

CareerSource Citrus Levy Marion 2703 NE 14th St. Ocala. FL 34470

MARKETING AND OUTREACH COMMITTEE AGENDA

Wednesday, August 21, 2024 – 9:00 a.m.

Zoom Meeting: https://us02web.zoom.us/j/87035880275

Phone No: 1-646-558-8656 (EST) Meeting ID: 870 3588 0275

Call to Order

Roll Call

Approval of Minutes, May 22, 2024

DISCUSSION ITEMS

State Update

Workforce Issues that are Important to Our Community

R. Skinner
R. Skinner
C. Weaver

PUBLIC COMMENT

ACTION ITEMS

None

PROJECT UPDATES

Event Report Page 4 C. Weaver Marketing and Outreach Report Pages 5 - 17 L. Byrnes

MATTERS FROM THE FLOOR

ADJOURNMENT

2024 – 2025 MEETING SCHEDULE									
Performance/ Monitoring	Business and Economic Development	Marketing / Outreach	Career Center	Education and Industry Consortium	Executive	Full	Board		
Tuesday 9:00 am	Wednesday 9:00 am	Wednesday 9:00 am	Thursday 9:30 am	Thursday 9:00 am	Wednesday 9:30 am	Wednesday, 11:30 am			
8/13/2024	8/14/2024	8/21/2024	8/15/2024	8/29/2024	8/28/2024	9/4/2024	CF Levy		
11/12/2024	11/6/2024	11/13/2024	11/7/2024	11/14/2024	11/20/2024	12/11/2024	CF Ocala		
2/4/2025	2/5/2025	2/12/2025	2/20/2025	2/6/2025	2/26/2025	3/12/2025	CF Lecanto		
5/6/2025	5/7/2025	5/14/2025	5/15/2025	5/8/2025	5/28/2025	6/4/2025	CF Ocala		

OUR VISION STATEMENT

To be known as the number one workforce resource in the state of Florida by providing constructive tools and professional supportive services that are reflected in the quality of our job candidates and meet the needs of the business community.



CAREERSOURCE CITRUS LEVY MARION Marketing and Outreach Committee

MINUTES

DATE: May 22, 2024

PLACE: 2703 NE 14th Street, Ocala, FL 34470

TIME: 9:00 a.m.

MEMBERS PRESENT MEMBERS ABSENT

Al Jones, Chair Kim Baxley
Darlene Goddard
Kathy Judkins

OTHER ATTENDEES

John Murphy Staci Bertrand

Rusty Skinner, CSCLM
Dale French, CSCLM
Cory Weaver, CSCLM
Laura Byrnes, CSCLM

Cira Schnettler, CSCLM

CALL TO ORDER

The meeting was called to order by Al Jones, Chair at 9:04 a.m.

ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

APPROVAL OF MINUTES

Staci Bertrand made a motion to approve the minutes from the February 21, 2024, meeting. Darlene Goddard seconded the motion. Motion carried.

DISCUSSION ITEMS

State Update

Rusty Skinner updated the committee on the following items:

- The State invited local boards to volunteer to be in the next phase of regional planning. A letter of intent was sent yesterday informing the State of our interest to volunteer. We have been notified that our regional plan request was accepted. We will begin implementation starting July 1.
- Annual State monitoring was conducted last week. We are in review of the identified issues. Overall, the monitoring was a success.

Workforce Issues that are Important to Our Community

There were no items presented.

PUBLIC COMMENT

None

ACTION ITEMS

None

PROJECT UPDATES

Event Report

Cory Weaver highlighted items from the Event Report. She noted increased attendance at hiring events and job fairs. This is a shift happening in workforce trends that will be watched going forward. The Marion County Youth Job Fair had record attendance with 249 young adults attending. The Citrus County Youth Job Fair was also well attended. Our next events will include general job fairs.

Marketing and Outreach Report

Laura Byrnes highlighted a variety of marketing activities that occurred in the quarter. She noted the below:

- The What We Do brochure highlighting all aspects of our business will be in print as well as digital on our website.
- There has been very good reach and engagement on our social media platforms.
 An intern has joined the Communications team. They will be learning about and assisting with social media management.
- The Heart of HR Conference was very successful.
- Committee members were welcomed to join the Phoenix Rising youth graduation on June 27.

MATTERS FROM THE FLOOR

Staci Bertrand shared that Duke Energy will be hosting and sponsoring a pilot program called Power in the Community at Forest Middle and High School. The program will be focused on utility-based AI exploration. There will also be a Youth Energy Academy held in July.

ADJOURNMENT

There being no further business, the meeting was adjourned at 9:40 a.m.

July 2023- June 2024 Business Services Events (Onsite, Offsite Virtual)



PY 23 - 24 Individual Events

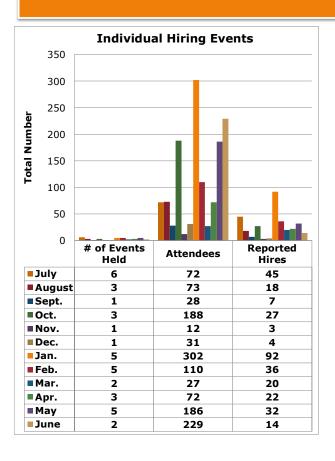
Total Events: 37 Attendees: 1330 Reported Hires: 320

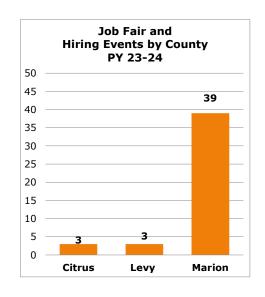
PY 23 - 24 Job Fairs

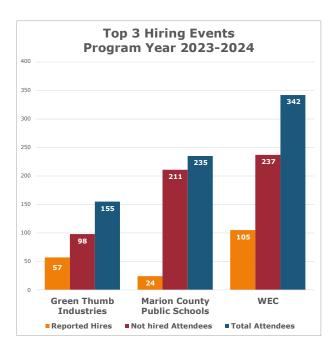
Attendees: 846 Businesses: 135

PY 23-24 Partner Job Fairs

Attendees: 21 Businesses: 18







Other Individual Hiring Events 4/2024 - 6/2024

Event Date	Event Name	Event Location	County
4/10	VIP Care Hiring Event	One Health Center	Marion
4/25	Florida Department of Corrections Hiring Event	Marion Correctional	Marion
5/1	Coke Florida Hiring Event	14th Street	Marion
5/15	CSL Plasma Hiring Event	14th Street	Marion
5/21	RealTruck Hiring Event	RealTruck	Marion
5/30	Early Learning Coalition Hiring Event	Early Learning Coalition	Marion
6/25	Citrus Government Hiring Event	Citrus Government Complex	Citrus



OUTREACH HIGHLIGHTS

COMMUNICATIONS AND MARKETING | AUG. 21, 2024





PROGRAMMATIC & DOMINANT DISPLAY

Reach target audience anytime, anywhere, on any device, based on their online interests and behaviors

SEARCH RETARGETING

Reach target audience based on their keyword searches

GEOFENCING

Custom polygons around frequently visited locations

EMAIL OUTREACH

Custom emails delivered and redeployed to 18-24-year- olds and those 40+ to reach parents and grandparents

DIGITAL & PRINT

Banner display ads as well as traditional

EARNED MEDIA Feature story and column











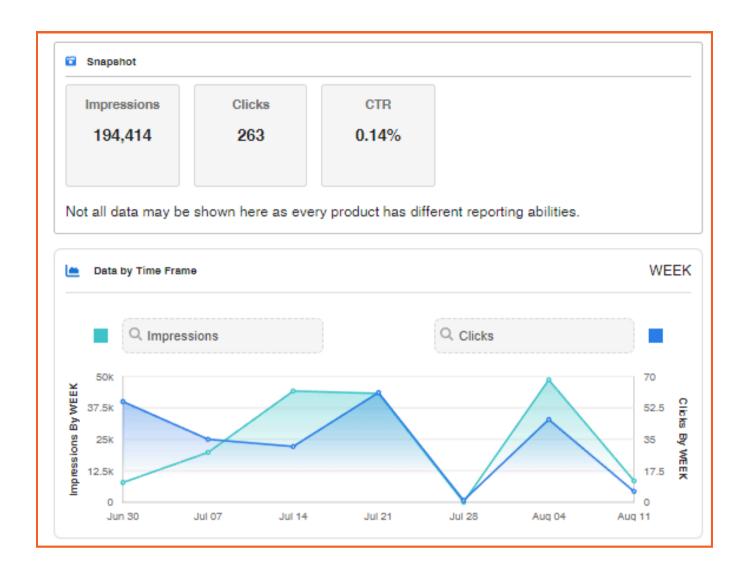
Train Today,

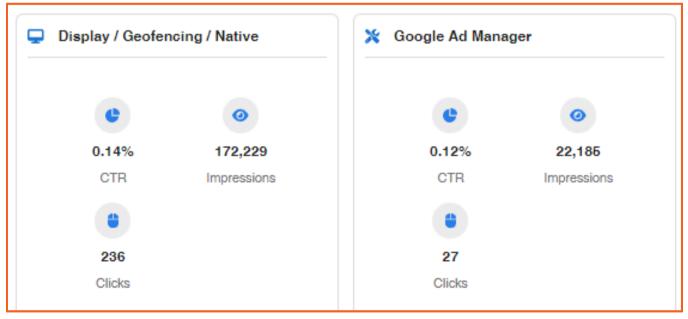
Succeed Tomorrow

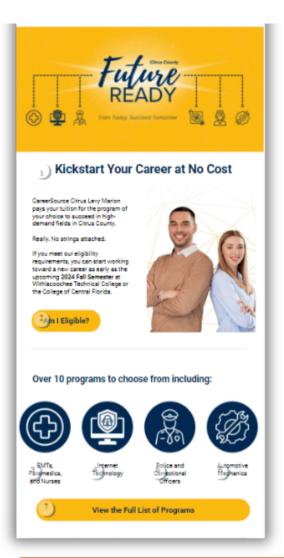
ENROLL!



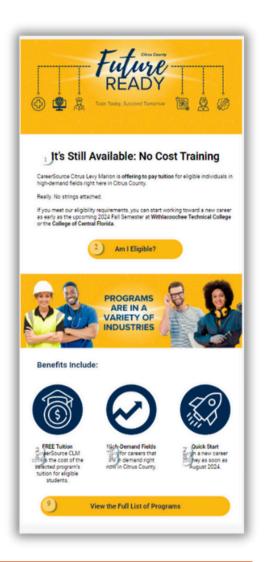














OPINION: How to bring civility back to politics

Republicans to hear Jeff Kinnard speak

Inverness gives OK to two requests

ions: July 22 at Coastal in your and July 25 at Citrus Extension: Community education hub

From left: Judy Zumwalt, Marguerite Beckford and Melynda Alc of the native plant garden behind the Citrus County Extension

Becoming 'Future Ready' with free tuition in some programs Income-eligible persons could qualify for targeted 'high-wage, in-demand' occupation programs

Becoming 'Future Ready' with free tuition in some programs

Income-eligible persons could qualify for targeted 'high-wage, in-demand' occupation programs

targeted high-wage, in-demand Chroricle Reporter occupation programs at Withlacoochec Technical College or the chool and also not working, the College of Central Florida.

Although the Future Ready product on the choice of the

CareerSource
And these occupations are diverse – EMT and paramedics, computer cyber security, HVAC mechanic and installer, medical

Atthough the Future Ready profuture may not look promising —
until now.

CareerSource Citrus Levy Marion, with its Future Ready program, offers free tuition for income-cligible persons who want

Right now, there are at least

Atthough the Future Ready proout have to move away for a job,
driver, medical records, medical
fectors, medica local educational training in 30 training programs for high- either in Citrus County or within a

of Citrus County who meet they're now trained for. (CF).

in the following the following

com/targeted-occupations.

After completion, Future Keep in mind: Fall class-Ready participants will be es begin Aug. 7 at Withlaassisted by CareerSource coochee Technical College The Future Ready pro- career coaches who will (WTC) and Aug. 15 at the gram is open to residents help them find jobs that College of Central Florida

the low-income require- For more information Visit the CareerSource

Business

Would you take a pay cut to work at a pet-friendly job?

Future Ready: Helping 'opportunity youth' unlock potential

BUSINESS DIGEST







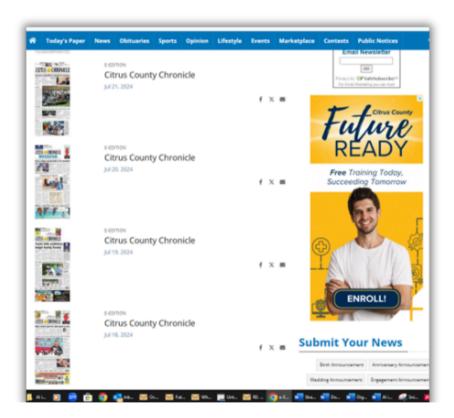




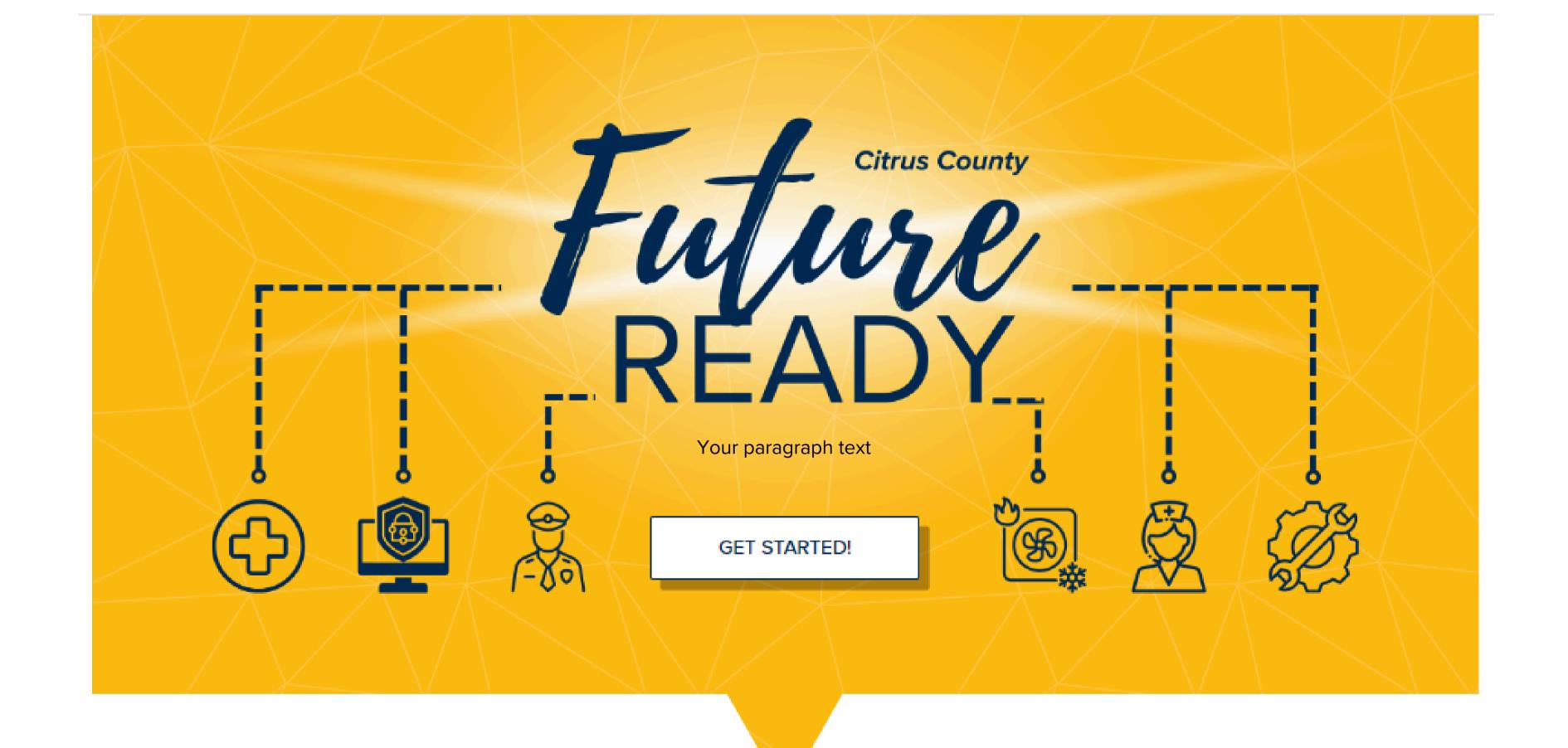








FUTURE READY PLACED MEDIA



Talent & Connection

Virtual recruiting opportunity that showcases top
Information Technology graduates who are ready for hire

Talent Connection is presented by the Talent Center in partnership with the College of Central Florida

Wednesday, Sept. 18 beginning at 10 a.m.





SUMMER JOB FAIR















UPCOMING

CITRUS COUNTY JOB FAIR

- **■** TUESDAY, AUG. 27 | 3 5 P.M.
- COLLEGE OF CENTRAL FLORIDA
 CITRUS CAMPUS

3800 S. LECANTO HIGHWAY





MARION COUNTY JOB FAIR

Wednesday, Sept. 25 | 3 - 5 p.m.

College of Central Florida Klein Center

3001 SW College Rd, Ocala, FL 34474

WCLM LIVE BUSINESS SHOWCASE





JUNE AutoZone [1,900+ Plays]



JULY Summer Job Fair Community Home Project [697 Plays]



IN THE NEWS

careersourceclm.com/in-the-news

[8 Releases | 27 News Features]















Riverland News gazette curry CHRONICLE







Businesses showcasing opportunities at area summer job fair

SPECIAL TO THE RIVERLAND Champion Manufacturing

who believe their employ- ty Manufacturing, Florida ment prospects are luke- Department of Correctors warm at best. That's because HCA Horida Ocala Hospithose prospects are set to tal, Hilton Ocala, Kids Cen heat up at the summer job tral, Marion County Board fair from 5-7 p.m. Tuesday, of County Commissioners, July 23, at Howard Acade- Native Construction Group my Community Center. 306 LLC., Owens Corning, NW Seventh Ave., Building Quad Narse, Ring Power 3, in Ocala. CAT, Sonic Drive In, and

CareerSource Citrus Levy Representatives from Ca Marion in collaboration with neerSource CLM will also

SUMMERJOBEAIR.

Chick Fil-A Ocala, City Summertime doesn't have of Ocala, Empath Hospiebe burnmer time for those of Marion County, Fideli The job fair is hosted by World Equestrian Center.

the Marion County Hospital be on hand to assist attend-District and its Community ees with applications and Home Project in partnership other services. with Marion County Public Prior to attending the

Schools. event, job seekers are en The event is free and couraged to complete a ful open to residents of Citrus, registration at EmployFlor Levy or Marion counties. ida.com or update an exist-Those planning to attend are ing registration. Participant register at bit.ly/ are also encouraged to dres professionally, bring printed "This job fair is ideal for copies of a current resume anyone looking for good, and be prepared to discuss

Looking for work? Attenfair today

By Sofila Shcherbakova July 23, 2024 8:57 am



Bootcamp for free broadband infrastructure training set

with the College of Central Columbia counties located nician training.

Plorida to offer free broadin Northwest Florida."

"FOA is the largest proloss program.

"CareerSource CLM ad"CareerSource CLM ad"CareerSour

STAFF REPORT

70,000 residents and busi- by BDI DataLynk, a stannesses in Levy. Dixie, dards-based company oflease, funding for Creating certifications – fiber optic
said.

CHIEFLAND — CareerGlichrist, Suwance, Union. fering Fiber Optic AssoConnections comes from a technician fiber optic specIn addition to the upSource Circus Levy Marion
Lafayette, Hamilton, Tayciation (FOA) sanctioned \$1.73 million grant that is cialist in testing and maincoming June class, two

Future Ready: Helping 'opportunity youth' unlock potential

has once again partnered lor, Madison, Jefferson and fiber optics network tech- part of the federal Building tenance, and fiber optics Creating Connections

in Levy County as well as certified Fiber Optics in Michele Schutze, Career-covers a wide variety of in earolling in the program Nosject. In Levy County as well as certained Pines County in According to a Career any of the other identified structor. The release states Source CLM's broadband training options, also pro- or learning more are asked Source news release, Cre- counties.

Rauch spent 30 years with great coordinator, said that vides wrap-around sup- to glease call 800-434. Source news release, Cre-counties.

Rauch spent 30 years with grant coordinator, said that vides emp-around sup- to please call non-43+ ating Connections 'is de-training for the peop-Verizon Communications, students can earn there portive services such as 1088, ext. 4206 or email signed to boost fiber-optic ect starts. Monday, June retiring as manager of Net-stackable and transportable travel assistance, uniforms, broadband@careersource.

County and other rural Wilkinson Levy Campus, news release said, which also covers two other counties in need of highspeed internet through the (north of Chiefland), and be Tom Rauch, an FOA regions," the news release program, Schulze said.

"The program, which counties who are interested."

Jobless rates rise in Citrus-Levy- Marion region

Summer job fair in Ocala promises to provide a variety of employment opportunities





OCALA, FL (352today.com) - You can find out about jobs available at more than a dozen employers during an upcoming job fair.

CareerSource Citrus Levy Marion (CLM) in collaboration with the Marion Count Hospital District, is hosting a summer job fair on Tuesday, July 23, from 5-7 p.m. at the Howard Academy Community Center which is located at 306 NW 7th

'This job fair is ideal for anyone looking for good, gainful employment, whether they're seeking temporary, part-time or full-time employment," said Rusty Skinner, CEO of CareerSource CLM.

As of this publication, the following businesses have registered to participate:

- · Brookdale Chambrel Pinecastle
- Champion Manufacturing

Becoming 'Future Ready' with free tuition in some programs

Income-eligible persons could qualify for targeted 'high-wage, in-demand' occupation programs

By NANCY KENNEDY

Chronicle Reporter

gram, offers free tuition for in- rector of Communications.

targeted high-wage, in-demand occupation programs at Withlacoochee Technical College or the demand occupations in and nurse, automotive and law en-For those who are no longer in College of Central Florida.

future may not look promising - gram is designed for young adults Byrnes said. (18-24 years old), it is open to CareerSource Citrus Levy Mar- anyone who qualifies, said Laura identified a number of high-wage human resources, and much more. ion, with its Future Ready pro- Byrnes, CareerSource CLM Di- and in-demand occupations with "We're very excited about this,"

come-eligible persons who want Right now, there are at least available over the next five years local educational training in 30 training programs for high-either in Citrus County or within a

CareerSource verse - EMT and paramedics, CITRUS | LEVY | MARION

around Citrus County, so people forcement, tractor trailer truck school and also not working, the Although the Future Ready pro- don't have to move away for a job, driver, medical records, medical

The Future Ready program has and bookkeeping, fiber optics and high-growth potential that will be Byrne said.

billing and coding, web design

one-hour drive.

And these occupations are di-

computer cyber security, HVAC

mechanic and installer, medical

assistant and licensed practical

See FUTURE, page B3

SOCIAL MEDIA / DIGITAL STATS

Last 90 days



Total Followers: 3,061



Reach: **13,100**

Engagement Rate: 10.9%

+120 Page likes

+147 Follows

Best Post

Reach:

2,291

Summer Job Fair





Total Followers: 1,905



Reach: 48,204

Engagement Rate: 2.5%

+52 page likes +242 Follows

Best Post

Reach:

3,538

Shares:

20





@CareerSource-Citrus-Levy-Marion

Total Followers: 1,132



Unique Visitors: 123

Impressions: 11,877

Engagement Rate: 9.6%

+53 followers

Best Post

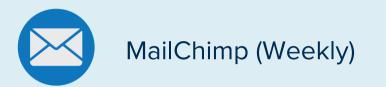
Reach:

2,387 AutoZone

Business

Showcase





Total Subscribers: 2,086



Open Rate: 25% (Past 60 days)

Click Rate: **2.94**% (Past 60 days)

+175 subscribers

Average Rates for the Nonprofit **Industry Sector**

Open Rate: 25.17%*

Click Rate: 2.79%*

According to Intuit and Mailchimp*