

College of Central Florida Enterprise Center, Building 42 3003 SW College Rd, Suite 206 Ocala, FL 34474

MARKETING AND OUTREACH COMMITTEE AGENDA

Wednesday, February 21, 2024 - 9:00 a.m.

Zoom Meeting: https://us02web.zoom.us/j/88514644924

Phone No: 1-646-558-8656 (EST) Meeting ID: 885 1464 4924

Call to Order

Roll Call

Approval of Minutes, November 15, 2023

A. Jones

Pages 2 - 3

A. Jones

DISCUSSION ITEMS

State Update

Workforce Issues that are Important to Our Community

What We Do

R. Skinner

R. Skinner

R. Skinner

R. Skinner

PUBLIC COMMENT

ACTION ITEMS

None

PROJECT UPDATES

Event Report Page 7 C. Weaver Marketing and Outreach Report Pages 8 - 17 L. Byrnes

MATTERS FROM THE FLOOR

ADJOURNMENT

2023 – 2024 MEETING SCHEDULE								
Performance/ Monitoring	Business and Economic Development	Career Center	Marketing/ Outreach	Executive	Full Board			
Tuesday, 9:00 am	Wednesday, 9:00 am	Thursday, 9:30 am	Wednesday, 9:00 am	Wednesday, 9:30 am	Wednesday, 11:30 am			
8/15/2023	8/16/2023	8/24/2023	8/30/2023	9/13/2023	9/27/2023	CF Levy		
11/7/2023	11/8/2023	11/16/2023	11/15/2023	12/6/2023	12/13/2023	CF Ocala		
2/6/2024	2/7/2024	2/15/2024	2/21/2024	2/28/2024	3/20/2024	CF Lecanto		
5/7/2024	5/8/2024	5/16/2024	5/22/2024	5/29/2024	6/5/2024	CF Ocala		

OUR VISION STATEMENT

To be known as the number one workforce resource in the state of Florida by providing constructive tools and professional supportive services that are reflected in the quality of our job candidates and meet the needs of the business community.

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CAREERSOURCE CITRUS LEVY MARION Marketing and Outreach Committee

MINUTES

DATE: November 15, 2023

PLACE: College of Central Florida, Enterprise Center

TIME: 9:00 a.m.

MEMBERS PRESENT

MEMBERS ABSENT Kathy Judkins

Al Jones, Chair Carl Flanagan Darlene Goddard John Murphy Kim Baxley Staci Bertrand

OTHER ATTENDEES

Rusty Skinner, CSCLM Dale French, CSCLM Cory Weaver, CSCLM Laura Byrnes, CSCLM Cira Schnettler, CSCLM

CALL TO ORDER

The meeting was called to order by Al Jones, Chair at 9:00 a.m.

ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

APPROVAL OF MINUTES

John Murphy made a motion to approve the minutes from the September 12, 2023, meeting. Staci Bertrand seconded the motion. Motion carried.

DISCUSSION ITEMS

State Update

Rusty Skinner updated the committee on the following items:

CareerSource Florida is beginning the third phase of the alignment process. This
phase will focus on regional challenges with procurement. The regional directors
have made recommendations that they believe will create statewide improvements.
The development of the standardization for products and services will be further
discussed at the December CareerSource Florida meeting.

Workforce Issues that are Important to Our Community

Darlene Goddard stated that she will be attending and participating in the Marion Youth Expo later today. There were no other discussion items.

What We Do

Rusty Skinner explained that to create further community awareness of our services in we will be developing a video for the website that storyboards the different efforts and engagements that we have in the community. John Murphy expressed positive feedback on the idea. Al Jones shared that he is humbled to work with such an engaged staff and board.

PUBLIC COMMENT

None

ACTION ITEMS

None

PROJECT UPDATES

Event Report

On behalf of Cory Weaver, Dale French highlighted items from the Event Report. He noted 10 hiring events have occurred in this program year, with a 40% hire rate. We continue to have an increase in partner job fairs with high levels of participation. He also noted that there are new businesses in the top three hiring events graph. Staci Bertrand asked if we have worked with Dollar Tree with their hiring needs. Dale French said that we have been working with them since 2020 and have a solid partnership.

Disaster Response Outreach

Dale French advised the committee that funding has been received for providing disaster declared municipalities with staff that will assist with disaster related issues, such as clean-up efforts. The funding will provide for up to 12 months of employment for qualified individuals. We currently have placed 3 individuals with the City of Crystal River. We are looking for additional opportunities throughout Citrus and Levy counties.

Marketing and Outreach Report

Laura Byrnes highlighted a variety of events that occurred in the quarter. She noted the new partnership that was recently created with Sun Tran and the City of Ocala.

- Young adults in the youth program participated in a field trip where they learned how to utilize the bus service.
- In the coordination efforts of the recent Paychecks for Patriots event, transportation was identified as a significant barrier for attendance for many veterans. Sun Tran/City of Ocala donated bus tokens to local veterans to encourage participation. The Paychecks for Patriots event was well attended by many veterans. The bus token donations had a significant impact.

MATTERS FROM THE FLOOR

None

ADJOURNMENT

There being no fur	ther business,	the meeting	was adjour	ned at 9:34	a.m.
APPROVED:					

What We Do

Training

Teacher Scholarships - Pathway to Permanent
Creating Connections Broadband Grant
Construction - YouthBuild
Scholarships
Work Based Training
Metrix (online courseware)
Community Work Experience
YouthBuild Grant

Talent Development

Marion County Youth Expo Citrus County Youth Expo Levy County Youth Expo Marion County Youth Job Fair Levy County Youth Job Fair Citrus County Youth Job Fair Talent Pipeline Videos

Special Opportunities

YouthBuild Creating Connections Broadband Program Hurricane Idalia Dislocated Worker Grant Re-entry Program Recovery Program

Targeted Services

Interview preparation by occupation/industry
College Students and Professionals
Veteran Services for Candidates and Employers
Justice Involved and Reentry Candidates- Federal Bonding
Recovery Services
Rapid Response/Outplacement Services

Assistive Technology

Mobile Disaster relief for Hurricane victims

HR Consultation/Services

Reemployment Services and Eligibility Assessment (RESEA)

Ticket to Work - Voc Rehab

Local Realtor Outreach for new residents

Resume Review

Coaching

Referrals

Job Description Development

Hope Florida

Partnerships

Heart of HR/OHRMA

Pathway to Permanent/MCSB

Citrus County Opioid Task Force

Citrus County Workshops

Strong Families

Levy County Resource Fair

Tri-County Long Term Recovery Group

(Hurricane Idalia)

Creating Connections Broadband Program

Marion County Continuum of Care - Resource

and Referral Subcommittee

Marion County Youth Expo

Citrus County Youth Expo

Levy County Youth Expo

Marion County Youth Job Fair

Levy County Youth Job Fair

YouthBuild

Talent Center Workshops

Business Outreach

Zero Hour Life Center

Community Engagement

Mobile Career Centers

Tri-County Job and Resource Fair

Chiefland Watermelon Festival

Lecanto High School Job Fair

Marion County Job Fair

MCPS Resource Fairs

Non-Profit Business Council

Employer Education- Speaking Engagements within community

Marion County High School Career Fairs

Marion County Children's Alliance

Marion County Continuum of Care

United Way - Marion, Citrus, Levy

Levy Disadvantaged Transportation Board

Early Learning Coalition of the Nature Coast

Marion County AHAC

Community Home Project

Early Learning Coalition of Marion County

How We Give Back

United Way Campaign

H.U.G.S./Michele-O-Grams

CitrusAID Cancer Foundation

The Rock

Jessie's Place

Citrus County Education Foundation

Levy County Schools Foundation

Public Education Foundation of Marion County

Another Way of Levy County

Tomorrow's Equestrian

Zero Hour Life Center

School Supply Drive

Food Pantry Drive

Special Olympics

Heart Walk



July 2023 - December 2023 Business Services Events (Onsite, Offsite Virtual)



PY 23 - 24 Individual Events

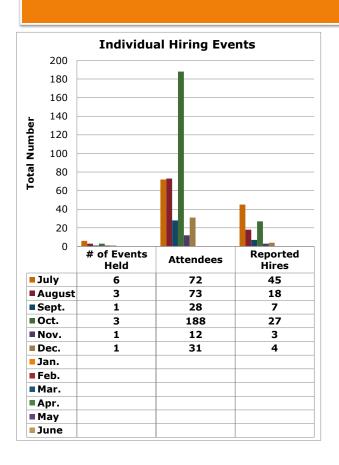
Total Events: 15 Attendees: 404 Reported Hires: 104

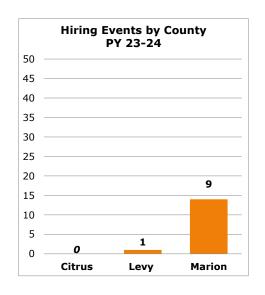
PY 23 - 24 Job Fairs

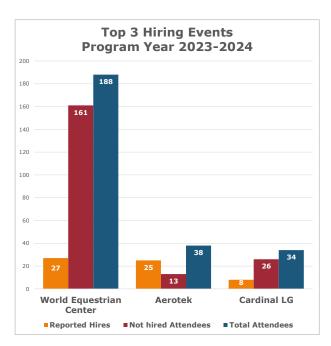
Attendees: 389 Businesses: 65

PY 23-24 Partner Job Fairs

Attendees: 21 Businesses: 18







Other Recruitment Events 10/2023 - 12/2023

Event Date	Event Name	Event Location	County
11/16	Chick-fil-A Ocala	CF Webber Center	Marion
12/18	Green Thumb Industries	14th Street	Marion



OUTREACH UPDATE

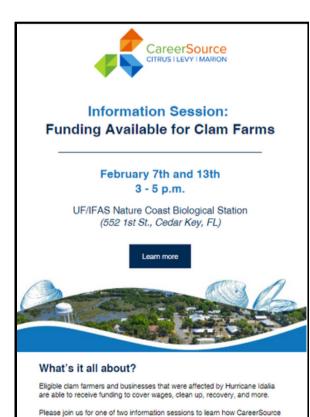
FEB. 21, 2024



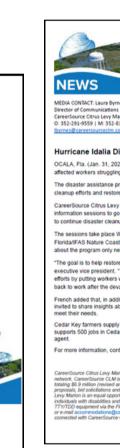


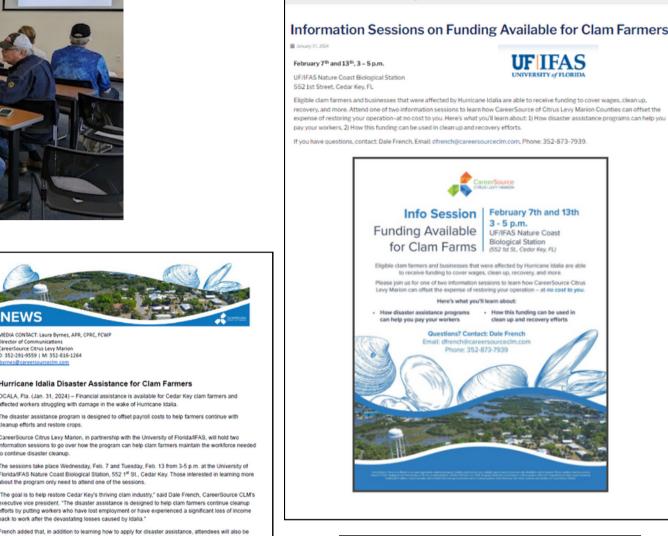






Citrus Levy Marion can offset the expense of restoring your operation at no





Online Resource Guide for Florida Shellfish Aquaculture



ATTENDEESS: 70+

NEWS RELEASE:

Disseminated to 10
targeted outlets and
UF/IFAS, Cedar Key Chamber,
Cedar Key Community Post Group
and Cedar Key Aquaculture Assoc.
[Board, Elected Officials et al]

COVERAGE:

WUFT TV20
Levy Citizen
HardisonInk
352Today
K-Country and Wind FM
UF/IFAS

EMAIL OUTREACH

Sent 161 Targeted Recipients
Open Rate: 49%

CLAM FARMERS DISASTER ASSISTANCE



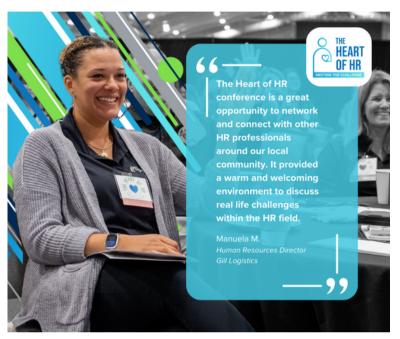


FRIDAY: APRIL 19, 2024

HEART OF HR



Early Bird Tickets On Sale Now! bit.ly/HEARTOFHR24









EARLY BIRD EXTENDED!

THANK YOU TO OUR GOLD SPONSORS





WCLM LIVE BUSINESS SHOWCASE AND CELEBRATION OF SUCCESS PODCAST







FEBRUARY

CDL Job Fair and Senior Services Job Fair

JANUARY

World Equestrian Center

DECEMBER

Green Thumb Industries, Inc.

MARCH (upcoming)

HR Challenges

FEBRUARY

Business Services

JANUARY

Chick-fil-A Part II

DECEMBER

Chick-fil-A Part I









IN THE NEWS

careersourceclm.com/in-the-news



Wanted: Young adults who want to learn trade skills, need help earning

Wanted: Young adults who want to learn trade skills, need help earning

Assistance available for clam farmers Sessions are Feb. 7 and 13

By Laura Byrnes, APR, CPRC, FCWP Director of Communications, CareerSo

By Laura Byrnes, APR, CPRC, FCWP
Director of Communications, CareerSource Citrus Levy Marion
Published Jan. 31, 2024 at 4;30 p.m.

OCALA -- Financial assistance is available for Cedar Key clam farmers and
affected workers struggling with damage in the wake of Hurricane Idalia.

The disaster assistance program is designed to offset payroll costs to help farmers
continue with cleanup efforts and restore crops.

CareerSource Citrus Levy Marion, in partnership with the University of Florida's
Institute of Food and Agricultural Sciences (UF/IFAS) is scheduled to hold two
information sessions to go over how the program can help clam farmers maintain the
workforce needed to continue disaster cleanup.

The sessions take place Wednesday, Feb. 7 and Tuesday, Feb. 13 from 3-5 p.m. at
the UF/IFAS Nature Coast Biological Station, 552 First St., Cedar Key.

Those interested in learning more about the program only need to attend one of
the sessions.

The goal is to help restore Cedar Key's thriving clam industry," said Dale French.

soal is to help restore Cedar Key's thriving clam industry," said Dale French, ce CLM's executive vice president. "The disaster assistance is designed to armers continue cleanup efforts by putting workers who have lost it or have experienced a significant loss of income back to work after the losses caused by Idalia."

dded that, in addition to learning how to apply for disaster assistance, ill also be invited to share insights about wages, what's needed moving d how the program can best meet their needs. sy farmers supply fresh clams nationwide, contributing 120 million clams stry which supports 500 jobs in Cedar Key, according to Leslie Sturmer, iatewide shellfish extension agent.

e information, contact French at 352-840-5771 or 800-434-5627,

ide shellfish extension agent. ormation, contact French at 352-840-5771 or 800-434-5627,

352today

Wanted: Young adults who

help earning a high school

diploma

want to learn trade skills, need

CLM's executive vice president. "The disaster assistance is designed to help clam farmers continue loss of income back to work after the devastating losses caused by Idalia.

French. "This reduction in crop has greatly impacted their bottom lines as the costs of removal are

information sessions to go over how the program can help clam farmers maintain the workforce

of Florida/IFAS Nature Coast Biological Station, 552 fet St. in Cedar Key, Those interested in

Clam farmers to learn about Hurricane Idalia disaster

assistance

f Rosbook XX III Unkedin



lease to pull up anything that remains. He says it takes a lot of work and for little reward after

Region sees 'robust growth' over the year in labor force and employment

CITRUS CHRONICLE

End of holiday hiring affects county jobless rate

By Michael D. Bates Chronicle Reporter Nov 21, 2023 📳 1 min to read

September but up from 3.9 percent one year ago. posted higher rates, at 5.1 percent and 5 percent respectively. Miami-Dade County had the state's lowest inbless rate at 1.6 percent.

Get more from the Citrus County Chronicle

Citrus County had 52.687 workers in October, down 324 compared to September but up 2,951 over the year; there were 2,447 unemployed, 62 fewer than the previous month and 521 more than a year ago.

Rusty Skinner, CEO of CareerSource CLM, said that "in terms of the slight contraction minor fluctuation in the labor market which normally occurs after holiday hiring ends.

"What is notable, however, is the robust growth of our labor force and employment in all three counties since last year. That yearly benchmark shows the comparative strength of the economies in each county."

Nonagricultural jobs in the Homosassa Springs Metropolitan Statistical Area (MSA). which includes all of Citrus County, hit 36,800, an increase of 1,500 jobs (44.2 percent)

over the year, adding 600 jobs over the year, and also posted the fastest annual job growth rate compared to all other metro areas.

To view the entire October jobless report and see how Citrus compared to other

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TO ADOPT

Cedar Key clam farmers could receive payroll cost program



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Financial assistance available for Cedar Key clam farmers impacted by Idalia

Cedar Key clam farmers could receive payroll cost

NOTICE OF INTENT ANNEXATION ORDINANCE

CAREERSOURCE FOCUS OF CHAMBER LUNCH-AND-LEARN



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EARLY BIRD TICKETS **AVAILABLE FOR THE 2024 HEART OF HR CONFERENCE**

ray bird tickets are available through Feb. 34 for the Heart of MR: Meeting the Challenge conference on April 19, which is presented by CaneerSource Citrus Levy Maries and the Ceale Haman Researces SCanagement Association.

The conference will take place from 5 a.m. to 4 p.m. April 19 at the Westd Equestrian Center. 1050 NTF 80th Are., Orale. It WED Senters expects on topics that matter to businesses of every nine and industry ractor, with and simed workplace methrational humorist, best-selling author and world-dass magicine Jon Petz. the percy release point.

Sessions include employee empagement, artificiali intelligence in the workplace,

recruiting tools and incentives, and employee mental health and trailment. The exect is eligible for credits from the Society of Human Barryers Management and Human Barouress Cartification Institute.

Early bird rates are \$178 for all-day across to the empleyees. on April 15 or 5000 to attend the conference plan a reception. with Petz the evening of April 18 Discounted rates for groups of 18 or more are available.

beforesation visit bit 2cc HEARTOPHEROS. For group discounts and/or to learn about sponsorship apportunities, contact Tisha Webber at trysbben@nashpm.rom.



Labor demand outstrips expanding labor market State Park teeming

DAT Bindow Appliers before a Const. I sustain the C

For tickets and recover

SOCIAL MEDIA / DIGITAL STATS

Last 90 days



Total Followers: 2,854



Reach: 18,948

Engagement Rate: 5%

+48 page likes

+63 Follows

Best Post

Reach:

6.8k

Event

boosted







Total Followers: 1,658



Reach: 28,371

Engagement Rate: 2%

+64 page likes +88 Follows

Best Post

Reach:

5.3k

Shares:

22





@CareerSource-Citrus-Levy-Marion

Total Followers: 1,042



Unique Impressions: 5,169

Impressions: 9,942

Engagement Rate: 8.7%

+70 followers



Reach:

570

Clicks:

159





Total Subscribers: 1,890



Open Rate: 27% (Past 60 days)

Click Rate: 3% (Past 60 days)

+323 subscribers

Avg. Rates for the Non-Profit Industry

Open Rate: 25.17%*

Click Rate: 2.79%*

According to Intuit and Mailchimp*

PRYB OPEN HOUSE









ALL STAFF | DEC. 15, 2023
ARTIFICIAL INTELLIGENCE:
ETHICS FOR HR USAGE and
REVIEW OF AI RISKS AND REWARDS





ARTICULATE RISE
JAN. 11, 2024
REGIONAL ELEARNING
TRAINING | CSFV

TRAINING AND BEING TRAINED

