 Schedule A, Part III, line 17 9a 33 1/3% support tests - 2021. If the organization did not check the box on line 14, and line 15 is more than					18	<u>%</u>
198							/ is not
t	more than 33 1/3%, check this box ar 33 1/3% support tests - 2020. If the	organization did r	not check a box on	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%, a	ınd
	line 18 is not more than 33 1/3%, che	ck this box and st	top here. The orga	nization qualifies a	as a publicly suppo	orted organization	▶∐
20	Private foundation. If the organizatio	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see ins	structions	▶∐_

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
За		
3b		
3с		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		Щ,
8		
9a		
-		
9b		
9с		
10a		
10b		

59-3409057 Page 5

Par	t IV	Supporting Organizations (continued)			
				Yes	No
11	Has the	e organization accepted a gift or contribution from any of the following persons?			
а	A perso	on who directly or indirectly controls, either alone or together with persons described on lines 11b and			
	11c be	low, the governing body of a supported organization?	11a		
b	A famil	y member of a person described on line 11a above?	11b		
С	A 35%	controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail ii	Part VI.	11c		
Sec	tion B	. Type I Supporting Organizations			
				Yes	No
1		governing body, members of the governing body, officers acting in their official capacity, or membership of one or			
		upported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, rs, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)			
		ely operated, supervised, or controlled the organization's activities. If the organization had more than one supported			
		ation, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the	4		
_		ted organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2		organization operate for the benefit of any supported organization other than the supported			
	-	ration(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
		how providing such benefit carried out the purposes of the supported organization(s) that operated,	2		
Sec		sed, or controlled the supporting organization. Type II Supporting Organizations			
				Yes	No
1	Were a	majority of the organization's directors or trustees during the tax year also a majority of the directors		103	140
•		rees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
		agement of the supporting organization was vested in the same persons that controlled or managed			
		ported organization(s).	1		
Sec	tion D	. All Type III Supporting Organizations			
				Yes	No
1	Did the	organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organiz	ation's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organiz	ation's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were a	ny of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organiz	ration(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	•	anization maintained a close and continuous working relationship with the supported organization(s).	2		
3	-	son of the relationship described on line 2, above, did the organization's supported organizations have a			
	-	ant voice in the organization's investment policies and in directing the use of the organization's			
		e or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	_		
Sec	suppor	ted organizations played in this regard. Type III Functionally Integrated Supporting Organizations	3		
1					
' a		the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). The organization satisfied the Activities Test. Complete line 2 below.	•		
b		The organization is the parent of each of its supported organizations. Complete line 3 below.			
c		The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see ins	struction	s)	
2		es Test. Answer lines 2a and 2b below.		Yes	No
а	Did sul	ostantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the sup	oported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those	supported organizations and explain how these activities directly furthered their exempt purposes,			
	how th	e organization was responsive to those supported organizations, and how the organization determined			
	that the	ese activities constituted substantially all of its activities.	2a		
b	Did the	activities described on line 2a, above, constitute activities that, but for the organization's involvement,			
	one or	more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part V	the reasons for the organization's position that its supported organization(s) would have engaged in			
		ctivities but for the organization's involvement.	2b		
3		of Supported Organizations. Answer lines 3a and 3b below.			
а		organization have the power to regularly appoint or elect a majority of the officers, directors, or			
I.		s of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a		
a		organization exercise a substantial degree of direction over the policies, programs, and activities of each apported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		
	01 119 9	apportos organizationo: III 165, uescribe ili Fait VI IIIE fole piaveu dy IIIE ofgariizationi III Iriis fedard.	JU		

Schedule A (Form 990) 2021

DEVELOPMENT BOARD, INC.

59-3409057 Page 6

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporti	ng Organi	zations				
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.						
	All other Type III non-functionally integrated supporting organizations must		•				
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)			
1	Net short-term capital gain	1					
2	Recoveries of prior-year distributions	2					
3	Other gross income (see instructions)	3					
4	Add lines 1 through 3.	4					
5	Depreciation and depletion	5					
6	Portion of operating expenses paid or incurred for production or						
	collection of gross income or for management, conservation, or						
	maintenance of property held for production of income (see instructions)	6					
7	Other expenses (see instructions)	7					
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8					
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)			
1	Aggregate fair market value of all non-exempt-use assets (see						
	instructions for short tax year or assets held for part of year):						
а	Average monthly value of securities	1a					
b	Average monthly cash balances	1b					
С	Fair market value of other non-exempt-use assets	1c					
d	Total (add lines 1a, 1b, and 1c)	1d					
е	Discount claimed for blockage or other factors						
	(explain in detail in Part VI):						
2	Acquisition indebtedness applicable to non-exempt-use assets	2					
3	Subtract line 2 from line 1d.	3					
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,						
	see instructions).	4					
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5					
6	Multiply line 5 by 0.035.	6					
7	Recoveries of prior-year distributions	7					
8	Minimum Asset Amount (add line 7 to line 6)	8					
Sect	ion C - Distributable Amount			Current Year			
1	Adjusted net income for prior year (from Section A, line 8, column A)	1					
2	Enter 0.85 of line 1.	2					
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3					
4	Enter greater of line 2 or line 3.	4					
5	Income tax imposed in prior year	5					
6	Distributable Amount. Subtract line 5 from line 4, unless subject to						
	emergency temporary reduction (see instructions).	6					
7	Check here if the current year is the organization's first as a non-functional	ally integrated	d Type III supporting orga	nization (see			
	instructions)	-					

Schedule A (Form 990) 2021

			-,			
	(Form 990) 2021	DEVELOPMENT			59-3409057	Page 7
Part V	Type III Non-Functi	ionally Integrated 5	09(a)(3) Su	pporting Organizations	(continued)	

Pal	t v Type III Non-Functionally integrated 509	(a)(s) Supporting Orga	mizations (continu	ued)	
Sect	on D - Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exe	empt purposes		1	
2	Amounts paid to perform activity that directly furthers exempt				
	organizations, in excess of income from activity	2			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	3	
_4	Amounts paid to acquire exempt-use assets			4	
_5	Qualified set-aside amounts (prior IRS approval required - pr	ovide details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which t	he organization is responsive			
	(provide details in Part VI). See instructions.			8	
9	Distributable amount for 2021 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
Sect	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistribution Pre-2021	าร	(iii) Distributable Amount for 2021
1	Distributable amount for 2021 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2021 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2021				
a	From 2016				
b	From 2017				
c	From 2018				
d	From 2019				
е	From 2020				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
<u>h</u>	Applied to 2021 distributable amount				
<u>_i</u>	Carryover from 2016 not applied (see instructions)				
<u>i</u> _	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2021 from Section D,				
	line 7: \$				
<u>a</u>	Applied to underdistributions of prior years				
b	Applied to 2021 distributable amount				
c	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2021, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
_	D I II.II II. (0004 0 II. III. 0I				

Part VI. See instructions. 7 Excess distributions carryover to 2022. Add lines 3j and 4c. 8 Breakdown of line 7:

a Excess from 2017 **b** Excess from 2018

6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in

c Excess from 2019

d Excess from 2020

e Excess from 2021

Schedule A (Form 990) 2021

CITRUS, LEVY, MARION REGIONAL WORKFORCE

59-3409057 Page 8 DEVELOPMENT BOARD, INC. Schedule A (Form 990) 2021 Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. Part VI (See instructions.)

Schedule A (Form 990) 2021

Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990 or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Name of the organization

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.

Employer identification number

59-3409057

Organization type (check one):					
Filers of:		Section:			
Form 990	or 990-EZ	$\overline{\mathbf{X}}$ 501(c)(3) (enter number) organization			
		4947(a)(1) nonexempt charitable trust not treated as a private foundation			
		527 political organization			
Form 990	-PF	501(c)(3) exempt private foundation			
		4947(a)(1) nonexempt charitable trust treated as a private foundation			
501(c)(3) taxable private foundation					
		covered by the General Rule or a Special Rule . 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.			
General F	Rule				
	•	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.			
Special R	ules				
S	For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.				
C li	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.				
j: F	vear, contributions s checked, enter ho ourpose. Don't com	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., applete any of the parts unless the General Rule applies to this organization because it received nonexclusively etc., contributions totaling \$5,000 or more during the year			
answer "N	lo" on Part IV, line	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify requirements of Schedule B (Form 990).			

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990) (2021)

Name of organization
CITRUS, LEVY, MARION REGIONAL WORKFORCE
DEVELOPMENT BOARD, INC.

Employer identification number

59-3409057

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (d) (c) Name, address, and ZIP + 4 No. **Total contributions** Type of contribution FLORIDA DEPARTMENT OF ECONOMIC 1 OPPORTUNITY X Person **Payroll** 107 EAST MADISON STREET 5,962,430. Noncash (Complete Part II for TALLAHASSEE, FL 32025 noncash contributions.) (a) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 2 US DEPARTMENT OF LABOR X Person **Payroll** 200 CONSTITUTION AVE. NW, ROOM S-1032 275,686. Noncash (Complete Part II for WASHINGTON, DC 20210 noncash contributions.) (a) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person **Payroll** Noncash (Complete Part II for noncash contributions.) (d) (a) (b) (c) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person **Payroll** Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person **Payroll** Noncash (Complete Part II for noncash contributions.) (b) (c) (d) (a) **Total contributions** Type of contribution No. Name, address, and ZIP + 4 Person **Payroll** Noncash (Complete Part II for noncash contributions.)

Name of organization
CITRUS, LEVY, MARION REGIONAL WORKFORCE
DEVELOPMENT BOARD, INC.

Employer identification number 59-3409057

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. (a) No. (d) (b) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (d) (b) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (d) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Date received Description of noncash property given (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (See instructions.) Part I (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (See instructions.) Part I

Name of organization **Employer identification number** CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC. 59-3409057 Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year Part III from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.

Employer identification number 59-3409057

Pai	organizations Maintaining Donor Advised organization answered "Yes" on Form 990, Part IV, line		iiiiiai i uilus	Complete if the		
		(a) Donor advise	d funds	(b) Funds and other accounts		
1	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisors in w		ld in donor advise	ed funds		
	are the organization's property, subject to the organization's e	exclusive legal control?		Yes N		
6	Did the organization inform all grantees, donors, and donor ad					
	for charitable purposes and not for the benefit of the donor or	r donor advisor, or for an	y other purpose of	conferring		
	impermissible private benefit?			Yes N		
Pai	rt II Conservation Easements. Complete if the org	ganization answered "Yes	s" on Form 990, F	Part IV, line 7.		
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).				
	Preservation of land for public use (for example, recreat	tion or education)	Preservation of	a historically important land area		
	Protection of natural habitat		Preservation of	a certified historic structure		
	Preservation of open space					
2						
	day of the tax year.			Held at the End of the Tax Ye		
а	Total number of conservation easements			2a		
b	Total acreage restricted by conservation easements			2b		
С	Number of conservation easements on a certified historic stru	ucture included in (a)		2c		
d	d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure					
	listed in the National Register					
3	3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax					
	year ▶					
4	Number of states where property subject to conservation eas	sement is located				
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of					
	violations, and enforcement of the conservation easements it holds?					
6						
	>					
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year					
	▶ \$					
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i)					
	and section 170(h)(4)(B)(ii)?			Yes N		
9						
	balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the					
	organization's accounting for conservation easements.					
Pa	Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.					
	Complete if the organization answered "Yes" on Form					
1a	If the organization elected, as permitted under FASB ASC 958	8, not to report in its reve	enue statement a	nd balance sheet works		
	of art, historical treasures, or other similar assets held for pub	olic exhibition, education,	or research in fu	rtherance of public		
	service, provide in Part XIII the text of the footnote to its finan	icial statements that des	cribes these item	S.		
b	If the organization elected, as permitted under FASB ASC 958	8, to report in its revenue	statement and b	palance sheet works of		
	art, historical treasures, or other similar assets held for public	exhibition, education, or	research in furth	erance of public service,		
	provide the following amounts relating to these items:					
	(i) Revenue included on Form 990, Part VIII, line 1					
	(ii) Assets included in Form 990, Part X			> \$		
2	If the organization received or held works of art, historical trea	asures, or other similar as	ssets for financial	gain, provide		
	the following amounts required to be reported under FASB AS					
а	Revenue included on Form 990, Part VIII, line 1			> \$		
h	Assets included in Form 900, Part V			Δ		

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD INC. Schedule D (Form 990) 2021 Part III | Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply): Public exhibition Loan or exchange program h Scholarly research Other Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? No Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or Part IV reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No If "Yes," explain the arrangement in Part XIII and complete the following table: Amount c Beginning balance 10 Additions during the year 1d 1e Distributions during the year Ending balance 1f 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes Nο If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back **1a** Beginning of year balance **b** Contributions Net investment earnings, gains, and losses Grants or scholarships Other expenditures for facilities and programs Administrative expenses End of year balance Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment Permanent endowment Term endowment The percentages on lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization Yes No (i) Unrelated organizations 3a(i) (ii) Related organizations 3a(ii) **b** If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3b Describe in Part XIII the intended uses of the organization's endowment funds Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		408,235.	403,660.	4,575.
e Other		1,965,431.	1,644,544.	320,887.
Total Add lines 1a through 1e (Column (d) must eque	J. Forms 000 Port V. solvin	an (D) line 10a)		325 462.

Schedule D (Form 990) 2021

	•	SIONAL WORKFORCE	2400057 -
Schedule D (Form 990) 2021 DEVELOPMENT Part VII Investments - Other Securities.	BOARD, INC.	53	-3409057 Page
Complete if the organization answered "Yes" of	on Form 990 Part IV line	11h See Form 990 Part X line 12	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	d-of-vear market value
(4) Financial deduction	(b) Book value	(e) memer or valuation: ever or end	or your market value
(1) Financial derivatives (2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	e 11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes" of		e 11d. See Form 990, Part X, line 15.	
(a) [Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	<u>15.)</u>	>	
Part X Other Liabilities.	E 000 D 1 11 / 11	44 44 0 5 000 5 1 7 1 5 05	
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	e TTE or TTT. See Form 990, Part X, line 25	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			E07 710
(2) LEASE LIABILITY			507,710

<u>1.</u>	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	LEASE LIABILITY	507,710.
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	507,710.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the X organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2021

44

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

45

Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

CITRUS, LEVY, MARION REGIONAL WORKFORCE

2021

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

å 59-3409057 (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant (c) IRC section (if applicable) INC. DEVELOPMENT BOARD General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization or government Part I Part II

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) 2021

59-3409057

Page 2

DEVELOPMENT BOARD,

Schedule I (Form 990) 2021

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) QUALIFIED INDIVIDUALS BASED ON PROGRAM Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information. BOOKS AND UNIFORMS, ASSESSMENTS AND WORKSHOPS, AND OTHER SUPPORT SERVICES THAT TO ASSIST QUALIFIED INDIVIDUALS TO ACHIEVE EMPLOYMENT. THE PROGRESS OF QUALIFIED INDIVIDUALS AND THE RELATED COSTS ARE MONITORED BY AND 인 EDUCATIONAL INSTITUTIONS FOR GRANTS ARE PAID SERVICES SUPPORT SERVICES INCLUDE TRANSPORTATION SUPPORT, 0 o (d) Amount of non-cash assistance SUPPORT 629 387,321 (c) Amount of TRAINING cash grant 240 GRANT FUNDS 112 190 (b) Number of recipients CRITERIA ESTABLISHED BY THE ORGANIZATION. EMPLOYERS FOR ON-THE-JOB TRAINING AND TO ОF ON BEHALF OF THE USE TRAINING SERVICES FOR PROGRAM PARTICIPANTS SUPPORT SERVICES TO PROGRAM PARTICIPANTS PROCEDURES FOR MONITORING (a) Type of grant or assistance TRAINING ARE PROVIDED DIRECT TRAINING. 2 MAY BE NEEDED LINE Η Part IV PART

132102 10-26-21

CITRUS, LEVY, MARION REGIONAL WORKFORCE

Schedule (Form 90) DEVELOPMENT BOARD, INC. 59-3409057 Page 2 Page 2 CASE MANAGEMENT STAFF.	Schedul	e I (Form 990)	DEVELOPMENT	BOARD,	INC.	59-3409057	Page 2
CASE MANAGEMENT STAFF.	Part I	V Supplementa	al Information				
CASE MANAGEMENT STAFF.							
	CASE	MANAGEMENT	STAFF.				

SCHEDULE J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Part I Questions Regarding Compensation

► Go to www.irs.gov/Form990 for instructions and the latest information.

CITRUS, LEVY, MARION REGIONAL WORKFORCE

DEVELOPMENT BOARD, INC.

Employer identification number 59-3409057

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	Х	
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee X Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		X
	Participate in or receive payment from an equity-based compensation arrangement?	4c		X
Ū	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	-10		
	Too to any or lines are o, not the persons and provide the approache amounts for each from in that the			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

59-3409057

Page 2

DEVELOPMENT BOARD, Schedule J (Form 990) 2021 Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

49

Note: The sum of columns (B)(i) (iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	ſ							
		(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation	2 and/or 1099-MISC compensation		(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) THOMAS SKINNER	(i)	139,66	0	0	13,703.	9,267.	162,636.	0
CEO	(ii)	• 0	• 0	• 0	• 0	0	0.	• 0
	(<u>i</u>)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(II)							
	(j)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(<u>i</u>)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(<u>i</u>)							
	(ii)							
	Ξ							
	(ii)							
	(i)							
	⊞							

Schedule J (Form 990) 2021

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC. Part III Supplemental Information Schedule J (Form 990) 2021

59-3409057

Schedule J (Form 990) 2021 Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or Form 990-EZ.

Open to Public ► Go to www.irs.gov/Form990 for the latest information. Inspection

Department of the Treasury Internal Revenue Service Name of the organization

CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.

Employer identification number 59-3409057

OMB No. 1545-0047

FORM 990, ITEM C, DOING BUSINESS AS: CAREERSOURCE CITRUS LEVY MARION FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: SUPPORT HIGH-OUALITY EDUCATION/TRAINING AND EMPLOYMENT SERVICES TO MEET REGIONAL WORKFORCE NEEDS. FORM 990, PART VI, SECTION B, LINE 11B: THE ORGANIZATION'S PROCESS TO REVIEW FORM 990: THE ORGANIZATION'S MANAGEMENT STAFF WILL REVIEW AND APPROVE THE FORM 990. THE BOARD OF DIRECTORS WILL RECEIVE AND REVIEW THE FORM 990 PRIOR TO ITS SUBMISSION TO THE IRS. FORM 990, PART VI, SECTION B, LINE 12C: REENFORCEMENT OF CONFLICTS OF INTEREST POLICY: BOARD MEMBERS ARE REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTEREST DISCLOSURE. BASED ON THOSE DISCLOSURES, STAFF ENSURES BOARD MEMBERS ABSTAIN FROM VOTING ON ITEMS RELATED TO THE CONFLICT. FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION PROCESS FOR TOP OFFICIAL: A SPECIAL REVIEW COMMITTEE OF INDEPENDENT BOARD MEMBERS REVIEWS THE PERFORMANCE OF THE CEO CONTRACT AND DETERMINES ANNUAL COMPENSATION. THE COMMITTEE USES A SALARY SURVEY STUDY OF FLORIDA WORKFORCE BOARDS TO ASSIST IN THE DETERMINATION OF SALARY. THE

CEO COMPLETES AN ANNUAL REVIEW AND DETERMINES ANNUAL COMPENSATION FOR ALL

THESE PROCESSES ARE DOUMENTED

OTHER EMPLOYEES.

Schedule O (Form 990) 2021	Page 2
Name of the organization CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.	Employer identification number 59-3409057
FORM 990, PART VI, SECTION C, LINE 19:	
GOVERNING DOCUMENTS DISCLOSURE EXPLANATION: ALL GOVERNING	DOCUMENTS ARE
MADE AVAILABLE TO THE PUBLIC UPON REQUEST.	
FORM 990, PART IX, LINE 24E, ALL OTHER FUNCTIONAL EXPENSES	S:
TECH SUPPORT:	
PROGRAM SERVICE EXPENSES	81,622.
MANAGEMENT AND GENERAL EXPENSES	4,437.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	86,059.
SUPPLIES:	
PROGRAM SERVICE EXPENSES	53,113.
MANAGEMENT AND GENERAL EXPENSES	3,951.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	57,064.
UTILITIES:	
PROGRAM SERVICE EXPENSES	41,320.
MANAGEMENT AND GENERAL EXPENSES	3,495.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	44,815.
JANITORIAL:	
PROGRAM SERVICE EXPENSES	21,727.
MANAGEMENT AND GENERAL EXPENSES	1,838.
FUNDRAISING EXPENSES	0.
132212 11-11-21	Schedule O (Form 990) 2021

Schedule O (Form 990) 2021 Name of the organization CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.	Employer identification number 59-3409057
TOTAL EXPENSES	23,565.
ANNUAL RENEWAL:	
PROGRAM SERVICE EXPENSES	22,985.
MANAGEMENT AND GENERAL EXPENSES	12.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	22,997.
VAN EXPENSES:	
PROGRAM SERVICE EXPENSES	18,948.
MANAGEMENT AND GENERAL EXPENSES	1,311.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	20,259.
OTHER PROGRAM:	
PROGRAM SERVICE EXPENSES	68,560.
MANAGEMENT AND GENERAL EXPENSES	-49,720.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	18,840.
DUES AND MEMBERSHIPS:	
PROGRAM SERVICE EXPENSES	15,665.
MANAGEMENT AND GENERAL EXPENSES	438.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	16,103.
STAFF TRAINING:	
PROGRAM SERVICE EXPENSES	11,545.

Schedule O (Form 990) 2021	Page 2
Name of the organization CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.	Employer identification number 59-3409057
MANAGEMENT AND GENERAL EXPENSES	3,531.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	15,076.
PAYROLL SERVICES:	
PROGRAM SERVICE EXPENSES	-2.
MANAGEMENT AND GENERAL EXPENSES	12,285.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	12,283.
NONCONSUMABLE SUPPLIES:	
PROGRAM SERVICE EXPENSES	7,325.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	7,325.
MAINTENANCE:	
PROGRAM SERVICE EXPENSES	6,762.
MANAGEMENT AND GENERAL EXPENSES	453.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	7,215.
SOFTWARE:	
PROGRAM SERVICE EXPENSES	6,172.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	6,172.

Schedule O (Form 990) 2021 Name of the organization CITRUS, LEVY, MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC.	Employer identification number 59-3409057
POSTAGE:	
PROGRAM SERVICE EXPENSES	1,265.
MANAGEMENT AND GENERAL EXPENSES	314.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	1,579.
PEST CONTROL:	
PROGRAM SERVICE EXPENSES	1,213.
MANAGEMENT AND GENERAL EXPENSES	103.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	1,316.
SECURITY:	
PROGRAM SERVICE EXPENSES	1,167.
MANAGEMENT AND GENERAL EXPENSES	89.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	1,256.
DRUG AND BACKGROUND SCREENING:	
PROGRAM SERVICE EXPENSES	851.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	851.
BANK CHARGES:	
PROGRAM SERVICE EXPENSES	-44.
MANAGEMENT AND GENERAL EXPENSES	816.
FUNDRAISING EXPENSES	0.



RECORD OF ACTION/APPROVAL

Consortium Meeting, Wednesday, June 21, 2023 Board Meeting, Wednesday, June 7, 2023 Executive Committee, Wednesday, May 31, 2023

TOPIC/ISSUE:

By-Laws Amendment

BACKGROUND:

The REACH Act limits board member terms to eight consecutive years.

POINTS OF CONSIDERATION:

The term limitation is not currently in the By-Laws. This amendment brings our By-Laws into compliance with State law.

STAFF RECOMMENDATIONS:

Approve amendment.

COMMITTEE ACTION:

Al Jones made a motion to approve the amendment of the By-Laws for the addition of terms limits. Kim Baxley seconded the motion. Motion carried.

BOARD ACTION:

This item appeared on the board agenda as a consent agenda item. Mark Paugh made a motion to approve the Performance and Monitoring, Career Center, Marketing and Outreach, and Executive committee consent agenda items. John Murphy seconded the motion. Motion carried.

CONSORTIUM ACTION:

BY-LAWS OF THE CITRUS LEVY MARION REGIONAL WORKFORCE DEVELOPMENT BOARD, INC. (CLMRWDB)

A FLORIDA CORPORATION, NOT FOR PROFIT

THESE BY-LAWS ARE AMENDED AS APPROVED ON 6/7/2023

ARTICLE I: NAME, OFFICE AUTHORITY, AND RESPONSIBILITIES:

- Section A: The name of the Corporation shall be the Citrus Levy Marion Regional Workforce Development Board, Inc. hereinafter referred to as "the CLMRWDB."
- Section B: The Principal office of the CLMRWDB shall be located at 3003 SW College Rd, Suite 205, Ocala, FL 34474. The CLMRWDB may have such other offices as the Board of Directors may designate or as the business of the CLMRWDB may require from time to time.
- Section C: The registered office of the CLMRWDB, required by Florida Corporation
 Laws to be maintained in the State of Florida may be, but need not be,
 identical with principal offices in the State of Florida. The registered office
 of the CLMRWDB shall be in care of Robert A. Stermer, 7480 SW
 Highway 200, Ocala, FL 34476. The address of the registered office may
 be changed from time to time by the CLMRWDB.
- Section D: The CLMRWDB exists as a result of the passage of the Workforce Innovation and Opportunity Act, Public Law 113-128, the Interlocal Agreement establishing the Citrus Levy Marion Workforce Development Consortium ("Consortium"), the Memorandum of Agreement between itself and the Consortium, and the Articles of Incorporation of the CLMRWDB. As such, CLMRWDB has been determined to be a Special District of the State of Florida, a unit of state government, and has all the rights granted by such status including, but not limited to, sovereign immunity.

Section E: The CLMRWDB shall have those duties and responsibilities provided for by the WIOA, other related laws of the United States, Florida Statutes (F.S.) Chapter 445, and other applicable laws, rules and policies of the State of Florida, its Articles of Incorporation and any agreements or contracts it may enter into with any third party and such other duties as are consistent with its non-profit status and with the provision of job training, job placement and benefit services to the citizens of Citrus, Levy and Marion Counties, Florida and its status as a unit of state government.

Section F: The CLMRWDB shall actively participate in the development of policies and programs for planning and implementing the activities of the Workforce Development Plan for Workforce Area Ten (Area 10).

Section G: The CLMRWDB shall maintain with the Consortium that relationship specified in the Memorandum of Agreement ("Memorandum") between the two bodies.

ARTICLE II: COMPOSITION OF MEMBERSHIP; LENGTH OF SERVICE; ATTENDANCE ON THE CLMRWDB:

Section A: The CLMRWDB shall be comprised of not more than thirty-three (33) members who are appointed as set forth in the Agreement to Establish the CLMRWDB. A member may represent more than one federally mandated membership category. The number of the members on the CLMRWDB shall be determined by the Consortium. CLMRWDB membership shall be maintained pursuant to the Memorandum provisions.

Replacement of members who resign voluntarily, who are asked to resign or are removed because of unsatisfactory attendance records or other justifiable reason(s) will be in accordance with the Memorandum and any procedures required by the State of Florida or the United States

Government.

- Section B: It shall be the policy of the CLMRWDB that three (3) absences annually from regularly scheduled CLMRWDB Board or Committee meetings shall constitute just cause for recommendation for removal. A recommendation for removal shall only be made after review by the Executive Committee of the circumstances surrounding the absences. The following procedures shall be followed: The Executive Committee shall meet, discuss the circumstances, and make their determination to remove or not remove the member(s). In the event removal is recommended, the Executive Committee shall make a recommendation for removal of the member(s) to the CLMRWDB at its next meeting. A majority vote of those CLMRWDB members present shall be required for removal. Upon removal, the Consortium will be notified and seek nominations to replace that member.
- Section C: The Consortium will be notified of member attendance annually and any members with three (3) unexcused absences or other justifiable reasons for removal and of any action taken by the CLMRWDB. The Consortium may, at its discretion, remove any member. It shall immediately seek nominations for a replacement.
- Section D: Any member who no longer meets the criteria under which appointed to the CLMRWDB shall notify the Executive Committee in writing within 30 days of that status change, i.e., a private sector representative no longer owns his/her own business, retires from that business, or is no longer an officer, chief executive or chief operating officer of the business concerns under which he/she was appointed to the board. The Executive Committee will review all status changes and make a recommendation to the CLMRWDB. The CLMRWDB shall recommend to the Consortium that any member whose status has changed so as to affect the member's eligibility for continued membership be replaced on the CLMRWDB.
- Section E: Effective July 1, 2021, no board member is eligible to serve more than eight consecutive (8) years as a board member.

Section F: Board Member Nominations and Selection Process:

Board membership requirements, are detailed in both WIOA and in Florida Statues, Section 445

For private sector business representation, nominations must be made by general purpose business organizations. These include chambers of commerce, economic development agencies and business groups such as the Mid-Florida Regional Manufacturers Association (MRMA). Those nominations are provided to the Local Elected official (LEO) for consideration and selection.

Public sector membership will generally be "agency based" and therefore requests for nominees are directed to the agency head for either self - nomination or a designee. These nominations will be submitted to the Consortium for selection.

Recruitment:

Private sector membership is "balanced" by county whenever possible. Letters will be sent to key business organizations in each county soliciting nominations. CLMRWDB members from the county where a vacancy will occur/has occurred will be asked to contact business leaders in their county (in targeted membership sector), explain our Board's duties as a follow to the letters.

Board member must be:

- Owners
- Key executives; or
- Top-level policy executives

Nomination Process:

- As part of the recruitment/nomination process:
- A nomination form will be completed by each nominee. The form will be transmitted to the CLMRWDB CEO or COO who will submit the form for nomination to the Consortium for consideration and selection.
- If the CLMRWDB board member is working with their county's EDC or a Chamber as part of the recruitment process, that organization should be asked to send an email to the CLMRWDB CEO nominating the prospective member.

Nominations of prospective members will be compiled by the CLM staff and prepared for consideration by the LEO Consortium at its next scheduled meeting. Nominations will be grouped by vacancy.

Appointment Process:

After selection/appointment by the LEO Consortium, staff will:

- 1. Advise the board members of the selection:
- 2. Prepare a letter of welcome to be signed by the Chair that will include:
 - a. Information of the next Board meeting, including an invitation to the New Member Reception that will be scheduled one hour prior to the meeting.
 - b. Information of electronic access to the Board Member
 Orientation
 - c. Financial Disclosure Form 1 (including information on timeframe for filing and contacts for assistance, if needed;
 - d. Hard copy of a Board Member Handbook
 - i. Committee information for committee selection

New members will be asked to review the electronic Orientation prior to the New Member Reception so that any questions can be answered at that time, or they can contact staff prior to the Reception if they desire.

ARTICLE III: OFFICERS AND THEIR DUTIES:

Section A: General:

The officers of the CLMRWDB shall be the Chair, Vice-Chair and Treasurer. The Vice-Chair and Treasurer shall be elected every two years. The Vice-Chair shall ascend to the office of Chair every two years and shall replace the outgoing Chair. The new Vice-Chair shall be elected from among the business and industry (private sector) representatives and shall rotate among the three counties' representatives every two years. The Treasurer shall be elected from the CLMRWDB public sector representatives. Treasurer shall not be eligible to ascend to the position of Chair because of the requirement that the Chair be a private sector representative. Officers shall serve two-year terms.

The Executive Assistant to the Chief Executive Officer shall serve as the Secretary to the Board and have the responsibilities of maintaining minutes of the actions of the Board and other such duties that support the Board.

Removal of Officer(s):

Any officer of the Board may be removed with or without cause by an affirmative vote of a majority of the Board of Directors at a called meeting in which a quorum is present. A motion to remove an officer may be made by any board member.

Section B: Chair:

The Chair shall have the responsibility of presiding over CLMRWDB meetings, authority for appointing Committee membership and the Chair for each Committee subject to approval by the Executive Committee. The Chair shall serve as an ex-officio member of all Operational and Ad Hoc

Committees but will not be assigned to any Committee other than the Executive Committee.

Section C: Vice-Chair:

The Vice-Chair shall preside over the CLMRWDB meetings in the absence of or at the request of the Chair. The Vice-Chair shall also serve as an ex-officio member of all Operational and Ad Hoc Committees but will not be assigned to any Committee other than the Executive.

Section D: The Treasurer or designee shall receive and deposit all funds in the name of the CLMRWDB in a bank approved by the Board. All checks shall be signed by either the Chief Executive Officer or Chief Operating Officer. Current financial records shall be kept at all times and reports on the financial status of the CLMRWDB shall be submitted at all meetings of the Board and membership, with copies to be attached to original minutes. The Treasurer shall chair the Audit Committee of the Board.

ARTICLE IV: MEETINGS OF THE CLMRWDB:

Section A: Regular Meetings:

The CLMRWDB shall meet quarterly or as determined by the Executive Committee and/or the CLMRWDB from meeting to meeting. All members of the CLMRWDB shall be notified in writing of the date, time, and place of the meetings at least five (5) days in advance. An agenda will be transmitted whenever possible.

Section B: Called Meetings:

The Chair may convene the Board at times other than the regular meetings, provided the CLMRWDB members are notified in writing at least five (5) days in advance of the date, time, and place of the meeting. An agenda will be transmitted with this notification. If the Chair determines that an emergency situation necessitates that a special meeting be called,

the requirements for notice may be waived.

Section C: Quorum of Meetings:

A quorum for all meetings of the CLMRWDB shall be declared when one-third (1/3) of the voting members are present. Once a quorum is declared at any CLMRWDB meeting, the quorum is not lost until the meeting is adjourned.

Section D: Decision on Questions:

The decision on all questions with the exception of amendments to the By-Laws provided for under ARTICLE VIII, shall be determined by a majority vote of the members voting on the question.

Section E: Waiver of Notice:

Whenever, under the laws of the State of Florida, or provisions of these By-laws, a waiver in writing is signed by persons entitled to such notice, whether before or after the time stated therein, it shall be deemed equivalent to the giving of such notice.

Section F: Robert's Rules of Order:

In matters not covered by these By-laws, Robert's Rules of Order, Revised (latest edition), shall govern the procedure of the meetings of the CLMRWDB and its Committees.

Section G: Proxy Voting:

To ensure meaningful discussion and determinations, vote by proxy will not be accepted.

Section H: Use of Technology:

Understanding the business requirements of Board members, CLMRWDB may use any form of technology to conduct the business of its committees and board meetings. If used, the technology must be accessible to the public for attendance. The use of such technology should be included on all meeting notices when used.

Section I: Engagement of Stakeholders

CLMRWDB shall work to ensure engagement by the workforce system's stakeholders and employers by developing a list of Interested Parties. This list will include key business organizations and other groups, such as local SHRM organizations, and community groups that express an interest in workforce activities or services.

Notices of all meetings and agendas will be made available to those on the Interested Parties list. In additional, social media will be used to notify persons and organizations of the meetings of the Board and its committees.

At each meeting of the committees or Board a time for public comment and input will be placed on the agenda, and at the discretion of the Chair of the Board or committee, public input may be sought on any item coming before the body.

ARTICLE V: COMMITTEES OF THE CLMRWDB:

Section A: The CLMRWDB may establish such Operational Committees as are deemed necessary to perform the specific functions of the CLMRWDB. These Committees shall be advisory to the CLMRWDB, except that they may, with specific authorization, act on behalf of the CLMRWDB. The following will be the Committees of the CLMRWDB:

Executive Committee:

This Committee shall be comprised of the Chair, Vice-Chair and Treasurer of the CLMRWDB, the immediate past Chair of the CLMRWDB, and the Chairs of the four Operational Committees, for a total of eight (8) members, at least two (2) members shall be selected from among the private sector representatives. This Committee shall be responsible for administrative matters of the CLMRWDB, shall serve as the CLMRWDB finance and personnel committee, and as such, shall handle all finance and personnel matters, if any; shall be responsible for all issues, duties and responsibilities dedicated to and by vote of the full CLMRWDB, shall be authorized to act on an emergency basis on behalf of the full CLMRWDB between CLMRWDB meetings, shall recommend and approve formal procurement actions, and shall serve as the grievance/protest committee for all procurement actions.

The following ad hoc committees shall report to the Executive Committee: Audit; Member Recruitment; and Nominating.

Operational Committees:

CLMRWDB shall have committees aligned with its goals, objectives, and management needs. These include: Marketing Outreach and Community Relations; Career Center Services; Performance and Monitoring; and Business and Economic Development

Marketing Outreach and Community Relations:

The Marketing Outreach and Community Relations Committee shall plan and oversee the staff and Board efforts to improve the community awareness of Workforce; establish partnerships with community organizations that have missions similar to or supportive of the goals of the Board; inform the business community and the larger resident community

of the region on the services and benefits available through the local workforce system; and, approve the staff marketing and outreach plan to business and applicant customers. It shall oversee the recruitment and orientation of new board members and strengthen board member engagement.

Career Center:

The Center Committee shall provide oversight and input regarding the services offered to both business and applicant customers; the development of partnerships to improve the efficiency and effectiveness of services and otherwise review and plan the partnerships, staffing and services offered through the local one stop system.

Performance and Monitoring:

The Performance and Monitoring Committee is charged with reviewing the performance of our one stop system and contractors against established goals. Additionally, it is charged with receiving and reviewing all internal monitoring, programmatic and fiscal as well as similar monitoring performed by the State. The Committee is also charged with establishing performance goals for the system and reviewing performance comparisons with other workforce boards based upon state performance reports and metrics.

Business and Economic Development:

The Business and Economic Development Committee is charged with aligning the resources of Workforce Connection with the economic development efforts of the three counties. It is also charged with reviewing staff and economic development coordination and collaborative efforts at business outreach and development. The Committee will serve to plan and coordinate the development of career paths, training, and other services to support the needs of the business sectors targeted by

the Board. It is responsible for the review and approval of demand occupations within the workforce area and, where feasible, coordinate with other workforce areas to develop regional strategies to serve these targeted sectors and provide coordinated workforce services.

Section B: The Chair of the CLMRWDB shall have authority to appoint members of the CLMRWDB to serve on all Operational Committees subject to the approval of the Executive Committee. Membership on all Operational Committees shall be for one year. Members of the CLMRWDB who are also employees of public sector organizations may delegate other employees of the public sector organization to attend Committee meetings and cast advisory votes. The preceding sentence shall not apply to meetings of the Executive Committee.

In accordance with the above, representatives from key partners not appointed to CLMRWDB will be asked to serve on committees. These partners include but are not limited to the following: School boards, economic development; private and public higher educational partners; trade associations, social and customer-focused agencies and, organized labor.

The Chair may appoint such other members to the Operational Committees as is necessary to gain broad industry input into the deliberations of the committees. Such members shall be ex-officio and have voting privileges.

Section C: Ad Hoc Committees:

Ad Hoc Committees may be established by the Chair autonomously to deal with matters of particular or immediate concern. Ad Hoc Committees shall be composed of members of the CLMRWDB with their number and representation determined by the Chair subject to approval by the Executive Committee. An Ad Hoc Committee shall be advisory to the

CLMRWDB and shall terminate upon satisfactory completion of the task for which it was originally appointed. Non-CLMRWDB members may serve as voting members of Ad-hoc Committees.

Section D: Special Committees:

Nominating Committee:

The Committee shall be composed of members of the CLMRWDB, appointed by the Chair with appropriate representation from each County of the Area 10. The Committee will meet every other year by the end of May, so that the Committee shall have sufficient time to bring forth a slate of nominees for Vice-Chair and Treasurer to be considered at the June meeting of the CLMRWDB. Should any Officer not be able to complete the officer's term of office, the most recently appointed Nominating Committee shall be convened to draw up a slate of nominees for filling the vacancy or vacancies except in the case of a vacancy in the Chair in which case the Vice-Chair shall ascend to the office of Chair. Nominations to fill such other vacancies shall be presented to the CLMRWDB for election as soon as possible following the occurrence of the vacancy or vacancies. Those officers selected by CLMRWDB, shall be recommended for selection by the Consortium.

Audit:

The Audit Committee shall be chaired by the Treasurer and assume responsibility for recommending the selection of the Board's audit firm; and reviewing each annual audit prior to presentation to the Board.

Section E: Quorum:

A quorum for all Committee meetings of the CLMRWDB shall be declared when one-third (1/3) of the members are present. Once a quorum is declared at any CLMRWDB meeting, the quorum is not lost until the meeting is adjourned.

Section F: Chair for Operational Committees and Ad Hoc Committees:

The Chair of the CLMRWDB shall appoint the Chair for Operational Committees and Youth Council and of any Ad Hoc Committees subject to the approval of the Executive Committee.

Section G: Appointment of Committee Vice-Chairs:

The Chair for any Operational Committees or of an Ad Hoc Committee may appoint the Committee Vice-Chair from among the other members of the Committee.

Section H: Replacement of Committee Members:

The Chair of the CLMRWDB may replace any Committee member, after consultation with the committee member, and after considering the recommendations of the Chair of the Committee and subject to the approval of the Executive Committee.

ARTICLE VI: RIGHTS OF MEMBERS TO MOTION, SECOND AND VOTE:

Section A: All members of the CLMRWDB, including Committee Vice-Chairs presiding over Committee meetings, shall have the right to make and second motions, discuss and vote on any matter, notwithstanding the provisions of ARTICLE VIII, that is in order for CLMRWDB or Committee consideration, excepting that the CLMRWDB Chair when presiding over meetings of the CLMRWDB, shall only have the rights of discussion and of voting to break a tie vote of the CLMRWDB.

ARTICLE VII: CONFLICT OF INTEREST:

Section A: The CLMRWDB shall not, either directly or indirectly purchase, rent, or lease any realty, goods, or services from any business entity of which

any CLMRWDB member, the member's spouse or child is an officer, partner, director, or proprietor or in which they have any material interest.

Section B: There is hereby declared to be an exemption from Section "A" hereof, in accordance with Section 112.313(12) Florida Statutes, 1995, if:

- a. The business with the CLMRWDB is transacted under a rotation system whereby the business transactions are rotated among all qualified suppliers of the goods and services within the Workforce Area 10 service delivery area;
- b. The business is awarded under a system of sealed competitive bidding to the lowest or best bidder;
- c. The CLMRWDB member, the member's spouse, or child, has in no way participated in the determination of the bid specifications or the determination of the lowest or best bidder;
- d. The CLMRWDB member, the member's spouse, or child, has in no way used or attempted to use their influence to persuade the CLMRWDB or any personnel thereof to enter into such a contract other than by the mere submission of the bid; and
- e. The CLMRWDB member, prior to or at the time of the submission of the bid, has filed Contractor Disclosure Form and Conflict of Interest Forms disclosing the member's interest, or the interest of the member's spouse or child, and the nature of the intended business; and
- f. If CLMRWDB enters into a contract with an organization or individual represented on the Board of Directors, the contract must be approved by a 2/3 vote of the quorum of the Board, with the benefiting member abstaining from the vote (Florida Statutes 445.007(1)).

g. If any other exemption created under Section 112.313(12) Florida Statutes or any other applicable Florida or United States statutes applies.

ARTICLE VIII: AMENDMENTS:

Section A: These By-laws may be amended or repealed by a two-thirds (2/3) vote of the CLMRWDB members voting on the question provided notice of the Amendment or request for repeal has been transmitted to members at least five (5) days in advance of the meeting in which the vote is to be taken.

ARTICLE IX: EXEMPT ACTIVITIES:

Section A: Notwithstanding any other provisions of these By-laws, no Member, Director, Officer, Employee or Representative of this Corporation shall take any action or carry on any activities by or on behalf of the Corporation, not permitted to be taken or carried on by an organization exempt under Section 501(c)(3) of the Internal Revenue Code and its regulations as they now exist or may hereafter be amended or by an organization, contributions to which are deductible under Section 170(c)(2) of such code and regulations as they now exist or as they may hereafter be amended.

ARTICLE X: INDEMNIFICATION BY CORPORATION:

Section A: Every Person who is or shall be or shall have been a Member or an Officer of the CLMRWDB and that person's Personal Representative shall be indemnified by the CLMRWDB against all costs and expenses reasonably incurred by or imposed upon that person in connection with or resulting from any actions, suit, or proceeding to which that person may be made a party by reason of being or having been a Member or Officer of the CLMRWDB, or of any subsidiary or affiliate thereof, except in relation to such matters as to which that

person shall finally be adjudicated in such action, suit or proceeding to have acted in bad faith and to have been liable by a reason of willfulness of conduct in the performance of his duty as such Member or Officer. "Costs and Expenses" shall include, but without limiting the generality thereof, attorney's fees, damages and reasonable amounts paid in settlement.

ARTICLE XI: CODE OF CONDUCT AND ETHICS:

- A. CLMRWDB's Officers, Members, Employees or Agents shall not solicit gratuities nor accept favors or anything of monetary value in excess of \$25.00 from each other or from vendors, contractors or potential vendors or contractors. Violations of this standard will result in disciplinary action being taken. Appropriate disciplinary action will be determined by an Ad Hoc Committee of the CLMRWDB whose members will be free from any conflict of interest related to the party or parties involved.
- B. Except as allowed by applicable law, any Contractor or CLMRWDB Officer, Member, Employee or Agent who develops or drafts specifications, requirements, statements of work, invitations for bids, and/or requests for proposals shall be excluded from competing for such procurement. Further, except as allowed by applicable law, Persons, Organizations, and Employees in any way associated w i t h such Officer, Member, Employee or Agent shall be excluded from competing for such procurement when a conflict-of-interest situation would be created by such competition.
- C. Except as allowed by applicable law no CLMRWDB Officer, Member, Employee or Agent shall participate in the selection, award, or administration of a contract where, to the best of the person's knowledge, the person or the person's immediate family, partners or organizations in which the person or the person's immediate family has a financial interest, or with whom the person is negotiating has any arrangement concerning prospective employment.

- D. No CLMRWDB Officer or Member shall discuss or vote on any proposal which is in competition with a proposal submitted by any party with whom the Officer or Member, or the Officer or Member's immediate family, has business, organizational or family ties.
- E. Arm's length relationships shall be maintained between contractors and CLMRWDB Officers, Members, Employees and Agents in the award and administration of contracts.
- F. Meetings of the CLMRWDB, its Committees, and between members, shall comply with the Florida Government in the Sunshine Act, Florida Statutes, Section 286.011.
- G. CLMRWDB Officers, Members and Employees shall complete a Disclosure of Potential Conflicts and Certification/Code of Conduct/Ethics Form (ADM-2) annually by July 1st, and a copy should be returned to CLMRWDB Administrative Office to be kept on file for the CLMRWDB.
- H. CLMRWDB Officers and Members shall complete a Financial Disclosure (Form1) annually by July 1st and should be filed with the Supervisor of Elections of the county in which they permanently reside.
- I. Upon discovery of an actual or potential conflict of interest, a CLMRWDB Officer, Member, Employee or Agent shall promptly file a written statement of disqualification and shall withdraw from any further participation in the transaction involved. The Officer, Member, Employee or Agent may, at the same time, apply to CLMRWDB's Legal Counsel for an advisory opinion as to what further participation, if any, the Officer, Member, Employee or Agent may have in the transaction.

a. No employee shall:

i. Accept any direct or indirect financial benefit from any source other than the CLMRWDB as a result of the performance of official duties.

- ii. Accept any position, whether compensated or uncompensated, which will impair independence of judgment in the exercise of official duties.
- iii. Accept any position or engage in any business which will require disclosure of information that could provide a competitive advantage to one party over another in procurement matters.
- iv. Improperly disclose information acquired in the performance of official duties that could result in personal gain or provide a party a competitive advantage over another party in procurement matters.
- v. Use or attempt to use official position to secure unwarranted privileges or exemptions personally or on behalf of others or give the appearance of such action.
- vi. By conduct, give reasonable basis for the impression that any person or organization can improperly influence the performance of official duties.
- vii. Pursue a course of conduct which will raise suspicion among citizens that acts engaged in are in violation of public trust.
- viii. Pursue a course of conduct which will give rise to a violation of conflict-of-interest standards.
 - ix. Take part in any prohibited political activities.
 - x. Take part in any religious or anti-religious activity in the discharge of official responsibilities.
 - xi. Promote or oppose unionization in the discharge of official duties.
 - xii. Participate in any effort to violate any other applicable Federal,

State or Local Law or Regulation.

Violations of any provision of this Code may be cause for immediate dismissal or other disciplinary actions provided for under the CLMRWDB's Personnel Rules and Policies.

ARTICLE XII: NONDISCRIMINATION:

Section A: All actions taken by the CLMRWDB shall be made without regard to age, sex, race, religion, national origin, political affiliation, marital status, other prohibited bases under applicable law or handicap.

SIGNATURE PAGE

APPROVED:
CLMRWDB Chair
CLMRWDB Vice-Chair
Board Attorney
ATTECT.
ATTEST:
CLMRWDB Treasurer



RECORD OF ACTION/APPROVAL

Consortium, Wednesday, June 21, 2023 Board Meeting, Wednesday, June 7, 2023 Executive Committee, Wednesday, May 31, 2023 Career Center Committee, Thursday, May 18, 2023

TOPIC/ISSUE:

One Stop Operator Procurement and Contracting

BACKGROUND:

Procurement of a One Stop Operator is a requirement under the Workforce Innovation and Opportunity Act. Since the termination of the OSO contract with Thomas P. Miller & Associates in November 2022, CareerSource has been acting as the One Stop Operator until such time the REACH Act and Realignment had been finalized. An ITN was issued on March 9, 2023, with Expression of Interest due on March 23, 2023. Due to no response, the ITN was re-issued April 6, 2023. Southern Indiana Works responded with the Expression of Interest on 4/12/23 and proposal on May 4, 2023. There were no other responses received.

POINTS OF CONSIDERATION:

Tony Waterson, President & CEO of Southern Indiana Works and Kristen Barry, Consultant to Southern Indiana Works have 25 years' combined experience in workforce development. Tony and Kristen have also served in this role previously for CSCLM. This will provide an existing knowledge of the region, the three career centers and many of the staff members.

STAFF RECOMMENDATIONS:

Approve the sole source selection of Southern Indiana Works to provide One Stop Operator duties for CareerSource CLM beginning July 1, 2023, through June 30, 2024 with a renewal review each year up to June 30, 2027.

COMMITTEE ACTION:

Career Center - Jorge Martinez made a motion to approve the contract with Southern Indiana Works as One Stop Operator. Lanny Mathis seconded the motion. Motion carried.

Executive – Al Jones made a motion to approve the contract with Southern Indiana Works as One Stop Operator through sole source selection. Jeff Chang seconded the motion. Motion carried.

BOARD ACTION:

This item appeared on the board agenda as a consent agenda item. Mark Paugh made a motion to approve the Performance and Monitoring, Career Center, Marketing and Outreach, and Executive committee consent agenda items. John Murphy seconded the motion. Motion carried.

CONSORTIUM ACTION:

Organizational Information Cover Page

Southern Indiana Works

2125 State St.

Legal Organization Name:

Address:

	New Albany, IN 47150
Federal Tax ID Number (FEID):	20-4981068
reactal tax is indiffice (LEIS).	20 4001000
Florida Tax ID Number:	
Unemployment Insurance Number	
Dun and Bradstreet Number:	
CAGE Number (if applicable):	
Primary Contact:	Tony Waterson
Title:	President & CEO
Phone Number:	(502) 494-8811
E-Mail Address:	tony@soinworks.com
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Date Received:	Time Received:
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Table of Contents

Response Summary	2
Budget	2
Description of Organization and Staff Qualifications	2
Work Plan	5
Goals and Performance Levels	6
Facilities	7
Experience	7
Budget Narrative	9
Reasonableness of Costs	10

Response Summary

This response represents Southern Indiana Works' proposal to serve as the One Stop Operator for CareerSource Citrus Levy Marion. The primary staff serving in this role will be Tony Waterson, President & CEO of Southern Indiana Works, and Kristen Barry, Consultant to Southern Indiana Works. In addition to nearly 25 years of combined workforce development service, Tony and Kristen have also served in this role previously for CSCLM. This will provide us with an existing knowledge of the region, the three career centers, and many of the staff members.

The team will conduct quarterly on-site meetings, traveling to each career center and scheduling meetings with CSCLM partners to explore further alignment or collaboration within the region. Enclosed is additional detail about the team's proposed approach and experience. We are open to discussion or negotiation upon receipt of this proposal to ensure that we are meeting the needs of CSCLM.

Budget

Southern Indiana Works proposes a budget of \$75,000.00, inclusive of all expenses, including personnel, supplies, and travel costs.

Tony Waterson, President and CEO of Southern Indiana Works, has the authority to negotiate and bind SIW to a contract. He will also be the individual available to answer questions about this response, should any arise.

Tony Waterson President & CEO Southern Indiana Works 2125 State Street New Albany, IN 47150

Phone: 502-494-8811

Description of Organization and Staff Qualifications

Region 10 Workforce Board, Inc., d/b/a Southern Indiana Works has been a certified non-profit in the state of Indiana, operating as a local workforce board since 2007.

OUR VISION

A workforce that empowers regional businesses to be competitive in the global economy.

OUR MISSION

To lead a robust talent development system and cultivate a skilled workforce that advances our community, economy, and quality of life.

SIW convenes, facilitates, and organizes the regional talent development system by serving as an intermediary linking regional business and industry to talent. We strengthen our community by serving as an economic development resource to our business partners for talent attraction, retention and expansion. SIW provides career, training, and business services to enhance the skills of individual jobseekers to meet the current and future demand of business. We accomplish this by designing, coordinating, and implementing innovative regional workforce initiatives and programs.

The OSO team looks forward to leveraging current experience leading and operating local areas – Southern Indiana Works and EmployIndy – as well as past experience operating and consulting across the United States to share best practices and bring an outside perspective to the CSCLM team.

SIW has the financial means to support the work described in this proposal until reimbursement may be provided by CSCLM. The OSO team will provide monthly invoices in a format approved by CSCLM, supported by a description and/or documentation of that month's activities to ensure ease of process for reimbursement.

Quarterly Goals

The OSO team recommends the following goals for PY2023. We will work with CSCLM leadership to refine these goals and monitor progress throughout the year.

Q1

- Presentation of work plan and goals to WDB
- Communication with all MOU partners, meeting either in person or virtually
- Visit all three career centers
- Participation virtually in Board committee meetings as requested by CSCLM leadership

Q2

- Hold biannual partner convening with 70% participation
- Visit all three career centers
- Participation virtually in Board committee meetings as requested by CSCLM leadership

Q3

- Visit all three career centers
- Participate in person in Career Center Committee meeting

- Participation virtually in Board committee meetings as requested by CSCLM leadership
- Conduct training for staff and partners in alignment with CLM leadership goals

Q4

- Hold biannual partner convening with 70% participation
- Completed MOUs
- Visit all three career centers
- Participation virtually in Board committee meetings as requested by CSCLM leadership

References

Walter Simmons, GCDF

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Alex Berry

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Diane Head

President & CEO, CareerSource North Florida 705. E. Base Street, Madison, FL 32340 (850) 973-7219 diane.head@careersourcenorthflorida.com

Shamar Herron

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Wendy Dant Chesser

President & CEO, One Southern Indiana 4100 Charlestown Rd, New Albany, IN 47150 (812) 945-0226 wendy@1si.org

Work Plan

Upon contract award and within the first two weeks of the engagement, the OSO Team will meet virtually with the CSCLM Leadership to discuss the current state of system partnerships, MOU agreements, Strategic Plan implementation/progress, and any other relevant topics to get an updated understanding of the talent development landscape in the area. We will begin to discuss CSCLM's goals for the OSO and perspectives on current strengths and areas of opportunity. Upon completion of the call, the OSO Team will review all relevant documents including but not limited to:

- Current Memorandums of Understanding (MOUs) and Infrastructure Funding Agreements
- CSCLM current Strategic Plan
- CSCLM current WIOA Local Plan
- CSF State WIOA Plan
- Regional partner strategic plans

After completing the launch, the OSO Team will work with CSCLM's OSO Point of Contact (POC) to finalize a workplan, including a timeline for on-site visits and any identified priorities from the launch meeting.

The OSO Team will actively coordinate services among workforce development partners though onsite visits, virtual meetings, and consistent communication.

The OSO Team will be on-site a minimum of four (4) times annually. A typical schedule may be as follows:

- Day 1. OSO Team arrive in Central Florida and facilitate an afternoon meeting with CLM Leadership. Partner meetings in the late afternoon or evening.
- Day 2. Visit and observe Career Center in the morning while meeting with staff and talking with program participants. Afternoon meeting(s) with partners.
- Day 3. Visit and observe two Career Centers in the morning and afternoon while meeting with staff and talking with program participants.
- Day 4. Partner meeting(s) in the morning and depart Central Florida in the afternoon.

We will align the first quarterly visit with the first full Workforce Development Board meeting of the year to meet with Board members and introduce the scope of work and goals. We will also utilize this trip to meet with several MOU partners to begin discussions around renewed MOUs.

During the second quarterly visit, the OSO team will prioritize meeting with any outstanding MOU partners to finalize and execute MOUs. The OSO team also proposes

holding biannual MOU partner convenings, the first of which would occur in quarter two. We will host a lunch for partners to discuss alignment opportunities, referral processes, and common issues that could use collaborative solutions.

During the third quarter of the program year, we will align the on-site visit with the Career Center Committee's in person meeting. The OSO team also proposes to develop a training for CLM and/or partner staff to provide an added professional development opportunity for keeping partners on the same page. If appropriate, we will work with CLM leadership to determine suitable topics and priorities.

In the fourth quarter, the OSO team's onsite visit will include the second biannual partner convening, in addition to regular partner engagement and center visits.

The OSO team will work with CSCLM to align travel and activities with existing schedules and shift priorities throughout the year. Each visit will be followed by a virtual exit meeting with CSCLM leadership. The OSO team will also be available to attend Board and committee meetings virtually throughout the year.

We will stay in close communication with the CLM leadership team through monthly virtual meetings to ensure these priorities are met. We will discuss progress and changes among career centers and MOU partners, as well as any potential ad hoc needs with which the CLM team would like OSO assistance, such as any additional staff training topics or facilitation or special project planning.

Each quarter, the OSO team will submit a Quarterly Report on activities completed and recommendations for future growth or change. This report will be written to be shared widely to ensure staff and board transparency.

Goals and Performance Levels

The OSO team believes that the work plan described above will satisfy the deliverables requested in Section III Program Parameters and Description of Services Sought in the ITN.

We also believe that through the coordination of partners within the region we will be able to help CSCLM work toward its strategic plan goals:

Goal 1: Enhance the existing sector strategy approach, driving career pathways and systemically addressing business needs.

 The OSO team will connect with partners around the region to understand initiatives that exist and how CSCLM may align to expand its approaches to sector strategies and career pathways. We will make recommendations for how to better engage with business and education institutions to continue to be a valuable intermediary bridging the gap between education and employers. Goal 2: Leverage the strong service delivery structure to provide access to the comprehensive talent pool.

 The OSO team will work with career center staff and partners to review service delivery practices and make recommendations for any improvements if needed.
 We will discuss with staff their ideas for providing the best customer service possible that enables them to serve and attract more talent to the career centers.

Goal 3: Serve as convener for talent development in the region.

 The OSO team is proposing biannual partner convenings to discuss common strategies and challenges and opportunities for further collaboration.

Goal 4: Tell the talent development story of Citrus, Levy and Marion counties.

 In quarterly reports, the OSO team will highlight best practices and feedback gained throughout onsite visits that can support CSCLM's communication strategies.

Facilities

The proposed team will operate primarily from our home office in Indiana and will not require on-site space at any of CareerSource Citrus Levy Marion's career centers. We will spend one week each quarter on site and visit each career center in the region. Prior to these trips, we will coordinate with Board staff and Career Center leadership to ensure appropriate timing of these visits and the availability of temporary space.

Experience

Region 10 Workforce Board, Inc., d/b/a Southern Indiana Works (SIW) has been a certified non-profit in the state of Indiana, operating as staff to the local workforce development board since 2007. Two individuals will be actively engaged in work under this contract. SIW has years of experience operating both comprehensive and affiliate career centers. SIW served at its own OSO from 2007-2016. SIW funding sources include federal, state, and local public funds, private contributions as a nonprofit, and foundation awards. SIW understands WIOA performance indicators and has direct experience working with OSO and Services Providers to meet and exceed those indicators.

Tony Waterson, President and CEO, joined Southern Indiana Works in January 2020 after more than a decade in the workforce development field. Prior to joining SIW, Tony served as the Director of Workforce Development for Thomas P. Miller and Associates, where he

led a team of consultants in a national workforce development consulting practice, focusing on WIOA implementation, strategic planning, and operational design. Prior to that, he served as the Program Manager for Jobworks and the SIW. Tony has facilitated Talent Ecosystem partners in states, regions, and local areas around the country to analyze, strategize, and implement various solutions to workforce challenges. He is a subject matter expert in the Workforce Innovation and Opportunity Act (WIOA) and the Talent Development Ecosystem. Tony has led and managed numerous projects around the United States including Colorado, Florida, Illinois, Michigan, and more. He has served on the One-Stop Operator team for three workforce boards in the past, including Michigan Works! Southeast, EmployIndy, and CareerSource Citrus Levy Marion.

Kristen Barry is a Consultant to Southern Indiana Works, and currently also serves as the Senior Director of Research & Strategy at EmployIndy, the local workforce development board for Indianapolis, IN. In her role, she manages a variety of philanthropic grants, facilitating local and state partners to work toward systems change within the education to workforce pipeline, advocating for policy change and building collaborative programs to strengthen career pathways. Prior to joining EmployIndy, Kristen spent nine years working at Thomas P. Miller and Associates, where she grew to be Director of Workforce Solutions, leading a team of consultants and project engagements across the country. She worked with workforce development boards, community colleges, state agencies, and more in over 25 states. Kristen specializes in research and policy, strategic planning, process improvement, and strategic partner facilitation. She has served on the One-Stop Operator team for two workforce boards in the past, including EmployIndy and CareerSource Citrus Levy Marion.

Tony and Kristen have worked on more than 20 consulting engagements together, including:

CareerSource Citrus Levy Marion, FL, One-Stop Operator, 2017-2021: Served as one-stop operator for the three-county region, assessing customer flow at each career center and providing recommendations for improvements among center staff and partner engagement.

CareerSource North Central Florida, FL, Strategic Plan, 2019: Conducted Board and stakeholder engagement as well as a labor market assessment for the two-county region and facilitated multiple sessions with the Workforce Development Board members to set strategy.

GO Virginia Region 2, VA, Talent Attraction and Retention Study, 2018-2019: Conducted 50 in person business interviews, education representative focus groups, and a student survey to better understand the talent attraction and retention climate in Southwest Virginia. Facilitated discussions with the regional Talent Attraction Council to plan strategies for strengthening the available workforce.

Phoenix Business and Workforce Development Board, AZ, Strategic Plan Update 2017: Facilitated an update of the PBWDB's strategic plan, as well as provided recommendations for operational design to maximize opportunity and comply with WIOA regulations.

New Hampshire Office of Workforce Opportunity, NH, WIOA Combined State Plan 2015-2016, and 2019-2020: Completed the State of New Hampshire's first two WIOA State Plans, including the development of a strategic plan for the Board. Engaged stakeholders across the state to find areas of strategic alignment.

San Diego Continuing Education, CA, Coordinated Business Engagement and Job Development Strategy, 2018: Worked with a new job development team at San Diego Community College to design operations, understand the needs of the community, and align with partners in the region that shared common goals.

NAWDP Business Services Academy, National, Talent Pipeline Development Training, 2019: Trained business services professionals on addressing all aspects of the talent pipeline, including strategic engagement, customized business services, and labor market information support.

CareerSource North Florida, FL, WIOA Policy Alignment, 2018-2019: Assisted CSNF with updating its policies, guidance, procedures, and other documents to address gaps and align with new regulations, and created a structure and process for future updates.

Budget Narrative

The OSO team will consist of Tony Waterson, President and CEO, at an hourly rate of \$101.00 and Kristen Barry, Strategic Consultant, at an hourly rate of \$96.00. The OSO Team estimates that each member will dedicate approximately 226 hours annually to the contract. Travel cost is inclusive of transportation, lodging, and meals.

Category	Amount
Wages and Fringe Benefits	\$53,000.00
Travel	\$12,000.00
Supplies	\$1,200.00
Technology	\$2,400.00
Operations/Administrative	\$6,400.00
Total	\$75,000.00

Reasonableness of Costs

SIW is willing to discuss the budget proposed should CSCLM have any questions. We will be happy to provide any additional documentation to support the reasonableness of cost as is needed.

System-wide Improvements

Background

In February 2023, the CareerSource Florida Board of Directors directed the CareerSource Florida professional team and the Florida Department of Economic Opportunity, in collaboration with the Governor's Reimagining Education and Career Help (REACH) Office and local workforce development boards, to develop a plan for specific system-wide improvements for consistency, improved customer experience and efficiencies to include, but may not be limited to, technology, administration, fiscal, procurement/contracts and programmatic policies.

The 2021 REACH Act further instructs the state workforce development board to:

- Eliminate multiple layers of administrative entities to improve coordination of the workforce development system.
- Establish consistent eligibility standards across the state to improve the accountability of workforce-related programs.
- Provide greater flexibility in the allocation of resources to maximize the funds directed to training and business services.

Revisions to the REACH Act included in Florida Senate Bill 240, which was recently signed into law, requires the state workforce development board to require administrative cost arrangements among planning regions, implement consistent contract and procurement policies and procedures, require the use of a state-established template for contracts or other method for ensuring all contract mechanisms follow standards established by the state workforce development board and leverage buying power to achieve cost savings for fringe benefits, including, but not limited to, health insurance, life insurance and retirement.

Schedule of CareerSource Florida Board of Directors Meetings

To demonstrate continuous progress on this pillar of the new Florida Workforce System Transformation Plan, consistent communications with the CareerSource Florida Board of Directors will be required to include but not limited to static reports included in agenda packets, verbal reports at board or council meetings, and specific action items presented to board and/or councils for actions.

Board and council meetings follow a typical cadence from year to year as indicated below. For a description of each council, see the <u>CareerSource Florida Finance Council</u> <u>Charter</u> and the <u>CareerSource Florida Strategic Policy and Performance Council</u> <u>Charter</u>.

Schedule

Date	Meetings	Notes for Consideration
June 2023	Finance Council	2023-2024 fiscal year budget
	Strategic Policy and Performance	brought for review for approval
	Council	
	CareerSource Florida Board of	
	Directors	
September	Finance Council	
2023	Strategic Policy and Performance	
	Council	
	CareerSource Florida Board of	
D	Directors	
December	Finance Council	
2023	Strategic Policy and Performance	
	Council	
	CareerSource Florida Board of Directors	
February	Finance Council	WIOA 2024-2028 State Plan
2024	Strategic Policy and Performance	brought to the state workforce
2024	Council	development board for
	CareerSource Florida Board of	discussion, review and
	Directors	approval
June 2024	Finance Council	2024-2025 fiscal year budget
	Strategic Policy and Performance	review and approval
	Council	''
	CareerSource Florida Board of	
	Directors	

Policies are developed by CareerSource Florida and the Florida Department of Economic Opportunity using the Policy-Development-Framework.pdf (careersourceflorida.com) and are typically brought to either the Strategic Policy and Performance Council or Finance Council for action prior to bringing to the board of directors for approval.

Proposed System-wide Improvements

Ernst & Young (EY) was contracted to conduct background research and stakeholder engagement that ultimately supported development of the Florida Workforce System Transformation Plan approved by the CareerSource Florida Board of Directors in February 2023. EY reports relevant to System-wide Improvements include:

- <u>Future-State-Options-Report.pdf (careersourceflorida.com)</u> This report includes the final recommendations from EY. This report informed the final plan approved by the CareerSource Florida Board of Directors.
- <u>Stakeholder Engagement Summary Report (careersourceflorida.com)</u> This report is a collection of the findings resulting from various stakeholder

- engagement sessions held in Fall 2022 through Spring 2023. Stakeholders engaged included local workforce development board members and their staff, partners, employers and state leaders.
- Organizational-and-Operational-Research-Report.pdf (careersourceflorida.com)

 This report is a summary of organizational and operational elements gathered from local workforce development board websites, local WIOA plans, and cost allocation plans. It shows a high-level look at the variability in service and offerings among the 24 current local workforce development boards. Because the information in this report was gathered through static sources, it is highly recommended that the vendor for implementation work conduct in-depth interviews with each area to validate, refine and add to the information gathered in this report.

These reports can be used to identify potential system-wide improvements. Additional sources should include the CareerSource Florida professional team, Department of Economic Opportunity's Workforce Services and Finance divisions, the Florida Workforce Development Association, and partners at the Department of Education including the Division of Career and Adult Education, Florida College System, Division of Vocational Rehabilitation, Division of Blind Services, and the Department of Children and Families Economic Self-Sufficiency division.

Organization

Proposed initiatives should be organized within the following matrices:

Category	Description		
Policy	Policy initiatives that are either at the strategic (intent,		
	purpose, goal) or administrative (operations, implementation,		
	and performance/monitoring requirements). Some		
	improvements may only require policies, and some may need		
	to be supported by policies yet be in another category.		
Process	Define processes at either state, regional, or local levels that		
	achieve the objectives in the Workforce Transformation Plan.		
Technology/Tools	Implementation of standard technology or tools at either state		
	or regional levels		

Improvements in the above categories should be identified by their specific impact.

Impact	Description	
Cost Savings	These initiatives will result in cost savings for either the state or local workforce development areas. Specific cost savings	
	should be analyzed and measured for these initiatives.	
Customer experience	These initiatives will result in an improved experience for either job seekers or businesses. The specific improvements	
	should be described.	

Efficiency	Initiatives with this impact will result in efficiencies at either		
	the state or local levels through decreased staff time,		
	removal of unnecessary processes or other areas.		
Performance	The performance impact of any initiative should be identified.		
	Metrics include but are not limited to WIOA performance		
	indicators, letter grades and services to businesses as well		
	as the number of participants served by program or type of		
	service received.		

Initiatives should also be designated a responsible party based on primary responsibility or function. Responsible parties include the CareerSource Florida Professional Team, Department of Economic Opportunity, Local Workforce Development Area, Regional Planning Area, or the REACH Office. Other responsible parties may be designated if appropriate.

Workforce Innovation and Opportunity Act (WIOA) Regional Planning Areas Summary

In February 2023, the CareerSource Florida Board of Directors approved the Reimagining Florida's Workforce System: A Three-Pillar Plan for Transformation action item directing the CareerSource Florida Professional Team to develop recommendations to the Governor for the designation of regional planning areas made up of two or more local workforce development areas to further improve workforce system alignment with larger economic development areas to support economic mobility, growth and prosperity. The Workforce Innovation and Opportunity Act (WIOA) establishes requirements for planning regions, also known as regional planning areas, which are further defined within the 2021 Reimagining Education and Career Help (REACH) Act and revisions enacted in 2023 with the passing of Florida Senate Bill 240, which was signed into law by Governor Ron DeSantis on May 15.

Requirements for Planning Areas

- Regional Planning Areas must include, at a minimum, two contiguous local workforce development areas within Florida.
- Regional Planning Areas may not break up existing local workforce development areas.
- Regional Planning Areas shall have relevant relationships as evidenced by population centers, commuting patterns, industrial composition, location quotients, labor force conditions and geographic boundaries.
- Chief Local Elected Officials (CLEOs) in a new regional planning area MUST participate in the regional planning process that results in the preparation of a regional WIOA plan that provides a description of activities that result in the:
 - Establishment of regional service strategies using cooperative service delivery agreements that include but are not limited to:
 - Consistent eligibility standards and enrollment processes.
 - Common training and coordination of supportive service offerings.
 - Common technology tools and sharing of data within tools outside of Employ Florida.
 - Development and implementation of sector strategies for in-demand sectors or occupations.
 - Collection and analysis of regional labor market data.
 - Coordination of administrative cost arrangements including the pooling of funds for administrative costs.
 - Coordination of supportive services.
 - Coordination of services with regional economic development services and providers.

 Establishment of agreement concerning how the regional planning area will collectively negotiate performance for the local workforce development areas or the planning region.

Source Data for Decision Making

Source data needed to designate a regional planning area may be found in the following reports completed as part of CareerSource Florida's Phase II Alignment Evaluation initiative conducted by Ernst & Young (EY) in September 2022-March 2023.

<u>Future State Options</u> – This report includes multiple options for the realignment of Florida's local workforce development areas. The state workforce development board chose to proceed with the option for twenty-one local workforce development areas. The report additionally includes data-supported options that consist of 16 or 19 local workforce development areas, which may be the basis for regional planning areas.

<u>Background Research and Analysis Report</u> – This report includes all the background data used to develop the options in the Future State Options report. This data may be used to designate regional planning areas beyond the potential new local workforce development area options presented to the state workforce development board in February 2023.

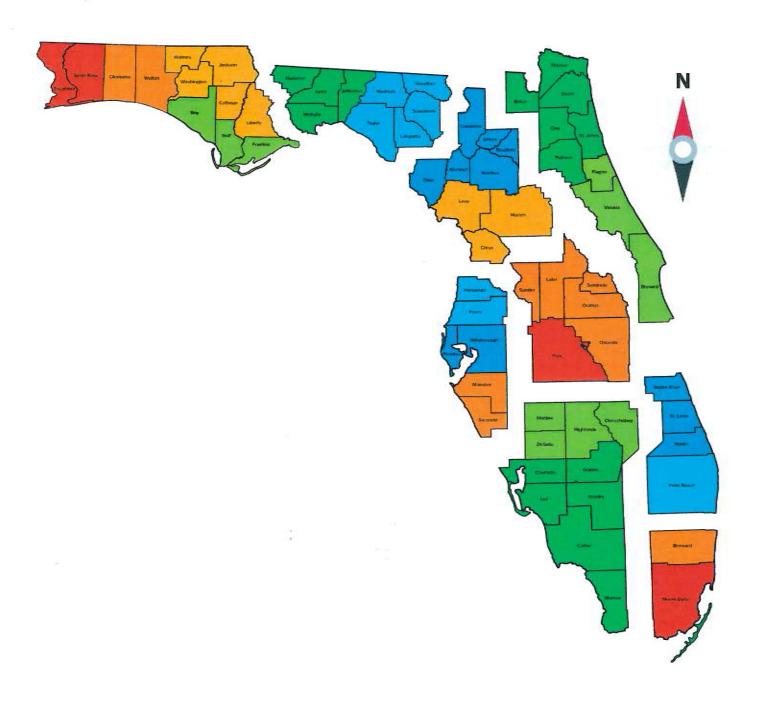
Additional Maps for Consideration – In addition to the options detailed in the Future State Options report, there are existing structures in Florida that may be consulted for future regional planning areas including <u>Florida Regional Planning Councils</u>, <u>Florida Economic Development Regions</u> and <u>Designated Rural Areas of Opportunity</u>.

Next Steps

Below is a draft implementation timeline for designation of Regional Planning Areas.

Date	Event	Description
May 2023	Partners Council Meeting	Notify LWDB CEOs/EDs that Regional Planning Area Policy is being drafted for September 2023 Board Meeting. Provide a summary of what will be in the policy. Share discussion starter maps and foundational data from EY.
Summer 2023	Policy Development/ Implementation Planning	Continued development of policy to incorporate requirements from WIOA, REACH, state workforce development board, Florida Department of Economic Opportunity (DEO). Collaborate with local workforce development board leaders through a stakeholder workgroup. Target regional planning areas identified and impacted areas notified. Will require vendor to assist in identification of regional planning areas.

September 2023 December	Board Meeting Board Meeting	Regional Planning Area Policy presented to state workforce development board for approval. Draft map of planned regional planning areas presented to board with plan for implementation. Request for initial regional planning area designation	
2023	Ü	submitted to state workforce development board for approval and recommendation to Governor. Initial regional planning areas to include local workforce development areas not impacted by consolidation or alignment actions.	
February 2024	Board Meeting	2024-2028 WIOA State Plan presented to state workforce development board for approval prior to submission to USDOL.	
March 2024	WIOA State Plan Submission	Plan submitted for public comment, then to USDOL for review and approval. Initial designated regional planning areas and all 21 newly designated local workforce development areas included in plan.	
April - May 2024	Performance Negotiations	New regional planning areas will negotiate performance as a region in addition to local workforce development area negotiations.	
Fall 2024	Local/Regional Plan Submission	DEO creates local and regional planning instructions per policy and newly designated regional planning areas and local workforce development areas develop plans.	
March 2025	WIOA State Plan Modification Submitted	Additional planning areas designated and included in a WIOA State Plan modification to USDOL.	
March 2026	WIOA Two-Year Modification Submitted	Required two-year modification submitted to USDOL with remaining regional planning areas designated.	
April - May 2026	Performance Negotiations	New regional planning areas will negotiate performance as a region in addition to local workforce development area negotiations.	



	BOARD MEMBE	RSHIP TERMS - March	1 2023	
	WORKFORCE REP(20%)=8 MEMBER	RS (AT 33 TOTAL)		
	SECTOR	NAME	TERM EXPIRES	COUNTY
1	Apprenticeship	Fred Morgan	2029	Marion
2	CBO/ Barriers	Theresa Flick	2029	Citrus
3	CBO/ Barriers	Charles Harris	2026	Marion
4	CBO/Barriers-Vet	Ted Knight	2028	Citrus
5	Labor	Fred Morgan	2029	Marion
6	Labor	Nelson Mathis, Jr	2029	Levy
7	Youth Serving Organization	Jorge Martinez	2027	Marion
8	Youth Serving Organization	Tanya Taylor	2029	Levy
	GOVERNMENT/ EDC 4 SEATS			
9	Economic Development	Joyce Wilson	2026	Levy
10	Economic Development	Kevin Sheilley*	2026	Marion
11	Trans/ Public Housing	Andrea Juraristic*	2027	Marion
12	Voc Rehab	Angie White	2029	All
	EDUCATION 4 SEATS			
13	Education-Adult	Ben Whitehouse	2027	Marion
14	Education-Higher Private	Pete Beasley	2029	Marion
15	Education-Higher Public	Mark Paugh	2026	All
16	Education-School District	Debra Stanley	2028	Citrus
	PRIVATE SECTOR 17 SEATS			
17	Private Sector	Al Jones	2028	Citrus
18	Private Sector	Kevin Cunningham	2026	Citrus
19	Private Sector	Larry White*	2028	Citrus
20	Private Sector	John Murphy	2028	Citrus
21	Private Sector	Staci Bertrand*	2029	Citrus
22	Private Sector	Carl Flanagan	2026	Citrus
23	Private Sector	Arno Proctor	2029	Levy
24	Private Sector	Kim Baxley	2027	Levy
25	Private Sector	John Hemken	2028	Levy
26	Private Sector	Lewrissa Mainwaring	2026	Levy
27	Private Sector	Vacant	2026	Levy
28	Private Sector	Brandon Whiteman	2027	Marion
29	Private Sector	Darlene Goddard	2026	Marion
30	Private Sector	Jeff Chang	2028	Marion
31	Private Sector	Kathy Judkins	2026	Marion
32	Private Sector	Pat Reddish	2027	Marion
33	Private Sector	Equilla Wheeler	2028	Marion

^{*}Nominations Submitted

BOARD MEETING REVISED AGENDA

Wednesday, June 7, 2023 – 11:30 a.m.

College of Central Florida – Marion Campus – Webber Center 3001 SW College Road, Ocala, FL 34474

Join Zoom Meeting: https://us02web.zoom.us/j/83425853236
Conference Line: 1 646 558 8656 Meeting ID: 834 2585 3236

Pages 15 - 16

B. Whiteman /

R. Skinner

Call to Order
Invocation and Pledge of Allegiance
Roll Call
Public Comment
Approval of Minutes, March 8, 2023
B. Whiteman
C. Schnettler
B. Whiteman
Pages 4 - 14
B. Whiteman

PRESENTATION

DEO Annual Performance Review

APPROVAL OF CONTRACTS 2023-2024

Master Contracts Requiring 2/3rds Vote

- 1. Citrus County Chamber of Commerce
- 2. Levy County Schools
- 3. College of Central Florida
- 4. Marion County School Board

Master Contracts Requiring 2/3rds Vote - OJT, CBT, or

Apprenticeship Training Opportunities

- 5. Ancorp
- 6. Key Training Center
- 7. A & M Manufacturing
- 8. Ocala Housing Authority

Contracts Not Requiring 2/3rds Vote

- 9. Ocala Metro Chamber and Economic Partnership
- 10. Eckerd Connects
- 11. Powell and Jones Joint Auditing
- 12. Powell and Jones Subrecipient Monitoring
- 13.CD Staffing
- 14. Region 6 Financial Services Agreement
- 15. Castle Branch

DISCUSSION ITEMS State Update Workforce Transition Workforce Issues that are Important to our Community Financial Disclosure Forms / Annual Conflicts Reminder	Pages 17 - 24	R. Skinner R. Skinner R. Skinner R. Skinner
ACTION ITEMS 2023/2024 Budget FWDA Dues	Pages 25 - 27 Pages 28 - 29	D. French R. Skinner
CONSENT AGENDA		
CEO Contract Review – 5-22-2023, 5/31/2023 CEO Contract Renewal	Page 31 - 36	B. Whiteman
Performance and Monitoring – 5/9/2023 Youth Build Monitoring Report	Page 37	J. Chang
Business and Economic Development – 5/10/2023 No Action Items		P. Beasley
Career Center – 5/18/2023 Training Provider Approvals One Stop Operator Contract Approval (Documented under Executive) Broadband Grant	Page 38 - 40	C. Harris
Marketing and Outreach – 5/24/2023 Top Workplaces	Page 41 - 42	L. Byrnes
Executive Committee – 4/10/2023, 5/31/2023 Area Recertification Direct Service Provider Training Provider Approval Gray Robinson Contract Extension By-Laws Amendment - Term Limits Bank Statement Reconciliation Policy Educational Assistance Policy Teleflex Policy Emergency Paid Sick Leave One Stop Operator Annual Healthcare Renewal Schedule of Operations	Page 43 - 61	B. Whiteman / R. Skinner

Regional Planning Independent Monitoring RFP Workforce Champion 990 Retention Incentives Severance Pay

PROJECT UPDATES

None

MATTERS FROM THE FLOOR

ADJOURNMENT

<u>LUNCH</u>