

Targeted Sectors

Citrus, Levy & Marion County Workforce Region

| | | | Current | | 5-Year Forecast | | | | | |
|-------|--|----------|------------------|------------------------------|-----------------|--------|-----------|--------|-----------------|--|
| NAICS | Industry | Employed | Avg Ann Wages | Location Quotient (LQ) | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 23 | Construction | 16,166 | \$51,763 | 1.50 | 7,878 | 2,890 | 4,237 | 751 | 0.9% | |
| 31 | Manufacturing | 11,998 | \$56,496 | 0.83 | 6,742 | 2,470 | 3,702 | 570 | 0.9% | |
| 48 | Transportation and Warehousing | 7,928 | \$50,055 | 0.89 | 5,181 | 1,963 | 2,539 | 678 | 1.7% | |
| 54 | Professional, Scientific, and Technical Services | 6,836 | \$66,146 | 0.52 | 3,387 | 1,163 | 1,709 | 514 | 1.5% | |
| 61 | Educational Services | 12,236 | \$44,537 | 0.86 | 6,401 | 2,879 | 2,986 | 536 | 0.9% | |
| 62 | Health Care and Social Assistance | 27,606 | \$57,823 | 1.06 | 16,117 | 6,720 | 7,237 | 2,160 | 1.5% | |
| | Total - All Industries | 179,637 | \$47,611 | 1.00 | 109,637 | 44,173 | 56,058 | 9,406 | 1.0% | |

Data as of 2023Q3

Note: Figures may not sum due to rounding.

1. All data based upon a four-quarter moving average

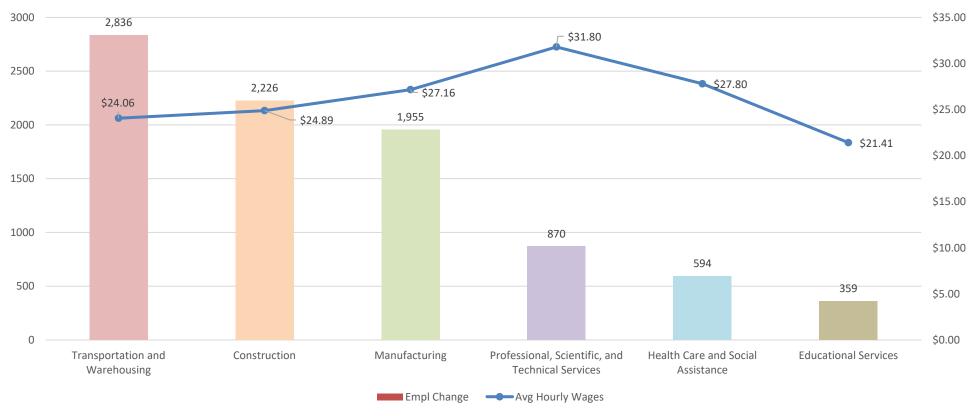
Exits and transfers are approximate estimates based upon occupation separation rates.

Wages and occupation data are as of 2023 provided by the Bureau of labor Statistics and imputed by *Chmura* where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics, forecasts for 2022-2032, adapted for regional growth patterns by *Chmura*.



Employment Change by Sector Last 5 years – CLM Region

Employment Change by Sector Over Time



Data as of 2023Q3

Note: Figures may not sum due to rounding.

1. All data based upon a four-quarter moving average

Exits and transfers are approximate estimates based upon occupation separation rates.

Wages and occupation data are as of 2023 provided by the Bureau of labor Statistics and imputed by *Chmura* where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics, forecasts for 2022-2032, adapted for regional growth patterns by *Chmura*.



| | | Current | | | 5-Year Forecast | | | | | |
|-------|--------------|----------|------------------|------|-----------------|-------|-----------|--------|-----------------|--|
| NAICS | Industry | | | | | | | | | |
| | | Employed | Avg Ann Wages | LQ | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 23 | Construction | 16,166 | \$51,763 | 1.50 | 7,878 | 2,890 | 4,237 | 751 | 0.9% | |

| | Top Construction Occupations by Current Employment | | | | | | | | | | |
|---------|---|-------|---------------|-------|-----------|--------------|--------------|--|--|--|--|
| | | | Current | | 5 | -Year Demand | | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | | | | |
| 47-2061 | Construction Laborers | 2,187 | \$37,000 | 405 | 579 | 138 | 1,123 | | | | |
| 47-2031 | Carpenters | 1,350 | \$45,600 | 246 | 331 | 61 | . 638 | | | | |
| 47-1011 | First-Line Supervisors of Construction Trades and Extraction Workers | 1,109 | \$65,600 | 192 | 262 | 60 | 514 | | | | |
| 47-2111 | Electricians | 738 | \$48,700 | 131 | 215 | 60 | 406 | | | | |
| 11-9021 | Construction Managers | 712 | \$109,100 | 94 | 169 | 44 | 307 | | | | |
| 47-2181 | Roofers | 626 | \$42,100 | 89 | 161 | . 32 | 282 | | | | |
| 47-2141 | Painters, Construction and Maintenance | 614 | \$38,000 | 109 | 138 | 29 | 276 | | | | |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters | 579 | \$46,200 | 97 | 164 | 30 | 291 | | | | |
| 49-9021 | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 539 | \$46,700 | 89 | 150 | 40 | 279 | | | | |
| 43-9061 | Office Clerks, General | 503 | \$43,300 | 151 | 148 | -3 | 296 | | | | |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators | 500 | \$42,200 | 87 | 132 | 29 | 248 | | | | |
| 11-1021 | General and Operations Managers | 374 | \$108,400 | 49 | 105 | 18 | 172 | | | | |
| 47-2051 | Cement Masons and Concrete Finishers | 318 | \$43,700 | 41 | 79 | e | 125 | | | | |
| 13-1082 | Project Management Specialists | 295 | \$80,500 | 35 | 71 | 14 | 120 | | | | |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 286 | \$46,400 | 93 | 73 | С | 166 | | | | |



| | | Current | | | 5-Year Forecast | | | | | |
|-------|---------------|----------|------------------|------|-----------------|-------|-----------|--------|-----------------|--|
| NAICS | Industry | | | | | | | | | |
| | | Employed | Avg Ann Wages | LQ | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 31 | Manufacturing | 11,998 | \$56,496 | 0.83 | 6,742 | 2,470 | 3,702 | 570 | 0.9% | |

| Top Manufacturing Occupations by Current Employment | | | | | | | | | | |
|---|--|-------|---------------|-------|-----------|--------------|---------------------|--|--|--|
| | | | Current | | | -Year Demand | l | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | | | |
| 51-2092 | Team Assemblers | 1,316 | \$37,500 | 277 | 513 | 29 | 819 | | | |
| 51-1011 | First-Line Supervisors of Production and Operating Workers | 433 | \$61,700 | 82 | 127 | 21 | 230 | | | |
| 51-4121 | Welders, Cutters, Solderers, and Brazers | 425 | \$43,500 | 67 | 148 | 25 | 240 | | | |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 310 | \$48,600 | 73 | 96 | 15 | 183 | | | |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 274 | \$34,800 | 70 | 117 | 17 | 204 | | | |
| 41-4012 | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 270 | \$69,300 | 47 | 79 | 16 | 5 142 | | | |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers | 246 | \$43,100 | 54 | 92 | 9 | 155 | | | |
| 11-1021 | General and Operations Managers | 230 | \$119,400 | 30 | 66 | 13 | 109 | | | |
| 51-2051 | Fiberglass Laminators and Fabricators | 205 | \$38,900 | 43 | 65 | 2 | 110 | | | |
| 17-2112 | Industrial Engineers | 191 | \$95,200 | 25 | 31 | 20 | 77 | | | |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 188 | \$39,100 | 39 | 57 | 1 | 98 | | | |
| 51-4041 | Machinists | 188 | \$46,200 | 40 | 56 | 10 | 106 | | | |
| 43-9061 | Office Clerks, General | 175 | \$41,200 | 53 | 52 | 1 | 106 | | | |
| 49-9071 | Maintenance and Repair Workers, General | 171 | \$45,100 | 40 | 42 | 11 | 92 | | | |
| 51-2099 | Assemblers and Fabricators, All Other | 170 | \$39,300 | 36 | 66 | | 106 | | | |



| | | Current | | | 5-Year Forecast | | | | | |
|-------|--------------------------------|----------|------------------|------|-----------------|-------|-----------|--------|-----------------|--|
| NAICS | Industry | | | | | | | | | |
| | | Employed | Avg Ann Wages | LQ | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 48 | Transportation and Warehousing | 7,928 | \$50,055 | 0.89 | 5,181 | 1,963 | 2,539 | 678 | 1.7% | |

| | Top Transportation and Warehousing Occupations by Current Employment | | | | | | | | | | |
|---------|--|-------|-------------------|-------|-----------|--------------|---------------------|--|--|--|--|
| | | | Current | | 5 | -Year Demand | | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | | | | |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 1,732 | \$49,600 | 416 | 545 | 124 | 1,084 | | | | |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand | 1,032 | \$35,600 | 274 | 463 | 117 | 854 | | | | |
| 53-3033 | Light Truck Drivers | 948 | \$52,500 | 244 | 320 | 145 | 709 | | | | |
| 53-7065 | Stockers and Order Fillers | 601 | \$37,400 | 200 | 316 | 48 | 565 | | | | |
| 43-5052 | Postal Service Mail Carriers | 408 | \$57,900 | 85 | 70 | 4 | 159 | | | | |
| 53-7051 | Industrial Truck and Tractor Operators | 312 | \$40,600 | 54 | 107 | 25 | 186 | | | | |
| 53-1047 | First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors | 221 | \$59,400 | 41 | 79 | 24 | 144 | | | | |
| 43-5071 | Shipping, Receiving, and Inventory Clerks | 159 | \$40,900 | 34 | 50 | 8 | 93 | | | | |
| 43-5021 | Couriers and Messengers | 154 | \$35,300 | 39 | 47 | 7 | 92 | | | | |
| 43-5053 | Postal Service Mail Sorters, Processors, and Processing Machine Operators | 146 | \$50,800 | 38 | 25 | -2 | 61 | | | | |
| 53-3054 | Taxi Drivers | 115 | \$32 <i>,</i> 500 | 33 | 31 | 17 | 81 | | | | |
| 53-7064 | Packers and Packagers, Hand | 105 | \$29,000 | 33 | 46 | 6 | 86 | | | | |
| 43-9061 | Office Clerks, General | 104 | \$41,200 | 32 | 32 | 3 | 67 | | | | |
| 43-4051 | Customer Service Representatives | 103 | \$41,400 | 30 | 42 | ϵ | 79 | | | | |
| 11-1021 | General and Operations Managers | 97 | \$100,900 | 13 | 28 | g | 50 | | | | |



| | | | Current | | | 5-Year Forecast | | | | | |
|---|-------|--|----------|----------|------|-----------------|-------|-----------|--------|--------|--|
| | NAICS | Industry | | | | | | | | _ | |
| | | | | Avg Ann | | Total | | | | Ann % | |
| ı | | | Employed | Wages | LQ | Demand | Exits | Transfers | Growth | Growth | |
| | 54 | Professional, Scientific, and Technical Services | 6,836 | \$66,146 | 0.52 | 3,387 | 1,163 | 1,709 | 514 | 1.5% | |

| Top Professional Occupations by Current Employment | | | | | | | | | | |
|--|--|------|---------------|---------------|-----------|-------------|---------------------|--|--|--|
| | | | Current | 5-Year Demand | | | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | | | |
| 23-1011 | Lawyers | 410 | \$108,300 | 51 | 33 | 34 | . 117 | | | |
| 13-2011 | Accountants and Auditors | 403 | \$81,400 | 66 | 95 | 22 | 182 | | | |
| 11-9199 | Managers, All Other | 348 | \$87,600 | 57 | 77 | 18 | 151 | | | |
| 13-1111 | Management Analysts | 304 | \$92,800 | 55 | 75 | 23 | 153 | | | |
| 29-2056 | Veterinary Technologists and Technicians | 286 | \$37,000 | 55 | 91 | 41 | 187 | | | |
| 31-9096 | Veterinary Assistants and Laboratory Animal Caretakers | 238 | \$32,600 | 84 | 177 | 35 | 295 | | | |
| 23-2011 | Paralegals and Legal Assistants | 225 | \$48,100 | 45 | 75 | 14 | 134 | | | |
| 43-4171 | Receptionists and Information Clerks | 188 | \$32,000 | 63 | 70 | 13 | 146 | | | |
| 29-1131 | Veterinarians | 188 | \$102,200 | 24 | 11 | 26 | 61 | | | |
| 15-1252 | Software Developers | 169 | \$113,100 | 16 | 35 | 27 | 78 | | | |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 157 | \$45,600 | 52 | 41 | 3 | 96 | | | |
| 11-1021 | General and Operations Managers | 150 | \$140,600 | 20 | 44 | 13 | 78 | | | |
| 43-9061 | Office Clerks, General | 143 | \$40,700 | 44 | 44 | 4 | . 92 | | | |
| 13-1161 | Market Research Analysts and Marketing Specialists | 140 | \$64,300 | 24 | 44 | 13 | 81 | | | |
| 43-4051 | Customer Service Representatives | 121 | \$39,400 | 36 | 50 | 6 | 91 | | | |



| | | Current | | | 5-Year Forecast | | | | | |
|-------|----------------------|----------|------------------|------|-----------------|-------|-----------|--------|-----------------|--|
| NAICS | Industry | | | | | | | | | |
| | | Employed | Avg Ann Wages | LQ | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 61 | Educational Services | 12,236 | \$44,537 | 0.86 | 6,401 | 2,879 | 2,986 | 536 | 0.9% | |

| | Top Educational Occupations by Current Employment | | | | | | | | | | |
|---------|---|-------|---------------|-------|-----------|--------------|--------------|--|--|--|--|
| | | | Current | | 5 | -Year Demand | | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | | | | |
| 25-2021 | Elementary School Teachers, Except Special Education | 1,763 | \$64,100 | 313 | 304 | 85 | 702 | | | | |
| 25-2031 | Secondary School Teachers, Except Special and Career/Technical Education | 1,266 | \$67,000 | 192 | 212 | 62 | 466 | | | | |
| 25-9045 | Teaching Assistants, Except Postsecondary | 1,077 | \$30,100 | 321 | 332 | 50 | 703 | | | | |
| 25-2022 | Middle School Teachers, Except Special and Career/Technical Education | 875 | \$64,200 | 156 | 151 | 42 | 349 | | | | |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 407 | \$30,000 | 148 | 148 | 17 | 313 | | | | |
| 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 345 | \$37,200 | 98 | 89 | -11 | 176 | | | | |
| 11-9032 | Education Administrators, Kindergarten through Secondary | 339 | \$91,800 | 48 | 67 | 17 | 132 | | | | |
| 25-3031 | Substitute Teachers, Short-Term | 327 | \$35,300 | 108 | 99 | 23 | 230 | | | | |
| 21-1012 | Educational, Guidance, and Career Counselors and Advisors | 316 | \$58,300 | 50 | 66 | 17 | 133 | | | | |
| 53-3051 | Bus Drivers, School | 281 | \$35,000 | 155 | 67 | 13 | 235 | | | | |
| 43-9061 | Office Clerks, General | 227 | \$39,900 | 68 | 67 | -1 | 134 | | | | |
| 25-2058 | Special Education Teachers, Secondary School | 219 | \$70,100 | 38 | 38 | 10 | 86 | | | | |
| 25-2012 | Kindergarten Teachers, Except Special Education | 219 | \$64,600 | 53 | 68 | 10 | 130 | | | | |
| 25-2052 | Special Education Teachers, Kindergarten and Elementary School | 207 | \$62,500 | 36 | 36 | 9 | 81 | | | | |
| 25-3021 | Self-Enrichment Teachers | 168 | \$38,400 | 55 | 50 | 9 | 114 | | | | |



| | | Current | | | 5-Year Forecast | | | | | |
|-------|-----------------------------------|----------|------------------|------|-----------------|-------|-----------|--------|-----------------|--|
| NAICS | Industry | | | | | | | | | |
| | | Employed | Avg Ann Wages | LQ | Total Demand | Exits | Transfers | Growth | Ann % Growth | |
| 62 | Health Care and Social Assistance | 27,606 | \$57,823 | 1.06 | 16,117 | 6,720 | 7,237 | 2,160 | 1.5% | |

| Top Healthcare Occupations by Current Employment | | | | | | | | |
|--|---|-------|---------------|---------------|-----------|-------------|---------------------|--|
| | | | Current | 5-Year Demand | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | |
| 29-1141 | Registered Nurses | 3,101 | \$76,800 | 543 | 345 | 202 | 1,089 | |
| 31-1131 | Nursing Assistants | 2,048 | \$32,200 | 675 | 836 | 103 | 1,614 | |
| 31-1122 | Personal Care Aides | 1,793 | \$28,100 | 739 | 649 | 234 | 1,621 | |
| 31-9092 | Medical Assistants | 1,202 | \$36,500 | 310 | 528 | 130 | 969 | |
| 43-6013 | Medical Secretaries and Administrative Assistants | 1,171 | \$35,500 | 330 | 318 | 81 | 728 | |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 814 | \$52,400 | 175 | 149 | 43 | 367 | |
| 43-4171 | Receptionists and Information Clerks | 744 | \$33,000 | 250 | 277 | 51 | 578 | |
| 39-9011 | Childcare Workers | 660 | \$28,400 | 243 | 314 | 16 | 574 | |
| 31-1121 | Home Health Aides | 636 | \$28,100 | 191 | 205 | 83 | 479 | |
| 11-9111 | Medical and Health Services Managers | 548 | \$115,200 | 89 | 130 | 96 | 315 | |
| 43-9061 | Office Clerks, General | 448 | \$38,900 | 137 | 135 | 9 | 281 | |
| 29-1229 | Physicians, All Other | 434 | \$311,700 | 46 | 14 | 25 | 84 | |
| 25-2011 | Preschool Teachers, Except Special Education | 414 | \$33,000 | 101 | 130 | 27 | 258 | |
| 31-9091 | Dental Assistants | 398 | \$44,100 | 120 | 173 | 31 | 323 | |
| 29-1171 | Nurse Practitioners | 368 | \$107,200 | 52 | 52 | 110 | 213 | |



Industry/Occupation Mix Historic Sector - Agriculture

| | | Current | | | 5-yr History | 5-Year Forecast | | | | | |
|-------|-------------|----------|----------|------|--------------|-----------------|-------|-----------|--------|--------|--|
| NAICS | Industry | | | | | | | | | | |
| | | | Avg Ann | | Empl | Total | | | | Ann % | |
| | | Employed | Wages | LQ | Change | Demand | Exits | Transfers | Growth | Growth | |
| 11 | Agriculture | 4,619 | \$33,433 | 2.03 | -338 | 2,943 | 1,359 | 1,436 | 148 | 0.6% | |

| Top Agriculture Occupations by Current Employment | | | | | | | | |
|---|--|-------|---------------|---------------|-----------|-------------|--------------|--|
| | | | Current | 5-Year Demand | | | | |
| soc | Occupation | Empl | Avg Ann Wages | Exits | Transfers | Empl Growth | Total Demand | |
| 11-9013 | Farmers, Ranchers, and Other Agricultural Managers | 1,874 | \$81,200 | 662 | 312 | 15 | 990 | |
| 45-2093 | Farmworkers, Farm, Ranch, and Aquacultural Animals | 541 | \$34,700 | 159 | 251 | 15 | 425 | |
| 45-2092 | Farmworkers and Laborers, Crop, Nursery, and Greenhouse | 349 | \$28,900 | 102 | 161 | 9 | 272 | |
| 37-3011 | Landscaping and Groundskeeping Workers | 191 | \$30,900 | 50 | 79 | 11 | 140 | |
| 11-9199 | Managers, All Other | 189 | \$95,400 | 31 | 41 | 8 | 80 | |
| 39-2011 | Animal Trainers | 174 | \$51,200 | 44 | 92 | 23 | 159 | |
| 39-2021 | Animal Caretakers | 124 | \$32,800 | 43 | 76 | 9 | 128 | |
| 11-1011 | Chief Executives | 101 | \$211,400 | 16 | 18 | 3 | 37 | |
| 45-1011 | First-Line Supervisors of Farming, Fishing, and Forestry Workers | 93 | \$55,900 | 25 | 38 | 4 | 68 | |
| 45-4022 | Logging Equipment Operators | 72 | \$49,900 | 18 | 34 | 1 | 54 | |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers | 60 | \$47,300 | 14 | 18 | 2 | 35 | |
| 11-9171 | Funeral Home Managers | 51 | \$76,800 | 8 | 11 | 3 | 23 | |
| 45-3031 | Fishing and Hunting Workers | 50 | n/a | 13 | 20 | 1 | 34 | |
| 45-2091 | Agricultural Equipment Operators | 47 | \$36,100 | 14 | 23 | 4 | 41 | |
| 43-9061 | Office Clerks, General | 42 | \$39,100 | 13 | 12 | 0 | 25 | |