

### CAREERSOURCE CITRUS LEVY MARION Education and Industry Consortium

## **MINUTES**

DATE: May 29, 2024

PLACE: College of Central Florida, Enterprise Center 3003 SW College Road, Ocala, FL 34474

TIME: 11:30 a.m.

### MEMBERS PRESENT

Dr. Ann Hembrook Bob Rutemiller Joe Corley Marci Olinger Mauri Bryant Tanya Taylor Tim Gilbert

## MEMBERS ABSENT

Carrie Blair Chris Formisano David Roland Dr. Jennifer Fryns Eric Willis Matt Clay Rachel Gibbs Rebecca Johnson

## OTHER ATTENDEES

Rusty Skinner, CSCLM Dale French, CSCLM Cory Weaver, CSCLM Melissa Saco, CSCLM Cira Schnettler, CSCLM Bonnie Hays, CF

## CALL TO ORDER

The meeting was called to order by Joe Corley, Chair, at 11:33 a.m.

## ROLL CALL

Cira Schnettler called roll and a quorum was declared present.

### **APPROVAL OF MINUTES**

It was noted that Marci Olinger was inadvertently not listed as in attendance for the March 21 meeting. The corrected minutes will be attached to these minutes. Marci Olinger made a motion to approve the minutes from the March 21, 2024, meeting with the correction. Ann Hembrook seconded the motion. Motion carried.

### **PRESENTATION**

Rachel Ludwig with the Florida Chamber gave a presentation to the committee. She made the below highlights:

• Florida has 1.34 million net new jobs.

- The demographics of Florida are changing.
  - Florida is seeing an increase in populations aged 20-25, 35-50, and 60+.
  - Florida is seeing a decrease in populations youth 9 and under, adults aged 25-35 and 50-60. The decrease in these age ranges will have a significant impact on workforce needs in the State's long term workforce plan.
- The Future of Work Initiative is projecting Florida to be the nation's #1 workforce by 2030.
- The Florida Center for Workforce and Talent Development has numerous resources for community partners and businesses.
- The Florida Scorecard takes a deep dive into the barriers individuals are facing which are limiting their ability to transition into the workforce.
- One barrier identified was the high number of individuals without a high school diploma.
- She invited committee members to subscribe to the Talent and Education Memo and to attend the Workforce Solutions Summit later in June.
- She also encouraged members to share with businesses the benefits of being a second chance employer. She noted the no-cost trainings coming up in June and December.

## DISCUSSION ITEMS

Cory Weaver presented in-demand occupations by sector, noting in each industry sector the most in-demand occupations and the occupations that were requested to be added to the reports from the last meeting. Committee members engaged in discussion. The discussion included identifying barriers and challenges facing individuals in the region.

- Cory Weaver explained that her team was reviewing internal reports to identify barriers by zip code in the region. This will allow for targeted outreach campaigns based on those barriers.
- Focus on both individuals that are receiving unemployment as well as those that are considered not employed but are not participating in career paths.
- Students not receiving their high school diploma. The lack of funding and awareness to resolve the issue.
- Teacher shortages, especially in ESE (noted in construction, medical, and professional sectors).
- Student behavior and its relation to teacher burnout.
- How can technology and/or additional support help teachers in the classroom handle a diverse student population and ESOL students.
- Opportunities within certification programs for on-the-job training and gaining hands on experience. Expose students to experiential learning opportunities.
- High demand occupations within a variety of sectors that have historically been lowwage entry level positions (noted in medical and ag sectors).
- Transitioning individuals in low wage high-demand occupations before they exit the industry to a higher level/wage position.
- Increasing career path awareness to students and individuals in low wage occupations.
- Influence of elections and politics on economy and in-demand occupations.

- Partner with other agencies like the Dwyer Foundation that will provide support to individuals with barriers while the individual is either in school or working with a workforce agency.
- Continue to work with businesses in all sectors to build trust, partnerships, and engagement.

### **PUBLIC COMMENT**

None

### MATTERS FROM THE FLOOR

None

**<u>ADJOURNMENT</u>** There being no further business, the meeting adjourned at 1:12 p.m.

### **APPROVED:**



### CAREERSOURCE CITRUS LEVY MARION Education and Industry Consortium

## **MINUTES**

DATE: March 21, 2024

PLACE: College of Central Florida, Strategic Planning Room 3001 SW College Road, Ocala, FL 34474

TIME: 11:30 a.m.

### MEMBERS PRESENT

Dr. Ann Hembrook Carrie Blair David Roland Dr. Jennifer Fryns Joe Corley Marci Olinger Mauri Bryant Matt Clay Rachel Gibbs Rebecca Johnson Tim Gilbert

### MEMBERS ABSENT

Chris Formisano Eric Willis Tanya Taylor

## OTHER ATTENDEES

Rusty Skinner, CSCLM Dale French, CSCLM Cory Weaver, CSCLM Cira Schnettler, CSCLM Tony Waterson, One Stop Operator Kristen Barry, One Stop Operator Bob Rutemiller

## CALL TO ORDER

The meeting was called to order by Joe Corley, Chair, at 11:31 a.m.

### **ROLL CALL**

Cira Schnettler called roll and a quorum was declared present.

### **DISCUSSION ITEMS**

Rusty Skinner provided a brief overview of the purpose of the newly formed committee and State expectations. He explained that the Florida legislature wants businesses and educational partners to come together to create training programs designed around the critical skills businesses need. Cory Weaver presented in-demand occupations by sector. Committee members engaged in discussion with highlights as noted below:

## Construction Sector

- Municipal and industrial positions need representation.
- High demand occupations:
  - Rough carpentry/framers
  - Plumbers
  - Construction Management degreed with experience or upskilling was preferred versus degreed without hands on experience
- Inter-sector occupations are also in high demand:
  - Welders
  - o IT
- Apprenticeships:
  - Lake Weir is partnering with the builder's association to develop a construction pre-apprenticeship program.
  - MTC works with construction companies to create apprenticeship programs.

## Manufacturing Sector

- Leadership programs or shorter bootcamps are needed.
- Warehouses are moving toward increased automation this will decrease general warehouse jobs but increase machinery positions for operation and repair.
- Teaching businesses/students how to repurpose existing skill sets. For example, robotics/gaming development skills are transferrable to systems integration.
- Vital to identify which computer languages are priority for training.
- PLC training programs are needed.
- High Demand Occupations:
  - Systems integration positions
  - CNC Machinists trained in FANUC systems

## Transportation / Warehousing Sector

- Cory Weaver noted that there was an increase in candidates attending the recent CDL job fair
- Identifying transferrable skills is extremely important. For instance, school bus drivers with summers off can transition to firework transporters.
- High demand occupations:
  - Truck Drivers Over the road and light duty
  - Mechanics for all fleets
  - o Diesel Mechanics
  - Database management Systems Integrators
    - PLC languages and protocols

## Professional Sector

- Vet tech programs are in high demand for our area
- IT:
  - CAD Design and Drafting
  - Cyber Security (especially in Healthcare and PPI)
  - Database Networking

- Artificial Intelligence:
  - There is an unspoken expectation that job candidates aged 16-24 are to bring AI knowledge to the workforce.
  - AI will be touching every industry.
  - Technology is changing so fast, that by the time a student has learned the technology and gets employment the technology may have already changed.
     Teaching students on multiple platforms and how to be resourceful and flexible to adapting to the changes will have a major impact on upskilling in the workforce.

### Education Sector

- Citrus County is developing a teacher pathway for dual enrollment students that may graduate with their paraprofessional license.
- High Demand Occupations:
  - ESE Teachers

## Healthcare Sector

- High Demand Occupations:
  - Med techs for labs
  - Biomedical Engineering
  - Therapists:
    - Physical
    - Speech
    - Occupational
    - Respiratory CF has a program beginning in Fall 2024

## • Rad Techs:

- MRI
- Ultrasound
- Nuclear Medicine

o IT:

- Medical cart stations troubleshooting training
- Cyber Security
- o Dental:
  - Hygienists
  - Dental Assistants
- Behavioral Health:
  - Counselors
  - Social Workers

### Agriculture Sector

• This is a historic sector for our region.

## Industry Fliers

Cory Weaver presented a sample of an industry flier that is given to students. These fliers are used to market occupations to students. The fliers are customized by industry for each county and pathway options. They are used to help develop talent pipelines.

Cory Weaver also encouraged the committee members to review the sector lists and share any other occupations that may not be on the list or new occupations. As new skills are required by business, new types of occupations are created. This will help us look ahead into workforce trends, such as advancements in AI.

Rusty Skinner concluded with a call to action for everyone to go out into their networks and continue these discussions. He also offered to host and facilitate any meetings to foster industry discussion. The next Consortium meeting will be held in June or July. A calendar invite will be sent.

#### PUBLIC COMMENT

None

MATTERS FROM THE FLOOR None

### **ADJOURNMENT**

There being no further business, the meeting adjourned at 1:03 p.m.

### **APPROVED:**

# The Florida 2030 Blueprint: Uniting Businesses For Good



# 15<sup>th</sup> to 10<sup>th</sup> 39 Goals

- +2.8 Million Net New Residents
- +1.34 Million Net New Jobs
- +40 Million More Annual Visito
- +2.5 Million More Drivers

Environmental permitting and local land use processes rated among top guartile in the nation Occupational licensing laws rated among top 5 in the nation Degla climate improves to top guartile in the nation       for a better workforce       diversifying Florida's economy       for smart growth and development and top guartile most diversified state economy         Legal climate improves to top guartile in the nation       *80% of Florida's workforce has essential employability skills       *60% of Florida's 25-64 have a high-value postsecondary certificate, degree, or training experience       Top state for overseas visitors       Diverse, attainable housing to meet future demand         95% of entering high school students graduate within 4 years read & perform math at or above grade level       for diversifying Florida's economy       #1 state for overseas visitors       All major population and economic centers connected to regional, national, and global markets by high-capacity corridors         100% of Florida 8th graders read 4 perform math at or above grade level       Top 3 state for technology jobs #1 state for research and development funding and patient issued       100% of Florida 3rd graders read y for kindergarten       Top 3 state for research and development funding and and wasfe management resources to meet future demand         100% of Florida Strid graders read y for kindergarten       Top 3 state for research and development funding and and wasfe management resources to meet future demand         100% of Florida Strid graders read y for kindergarten       Top 3 state for research and development funding and by resiliency plans         100% of Florida Strid graders read y for	Building the perfect climate for business		king government and civics ore efficient and effective		Championing Florida's quality of life	
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Political Operations

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## Florida's Demographics Are Changing

Florida's Next 2.8 Million People

## **Top Projected Increases**

	<b>[</b> 1.	Miami-Dade	368K
Top 5:	2.	Orange	330K
52.5%	3.	Hillsborough	317K
	4.	Broward	261K
	l <sub>5.</sub>	Palm Beach	231K
	6.	Duval	196K
<b>Top 10:</b>	7.	Lee	192K
82.4%	8.	Polk	182K
	9.	Osceola	151K
		. Pasco	137K

## **Top Growth Rates**

1.	Sumter	31.1%
2.	Osceola	29.7%
3.	St. Johns	29.1%
4.	Walton	26.6%
5.	Flagler	24.3%
6.	Lake	23.0%
7.	Nassau	22.3%
8.	Santa Rosa	20.8%
9.	St. Lucie	20.6%
10	.Lee	20.2%

Powered by The Florida Chamber Foundation

Florida's Aging Population Contributes to Workforce Struggles

**Projected Population Population Decline for:** Change 2023-2024 Ages 9 and Under Ages 20-65: +61,000 Ages 25-35 56.5% of Current Total Population Ages 50-60 Ages 70+: +70,400 **15.7% of Current Total Population New Talent** Top GDP Contributors

## For Every 100 Open Jobs, 86 Floridians are Looking for Work

86 Unemployed FloridiansSeeking Work for Every100 Open Jobs

UNEMPLOYMENT RATE 3.3% (Increasing) **421,684** (Declining)

361,000 Unemployed Persons

(Increasing)

86 Unemployed People per 100 Jobs

**Workforce Needs Vary** by County **Levy County: 214** Unemployed People **Seeking Work for** Every **100** Open Jobs **Citrus County:** 263 Unemployed People **Seeking Work for** Every 100 Open Jobs **Marion County: 107** Unemployed People **Seeking Work for FUTURE** <sup>0</sup> Every 100 Open Jobs



Unite the business community, workforce, and education partners to create the nation's #1 workforce by 2030



## Thank You to the Future of Work Advisory Board



**Mike Brannen** SVP, Industrial and Workforce Development





**Marian Cacciatore** VP, Human Resources







**Andrea Cichon David Cross** Vicki Greene Sr. Director, Talent Acquisition SVP, HR & Administration SVP, America's Workforce Skills & Development









Dr. Amy Hecht **VP of Student Affairs** 



FLORIDA STATE UNIVERSITY



**Brooke Malsberger** Director **Global Talent Acquisition** 





Kara Marante **VP & Chief People Officer** 





**Sarah Marmion** Sr. Manager of Education & **Outreach Centers** 





**Bill Solomon** Dean, Workforce Education







**Kristen Vanselow** AVP, Innovative Education & Partnerships





Sam Verghese **Chief Operations Officer** 





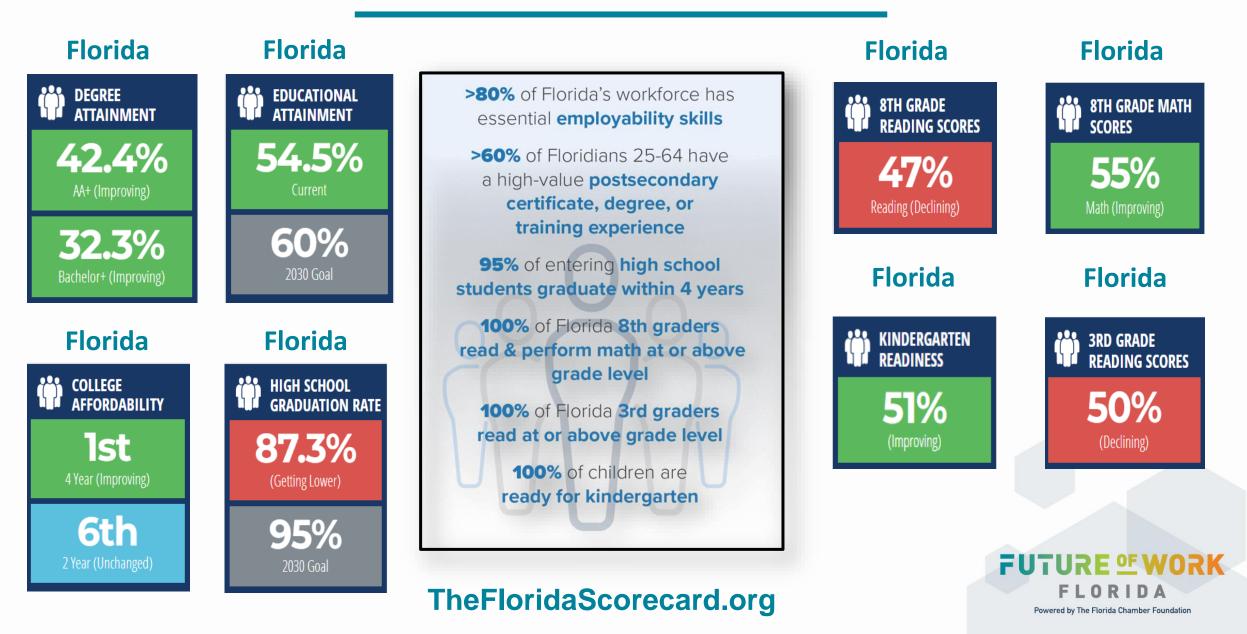








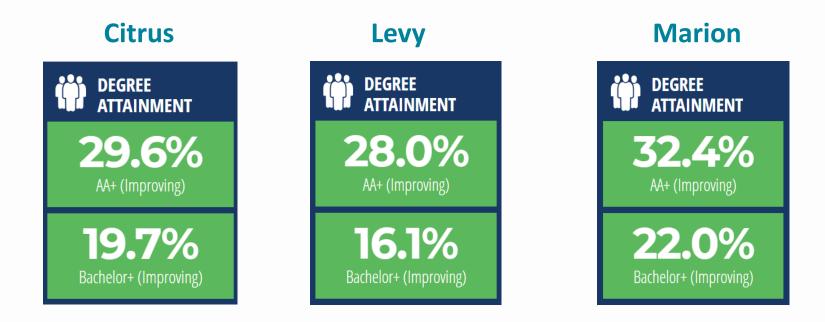
## **Improving Florida's Talent Pipeline for a Better Workforce**



## **Florida Center for Workforce & Talent Development**



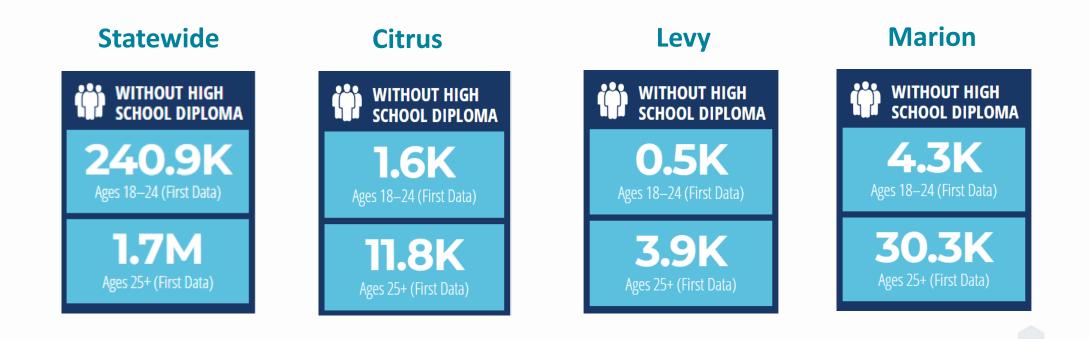
## **Education Attainment Across Region 10**



To learn more, visit <u>TheFloridaScorecard.org</u> or contact Rachel Ludwig at rludwig@flchamber.com



## New Florida Scorecard Tiles Reveal Opportunity for Upskilling & Reskilling Talent

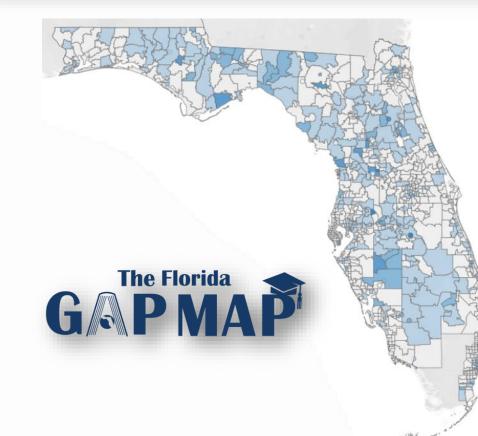


# To learn more, visit <u>TheFloridaScorecard.org</u> or contact Rachel Ludwig at rludwig@flchamber.com





# Community Specific Understanding For Community Specific Investments



School Name	÷	Children Below Reading Level	At/Above Reading Leve
Franklin Park Elementary School		76	15%
Tice Elementary School		72	24%
Colonial Elementary School		103	25%
Orange River Elementary School		94	28%
G. Weaver Hipps Elementary School		109	29%
Dr Carrie D Robinson Littleton Elementary		65	3196
Six Mile Charter Academy		54	31%
Villas Elementary School		88	32%
Allen Park Elementary School		113	33%
Avalon Elementary School		44	33%
Eden Park Elementary School		76	33%
Edgewood Academy		53	33%
Peace River Elementary School		52	33%
Bonita Springs Elementary School		57	3496
Oak Creek Charter School Of Bonita Springs		46	3496
Ray V. Pottorf Elementary School		102	3496
West Elementary School		79	35%
Lehigh Elementary School		134	36%
Moore Haven Elementary School		35	36%
Hancock Creek Elementary Schl		83	37%
Mike Davis Elementary School		57	37%
Nocatee Elementary School		51	37%
Tortuga Preserve Elementary School		118	37%
Golden Gate Elementary School		48	39%
Harlem Heights Community Charter School		18	40%
San Carlos Park Elementary School		76	40%
Veterans Park Academy For The Arts		113	40%



## TheFloridaGapMap.org



# **New Future of Work Resources**

FLORIDA CHAMBER

# Home / Uniting Florida Businesses to Create America's BEST Workforce

Uniting Florida Businesses to Create America's BEST Workforce

## View the Top 30 in 2030: High-Demand Careers

View the Top 30 in 2030: High Demand Careers state and region-wide by clicking the graphic below.



TOP 30 IN 2030 HIGH-DEMAND CAREERS









## Top 30 High-Demand Careers in 2030 (Region 10 - Citrus, Levy, Marion)

	Career	2022 Median Wage	Education
1	Heavy & Tractor-Trailer Truck Drivers	\$21.05	PS
2	General & Operations Managers	\$36.69	В
3	First-Line Supervisors of Retail Sales Workers	\$21.23	HS
4	Registered Nurses	\$32.81	А
5	Sales Reps of Services (except-advertising, insurance, financial, travel)	\$23.64	HS
6	First-Line Supervisors of Construction, Trades & Extraction Workers	\$28.39	PS
7	Accountants & Auditors	\$29.70	В
8	Elementary School Teachers (except-special ed)	\$62,271 annual	В
9	Electricians	\$21.99	PS
10	First-Line Supervisors of Transportation & Material-Moving Workers (except-aircraft cargo handling supervisor)	\$22.56	PS



## Top 30 High-Demand Careers in 2030 (Region 10 - Citrus, Levy, Marion)

	Career	2022 Median Wage	Education							
11	First-Line Supervisors of Production & Operating Workers\$23.87									
12	First-Line Supervisors of Mechanics, Installers & Repairers	\$28.81	PS							
13	Heating, Air Conditioning & Refrigeration Mechanics & \$20.55 Installers									
14	Construction Managers	\$41.14	А							
15	Secondary School Teachers (except-special & career/tech ed)	\$61,983 annual	В							
16	Market Research Analysts & Marketing Specialists	\$23.73	В							
17	Human Resources Specialists	\$24.19	В							
18	Dental Assistants	\$20.62	PS							
19	Medical & Health Services Managers	\$45.52	В							
20	Plumbers, Pipefitters & Steamfitters	\$20.32	PS							
		FUTUE FL Powered by T	RE OF WORK ORIDA he Florida Chamber Foundation							

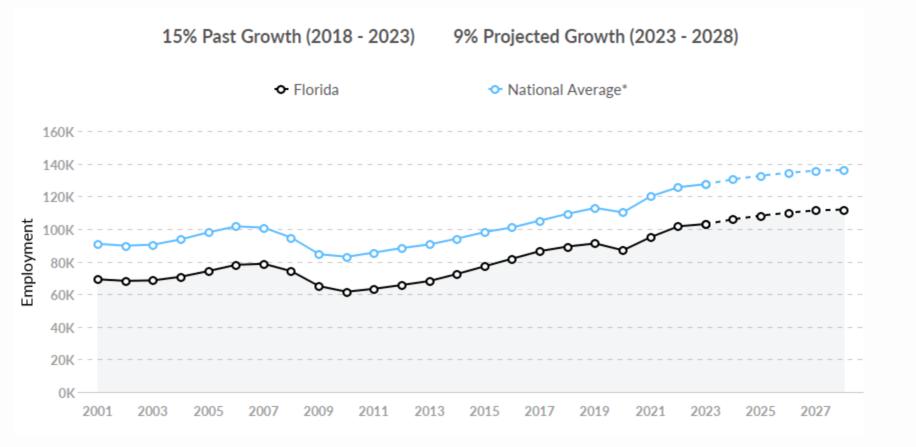


## Top 30 High-Demand Careers in 2030 (Region 10 - Citrus, Levy, Marion)

	Career	2022 Median Wage	Education						
21	Middle School Teachers (except-special & career/tech ed)	\$62,310 annual	В						
22	Project Management Specialists \$35.45								
23	Postal Service Mail Carriers	\$24.34	HS						
24	First-Line Supervisors of Landscaping, Lawn Service & Groundskeeping Workers	\$21.86	HS						
25	Management Analysts	\$31.81	В						
26	Food Service Managers	\$26.88	PS						
27	Securities, Commodities & Financial Services Sales Agents	\$23.51	В						
28	Property, Real Estate & Community Association Managers	\$38.76	HS						
29	Computer User Support Specialists	\$21.75	PS						
30	Nurse Practitioners	\$48.14	M+						
		FUTUE FL Powered by T	RE OF WORK						

# Florida's Labor Market Needs: CDL-A Truck Drivers

## Low talent supply makes it difficult to find candidates





970 Completions 12,178 Openings 11,208 More Openings than Completions

FUTURE OF WORK FLORIDA Powered by The Florida Chamber Foundation

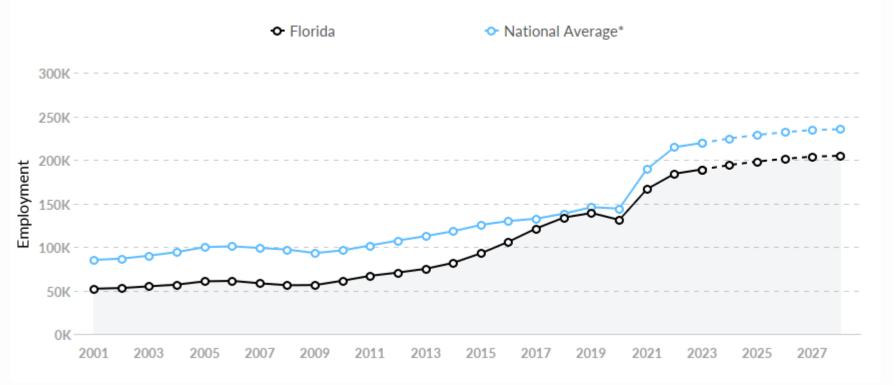
# Florida's Labor Market Needs: General & Operations Managers



## Low talent supply makes it difficult to find candidates

41% Past Growth (2018 - 2023)

8% Projected Growth (2023 - 2028)



Retiring Soon 50,086

**Key Skills** Operations Management Marketing Project Management Finance Auditing Profit & Loss Management Accounting Process Improvement

> FUTURE OF WORK FLORIDA Powered by The Florida Chamber Foundation

# **Talent & Education Monthly Memo**



## **Rachel Ludwig**

Vice President Talent Development for the Future of Work Florida Chamber Foundation 850.521.1254 RLudwig@FLChamber.com



Securing Florida's Future



#### MEMO

TO: Future of Work & Business Alliance of Early Learning Advisory Boards

CC: Florida Chamber Foundation Workforce & Talent Development Partners

FR: Rachel Ludwig, Vice President, Talent Development for Future of Work, Florida Chamber Foundation

## Subscribe to our monthly Future of Work memo to receive updates on:

- Florida Chamber Foundation's Center for Workforce & Talent Development metrics and research
- "Top 30 in 2030" High-Demand Careers
- Florida's Most Advertised Occupations
- Promising Practices in Recruiting, Training, and Retaining Talent
- And More!



# Subscribe Here



# Join Us at Florida's Largest Workforce Convening!





## **Register Here**





2024 Florida Prosperity & Economic Opportunity Workforce Solution Summit Coral Springs, FL | May 23, 2024

> Complimentary Training May 22



2024 Florida Learners to Earners Workforce Solution Summit Tampa, FL | June 26, 2024

> Complimentary Training June 25



2024 Florida Transportation, Growth & Infrastructure Solution Summit Orlando, FL | December 3, 2024 Complimentary Training December 2



To reserve your spot at an in-person training, contact Rachel Ludwig at rludwig@flchamber.com



## Interested in Getting Involved? Let's Connect!



Vice President Florida Chamber Foundation Phone: (850) 521-1254 Email: rludwig@flchamber.com





Florida Center for Workforce + Talent Development



# Targeted SectorsCitrus, Levy & Marion County Workforce Region

			Current			5	-Year Forecas	t	
NAICS	Industry	Employed	Avg Ann Wages	Location Quotient (LQ)	Total Demand	Exits	Transfers	Growth	Ann % Growth
23	Construction	16,200	\$51,253	1.50	8,704	2,951	4,327	1,426	1.7%
31	Manufacturing	11,749	\$56,519	0.81	7,216	2,466	3,695	1,055	1.7%
48	Transportation and Warehousing	7,996	\$49,325	0.90	5,625	2,016	2,604	1,005	2.4%
54	Professional, Scientific, and Technical Services	6,846	\$65,123	0.52	3,720	1,186	1,743	791	2.2%
61	Educational Services	12,340	\$42,874	0.86	7,405	2,988	3,099	1,318	2.1%
62	Health Care and Social Assistance	27,883	\$58,235	1.05	17,627	6,909	7,439	3,278	2.2%
	Total - All Industries	180,463	\$47,310	1.00	119,801	45,253	57,396	17,152	1.8%

Data as of 2023Q4

Note: Figures may not sum due to rounding.

1. All data based upon a four-quarter moving average

Exits and transfers are approximate estimates based upon occupation separation rates.

Wages and occupation data are as of 2023 provided by the Bureau of labor Statistics Quarterly Census of Employment and Wages (QCEW) and imputed by *Chmura* where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics, forecasts for 2022-2032, adapted for regional growth patterns by *Chmura*.



NAICS	Industry		Current			5-Year Forecast					
		Employed	Avg Ann Wages	LQ	Tota Dema		its	Transfers	Growth	Ann % Growth	
23	Construction	16,200	\$51,253	1.5	o a	8,704	2,951	4,32	7 1,42	5 1.7%	
		Top Construction	on Occupations	by Current E	nploymen	t					
					Cu	urrent		5-`	ear Demand		
soc	Occupation				Empl	Avg Ann Wages	Exits	Transfers	Empl Growth	Total Demand	
47-2061	Construction Laborers	onstruction Laborers					419	599	230	1,247	
47-2031	Carpenters				1,342	\$46,100	) 254	4 342	117	713	
47-1011	First-Line Supervisors of Construction Trades and	Extraction Work	ers		1,107	\$66,400	) 199	9 272	106	577	
47-2111	Electricians							5 223	91	450	
11-9021	Construction Managers	Construction Managers					) 98	3 177	75	349	
47-2152	Plumbers, Pipefitters, and Steamfitters					\$46,600	) 103	3 174	55	333	
43-9061	Office Clerks, General					\$43,800	157	7 154	17	329	
47-2181	Roofers				635	\$42,500	93	3 169	59	321	
49-9021	Heating, Air Conditioning, and Refrigeration Mec	hanics and Instal	lers		556	\$47,700	96	6 160	64	320	
47-2141	Painters, Construction and Maintenance				608	\$38,300	112	2 142	54	308	
47-2073	Operating Engineers and Other Construction Equ	Operating Engineers and Other Construction Equipment Operators					90	136	50	276	
11-1021	General and Operations Managers							L 110	33	195	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	Bookkeeping, Accounting, and Auditing Clerks					97	7 76	11	185	
53-3032	Heavy and Tractor Trailer Truck Drivers <b>NEW</b>					\$49,000	) 59				
43-6014	Secretaries and Admin Assistants NEW	262	\$38,200	) 78	3 71	4	152				
	Ро	sitions of Interes	st from Last Me	eeting (data is	for all sec	tors)		_			
11-3021	Computer and Information Systems Mangers				205	\$145,700	) 22	2 51	30	103	
15-1244	Network and Computer Systems Administrators				205	\$84,000	) 22	2 39	17	78	
51-4121	Welders, Cutters, Solderers, and Brazers				563	\$44800	93	3 204	56	352	



NAICS	Industry		Current				5-Y	ear Foreca	st	
		Employed	Avg Ann Wages	LQ	Tota Dema			Transfers	Growth	Ann % Growth
31	Manufacturing	Manufacturing 11,749 \$56,519						3,695	5 1,05	5 1.7%
		Top Manufactur	ing Occupation	s by Current En	nployme	nt				
						Current		5	-Year Demand	
soc	Оссир		Empl	Avg Ann Wages	Exits	Transfers	Empl Growth	Total Demand		
51-2092	Team Assemblers				1,317	\$38,000	288	533	83	904
51-4121	Welders, Cutters, Solderers, and Brazers				421	\$44,100	69	153	43	265
51-1011	First-Line Supervisors of Production and Ope	rating Workers			425	\$62,200	83	129	39	251
53-7062	Laborers and Freight, Stock, and Material Mo	overs, Hand			268	\$35,600	71	119	28	218
53-3032	Heavy and Tractor-Trailer Truck Drivers	Heavy and Tractor-Trailer Truck Drivers						95	27	194
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers					\$43,700	54	93	19	166
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products					\$70,200	48	8 80	27	155
51-9111	Packaging and Filling Machine Operators and	Packaging and Filling Machine Operators and Tenders					44	55	22	121
11-1021	General and Operations Managers				224	\$120,600	31	. 66	23	120
51-2099	Assemblers and Fabricators, All Other				170	\$39,800	37	69	11	117
51-4041	Machinists				182	\$46,800	40	57	18	114
51-2051	Fiberglass Laminators and Fabricators				179	\$39,500	40	60	13	114
43-9061	Office Clerks, General				171	\$41,600	54	53	8	114
51-2028	Electrical, Electronic, and Electromechanical Equipment Assemblers, Except Coil Winders, Tapers, and Finishers NEW					\$39,000	45	50	16	111
49-9041	Industrial Machinery Mechanics NEW				163	\$49,600	35	5 40	33	108
		Positior	ns of Interest fr	om Last Meetir	ng					
11-3021	Computer and Information Systems Mangers				205	\$145,700	22	2 51	30	103
15-1242	Database Administrators				48	\$98,900	7	7 9	5	20
51-9161	Computer Numerically Controlled Tool Operators	;			125	\$44,000	20	) 39	6	64



NAICS	Industry	Current					5-Y	ear Foreca	st	
		Employed	Avg Ann Wages	LQ	Tota Dema			Transfers	Growth	Ann % Growth
48	Transportation and Warehousing	7,996	\$49,325	0.90		5,625 2,	016	2,60	4 1,00	5 2.4%
	Top Transportation and Warehousing Occupations by Cu					mployment				
						Current		5	-Year Demand	
soc	Оссир	ation			Empl	Avg Ann Wages	Exits	Transfers	Empl Growth	Total Demand
53-3032	Heavy and Tractor-Trailer Truck Drivers				1,754	\$50,700	437	573	198	1,207
53-7062	Laborers and Freight, Stock, and Material M	overs, Hand			1,047	\$36,300	288	485	158	931
53-3033	Light Truck Drivers	986	\$53,600	262	344	189	796			
53-7065	Stockers and Order Fillers					\$38,300	203	322	69	594
53-7051	Industrial Truck and Tractor Operators					\$41,500	55	109	36	200
43-5052	Postal Service Mail Carriers				414	\$58,600	89	74	22	185
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors					\$60,100	43	83	33	158
43-5021	Couriers and Messengers				165	\$35,600	43	52	14	109
43-5071	Shipping, Receiving, and Inventory Clerks				160	\$41,400	36	52	14	102
53-3054	Taxi Drivers				123	\$33,400	37	<sup>′</sup> 34	23	94
53-7064	Packers and Packagers, Hand				104	\$29,700	34	47	10	92
43-4051	Customer Service Representatives				102	\$41,900	31	44	10	84
43-9061	Office Clerks, General				104	\$41,600	33	33	7	73
43-5053	Postal Service Mail Sorters, Processors, and	Postal Service Mail Sorters, Processors, and Processing Machine Operators				\$51,300	41	27	4	71
11-1021	General and Operations Managers					\$101,500	14	29	13	55
		Position	ns of Interest fr	om Last Meetir	ng				1	
49-3023	Automotive Service Technicians and Mechanics				1,556	\$47,200	297	415	146	858
49-3031	Diesel Engine Mechanics				370	\$55,700	73	95	34	202
15-1242	Database Administrators				48	\$98,900	7	' 9	5	20





NAICS	Industry	Current					5-Ye	ear Foreca	st	
INAICS	industry									
		Avg Ann								Ann %
		Employed	Wages	LQ	Dema	and Exits		Transfers	Growth	Growth
54	54Professional, Scientific, and Technical Services6,846\$65,1230.52						186	1,743	3 79:	L 2.2%
	Top Professional Occupations by Current Emp					t	-			
						Current		5	-Year Demand	
soc	Оссир	Occupation					Exits	Transfers	Empl Growth	Total Demand
31-9096	Veterinary Assistants and Laboratory Anima	Caretakers			240	\$33,000	87	184	44	315
13-2011	Accountants and Auditors				401	\$82,100	68	98	38	204
29-2056	Veterinary Technologists and Technicians	Veterinary Technologists and Technicians					57	94	53	204
11-9199	Managers, All Other					\$88,900	58	79	32	169
13-1111	Management Analysts					\$92,600	57	77	35	169
43-4171	Receptionists and Information Clerks				189	\$32,400	66	73	20	158
23-2011	Paralegals and Legal Assistants	Paralegals and Legal Assistants				\$48,700	47	78	23	148
23-1011	Lawyers				409	\$109,900	53	34	51	138
43-3031	Bookkeeping, Accounting, and Auditing Clerl	۲S			156	\$46,200	54	42	9	105
43-9061	Office Clerks, General				144	\$41,200	46	45	10	101
43-4051	Customer Service Representatives				122	\$39,800	37	52	11	99
13-1161	Market Research Analysts and Marketing Sp	ecialists			140	\$65,300	24	46	19	89
15-1252	Software Developers				171	\$114,100	17	37	34	88
39-2021	Animal Caretakers NEW	Animal Caretakers NEW					27	47	13	87
11-1021	General and Operations Managers					\$142,000	21	46	19	87
		Positior	ns of Interest fr	om Last Meetir	ng					
15-1212	Information Security Analysts				76	\$97,000	10	17	16	43
17-3011	Architectural and Civil Drafters				110	\$54,500	24	. 30	10	64
15-1242	Database Administrators				48	\$98,900	7	9	5	20





NAICS	Industry	Current				5-Year Forecast								
		Employed	Avg Ann Wages	LQ	Tota Dema			Transfers	Growth	Ann % Growth				
61	Educational Services	12,340	\$42,874	0.86		7,405 2,9	988	3,099	9 1,31	3 2.1%				
	Top Educational Occupations by Current Em						nlovment							
					Current 5-Year Demand									
soc	Оссир	Occupation				Avg Ann Wages	Exits	Transfers	Empl Growth	Total Demand				
25-2021	Elementary School Teachers, Except Special	Education			1,773	\$64,800	335	325	204	864				
25-9045	Teaching Assistants, Except Postsecondary				1,083	\$30,400	342	354	123	820				
25-2031	Secondary School Teachers, Except Special a	nd Career/Tech	inical Educatio	on	1,274	\$67,800	205	227	148	580				
25-2022	Middle School Teachers, Except Special and	Middle School Teachers, Except Special and Career/Technical Education					166	161	102	429				
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners					\$30,300	158	158	44	360				
53-3051	Bus Drivers, School					\$35,800	166	72	32	269				
25-3031	Substitute Teachers, Short-Term				329	\$35,700	115	106	45	266				
43-6014	Secretaries and Administrative Assistants, Ex	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive				\$37,600	104	95	10	209				
11-9032	Education Administrators, Kindergarten thro	ugh Secondary			341	\$92,400	51	. 72	39	163				
21-1012	Educational, Guidance, and Career Counselo	rs and Advisors			319	\$58,900	53	71	37	161				
35-2012	Cooks, Institution and Cafeteria NEW				168	\$33,000	63	76	19	158				
43-9061	Office Clerks, General	Office Clerks, General				\$40,300	73	71	12	156				
25-2012	Kindergarten Teachers, Except Special Educa	Kindergarten Teachers, Except Special Education				\$65,300	56	72	25	153				
25-3041	Tutors NEW			145	\$44,000	73	62	15	150					
35-3023	Fast Food and Counter Workers NEW				106	\$26,100	64	69	12	145				
		Positio	ns of Interest fi	om Last Meetir	g			-						
25-2058	Special Education Teachers, Secondary School				224	\$70,800	41	41	25	108				
25-2052	Special Education Teachers, Kindergarten and Elementary School				211	\$63,200	39	39	24	101				

\$94,100

\$61,500

\$55,400

376

267

393

49

44

82

32

32

105

57

29

67

139

44

254



29-1123

29-2034

21-1018

Physical Therapists

Radiologic Technologists/Technicians

Behavioral Disorder, Substance Abuse, Mental Health Counselors

NAICS	Industry		Current				5-Y	5-Year Forecast			
62	Health Care and Social Assistance	Employed 27,883	Avg Ann Wages \$58,235	LQ 1.05	Tota Dema 1	and Exits	.909	Transfers 7,439	Growth	Ann % Growth 8 2.2%	
Top Health Care and Social Assistance Top Healthcare Occupations by Current Em						•	,505	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,2,7	2.270	
		Top Healthcar	e Occupations	by Current Emp	loyment				V D		
					E	Current	<b>F</b> . 14.	5-Year Demand kits Transfers Empl Growth Total Demand			
<b>soc</b> 31-1131	Occupation			Empl							
	Nursing Assistants				2,055						
31-1122	Personal Care Aides				1,800					· · · · ·	
29-1141	Registered Nurses				3,157						
31-9092	Medical Assistants				1,211				180		
43-6013	Medical Secretaries and Administrative Assistants				1,185						
43-4171	Receptionists and Information Clerks				750	. ,					
39-9011	Childcare Workers			667	· · · · ·						
31-1121		Home Health Aides			638						
29-2061	Licensed Practical and Licensed Vocational N	lurses			815	. ,					
31-9091	Dental Assistants				408	. ,					
11-9111	Medical and Health Services Managers				555				121	351	
43-9061	Office Clerks, General				451	· · · · ·			26		
25-2011	Preschool Teachers, Except Special Educatio	n			414	\$33,30	0 105	5 135	46	286	
37-2012	Maids and Housekeeping Cleaners NEW	Maids and Housekeeping Cleaners NEW			277	\$25,60	0 112	101	26	239	
29-1171	Nurse Practitioners				372	\$108,40	0 54	54	128	237	
		Position	ns of Interest fr	om Last Meetii	ng						
29-2011/1	2 Medical and Clinical Laboratory Technologists/Te	chnicians			386	\$53,800	59	74	39	173	
29-1122	Occupational Therapists				195	\$87,500	32	2 27	27	86	
29-1126	Respiratory Therapists				152	\$68,100	27	7 16	22	64	



## Industry/Occupation Mix Historic Sector - Agriculture

		Current			5-yr History	5-Year Forecast					
NAICS	Industry										
		Employed	Avg Ann Wages	LQ	Empl Change	Total Demand	Exits	Transfers	Growth	Ann % Growth	
11	Agriculture	4,438	\$32,979	1.99		3,085	1,337	1,406	341	1.5%	

Top Agriculture Occupations by Current Employment									
			Current	5-Year Demand					
soc	Occupation	Empl	Avg Ann Wages	Exits	Transfers	Empl Growth	Total Demand		
11-9013	Farmers, Ranchers, and Other Agricultural Managers	1,854	\$81,700	684	323	102	1,109		
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	536	\$35,100	164	258	39	460		
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	343	\$29,200	105	165	25	295		
39-2021	Animal Caretakers	122	\$33,800	44	78	14	136		
39-2011	Animal Trainers	137	\$52,000	36	75	23	134		
37-3011	Landscaping and Groundskeeping Workers	145	\$31,400	40	62	15	116		
11-9199	Managers, All Other	152	\$95,800	26	35	14	75		
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	90	\$56,700	25	38	8	72		
45-4022	Logging Equipment Operators	74	\$50,400	20	37	5	62		
45-2091	Agricultural Equipment Operators	46	\$36,500	15	23	6	44		
11-1011	Chief Executives	101	\$212,600	17	19	8	44		
53-3032	Heavy and Tractor-Trailer Truck Drivers	60	\$48,500	15	19	5	39		
45-2021	Animal Breeders	33	\$43,400	10	16	4	. 31		
45-3031	Fishing and Hunting Workers	38	n/a	10	16	3	29		
43-9061	Office Clerks, General	42	\$39,500	13	13	2	28		